



FY 2007
CDFI Transaction Level Report: Data Point
Guidance

CIIS 5.2

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FY 2007 CDFI Transaction Level Report Instructions

This document provides guidance for the Fiscal Year (FY) 2007 CDFI Transaction Level Report (TLR) data points.

The FY 2007 version of CIIS is CIIS 5.2.

In previous versions of CIIS, loans and investments were referred to as “transactions.” In CIIS 5.2, individual loans and investments are also referred to as “Financial Notes.”

Which Loans and Investments to Include in the TLR

Include all loans and investments that were outstanding at any time during the reporting period. Exclude any New Markets Tax Credit (NMTC) activity that was funded by Qualified Equity Investments (QEI)s. ***The reporting period for the FY 2007 TLR is the Organization's fiscal year ending in 2007.***

All data must be reported as of the reporting period end date unless otherwise noted. The data identified as “**Annual Update Required**” (Principal Balance Outstanding, Days Delinquent, etc.) is not static. Please respond “as of” the reporting period end date. *For example, for each loan, report the principal balance outstanding and number of days delinquent on the last day of the reporting period.*

QuickStart Instructions

The new “QuickStart” Instructions include basic information about CIIS 5.0 and CIIS 5.1 (no changes were made during the release of CIIS 5.2) in an Excel spreadsheet. The QuickStart contains summary information that users can sort by topic. Definitions for the columns can be found on the second worksheet. The QuickStart identifies the following for all CIIS 5.0 and CIIS 5.1 data points:

- New CIIS 5.0 data points;
- Mandatory data points;
- Conditionally required data points (including conditional requirements);
- Compliance data points;
- Data points that are specific to Transaction Type, Purpose, and Borrower/Investee Type; and
- Special Instructions.

The QuickStart is a supplement to this guidance and are available at www.cdfifund.gov/what_we_do/ciis.asp.

TLR “Project” Guidance

Many CDFIs are financing single Projects with more than one Financial Note (e.g., loan, line of credit, or equity investment). CDFIs will now be able to report which Financial Notes belong to a single Project. The Fund requires that each Financial Note that finances a single project have the same:

- Borrower (indicated by Client ID);
- Investee Address;

- Project Address or set of Project Addresses; and
- Total Project Cost.

Additional CIIS 5.0 Changes

New CONDITIONALLY REQUIRED data points

The following data points are Conditionally Required for all loans originated after 12/31/05.

Transaction Profile:

- Interest Rate
- Interest Type
- Points
- Origination Fees
- Amortization Type
- Equity-Like Features
- Term (in months)
- Guarantee
- Lien Position
- Collateral Type
- Collateral Value at Origination

Additional CIIS 5.1 Changes

Changes to Existing Data Points

- The SIC Code field was removed.

Understanding the Data Points

Example 1

C	Originator Transaction ID Assign a unique identifier to each Financial Note. The Originator Transaction ID is typically a loan number or tracking number. The Originator Transaction ID is used to track Financial Notes across reporting periods.	
	MANDATORY DATA FIELD	
	Validations:	<ul style="list-style-type: none"> • Each Originator Transaction ID may only be used for one Financial Note per reporting period. • CDFIs MUST use the same Originator Transaction ID for each reporting period that a particular Financial Note is submitted.
	Excel Data Format	Text (20 characters)

Example 2:

AT	Principal Balance Outstanding For each loan and line of credit, report the principal balance outstanding at the end of the reporting period.	
	CONDITIONALLY REQUIRED IF:	Transaction Type = <ul style="list-style-type: none"> • Term Loan • Line of Credit OR

		<ul style="list-style-type: none"> Debt with Equity
Reject If:		Transaction Type = Equity Investment
COMPLIANCE		
Annual Update Required		
Excel Data Format		Numeric

Example 3:

AP	Minority Owned or Controlled		
	Report whether the investee/borrower is more than 50% owned or controlled by one or more minorities.		
	<ul style="list-style-type: none"> If the business is a for-profit entity, report whether more than 50% of the owners are minorities. If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are minorities (or, if the Chief Executive Officer, Executive Director, General Partner, or Managing Member is a minority). 		
	Crosswalk Values / Definitions	YES	Yes
		NO	No

Excel Column

The Excel Column is found in the first row to the left of the Data Point Box. The Excel Column refers to the column where a data point is located in the Excel Template. The Excel Column is provided for referring, searching, and ordering data points.

- Example 1: "Originator Transaction ID" data point is located in Column C.

NEW

"NEW" appears below the Excel column for any data points that are new in CIIS 5.0.

Data Point Name

The Data Point Name is indicated in Bold in the first row of the data point box.

- Example 1: Data Point Name is "Originator Transaction ID."

Guidance

Guidance for each data point is provided directly below the Data Point Name.

Mandatory, Conditionally Required, and Optional Data Fields

Mandatory data points must be reported for every transaction. CIIS will not validate transactions that do not include the Mandatory data points.

- Mandatory data points are indicated by "MANDATORY DATA FIELD" and double bold borders around the Data Point Box (as in the Example 1).

- The Online entry system displays  next to Mandatory fields.

Conditionally Required data points must be reported for a transaction if the noted conditions apply.

- Conditionally Required If data points are indicated by "CONDITIONALLY REQUIRED IF" and a single bold border around the Data Point Box (as in Example 2).
- Example 2: If the Transaction Type for the Financial Note is Term Loan, Line of Credit, or Debt with Equity, the user must provide a valid response to Principal Balance Outstanding.

Users are not required to provide responses for Optional data points. Optional data points are indicated by a single border around the data box (as in Example 3).

Compliance Data Points

Compliance data points may be used to measure a CDFI's compliance with their Assistance Agreement.

Any field that may be used for compliance purposes for any CDFI is identified as a Compliance data point. Awardees must refer to their specific Assistance Agreement(s) to determine if the data point is relevant to their organization's compliance.

- Compliance data points are indicated by "COMPLIANCE" and blue shading (as in Example 2).
- The Online entry system displays a  next to Compliance fields.

Reject If

CIIS will generate an error message if a response is provided when a "Reject If" condition applies. "Reject If" is intended to eliminate responses that do not make sense: for example, providing an interest rate for an equity investment. When a "Reject If" condition applies, the user should leave the response blank.

- *Example 2:* If the transaction is an Equity Investment, CIIS will not accept Principal Balance Outstanding entry.

Validations

In order to certify and submit the TLR, the data must pass a number of validation rules. Validation rules are provided in the data boxes.

- *Example 1:* CIIS will not accept the same Originator Transaction ID for more than one Financial Note per reporting period.

Annual Update Required

CIIS requires users to update certain data points each year if they have changed since the previous reporting period. These data points are noted with "Annual Update Required" in a yellow box.

- *Example 2:* Users are expected to update the Principal Balance Outstanding annually.

Excel Data Formats

The Excel Data Format describes the required format to upload the Excel Template. In general, users should refer to the Excel Data Format to determine the type of data CIIS requires.

- *Example 1:* CIIS will accept text entries.

Crosswalk Values/ Definitions

The Crosswalk Values / Definitions provides the valid CIIS responses for data points that are not numeric or open-ended text.

- *Example 3:* "Yes" and "No" are valid responses to Interest Type in CIIS. CIIS will accept the values crosswalked to "YES" and "NO" in an Excel or XML upload.
- XML and Excel uploads: Values will be indicated in the Crosswalk.
- Manual Entry: Values appear in the dropdown menus.

Transaction Identifiers

A	Submitter Transmission ID XML and Excel Template users may use the Submitter Transmission ID to distinguish multiple data files uploaded to CIIS. <ul style="list-style-type: none"> • XML Interface - Include a value for the SubmitterTransmissionId attribute in the Transmission element. • Excel Template - Report the SubmitterTransmissionID in A2 cell of the Excel template. • Manual data entry - Submitter Transmission ID is not relevant. 	
	Excel Data Format	MM/DD/YYYY#

B	Project Number Assign a unique identifier to each Project. Project Number is used to link a Financial Note(s) to a distinct Project and to track Projects across reporting periods.	
	Validations:	<ul style="list-style-type: none"> Each Project Number may only be used for one Project per reporting period. CDFIs MUST use the same Project Number for each reporting period that a particular Project is submitted.
	Excel Data Format	Numeric (8 digits)

C	Originator Transaction ID Assign a unique identifier to each Financial Note. The Originator Transaction ID is typically a loan number or tracking number. The Originator Transaction ID is used to track Financial Notes across reporting periods.	
	MANDATORY DATA FIELD	
	Validations:	<ul style="list-style-type: none"> Each Originator Transaction ID may only be used for one Financial Note per reporting period. CDFIs MUST use the same Originator Transaction ID for each reporting period that a particular Financial Note is submitted.
	Excel Data Format	Text (20 characters)

D	Client ID Report a unique identifier to each client (investee/borrower). The Client ID is used to track the investee/borrower across reporting periods.	
	Excel Data Format	Text (20 character limit)

E	Investee Type		
	<ul style="list-style-type: none"> Report whether the Project is an investment in an individual, a business or another CDFI. Loans/investments in nonprofit entities, other than CDFIs, should be reported as "Business." <i>Exclude</i> loan purchases from the TLR. 		
	MANDATORY DATA FIELD		
	Crosswalk Values	IND	Individual
		BUS	Business
		CDFI	CDFI

Transaction Profile

F	Date Originated Report the date that a legally binding note was signed by the borrower/investee in favor of the lender/investor.	
	MANDATORY DATA FIELD	
	Reject If:	<ul style="list-style-type: none"> Date Originated > <i>Current Date</i>
	Excel Data Format	MM/DD/YYYY

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G	Original Loan/Investment Amount Report the amount of the loan/investment. • For equity investments, if an upward adjuster is used during the reporting period, update the Original Loan/Investment Amount.	
	MANDATORY DATA FIELD	
	Reject If:	Purpose = Microenterprise, and Original Loan/Investment Amount > \$35,000
	Annual Update Required	
	Excel Data Format	Numeric

H	Purpose Identify the primary purpose of the Financial Note. If there are multiple purposes (for example, a loan funding both the purchase of a fixed asset and a facility improvement), select the purpose with the largest percent of the transaction. Classify loans/investments in CDFIs as "Other".		
	MANDATORY DATA FIELD		
	Validations:	If: Purpose = Home Purchase or Home Improvement Then: Investee Type = Individual	
	Crosswalk Values / Definitions	CONSUMER	Consumer <ul style="list-style-type: none"> Loan is a personal (secured or unsecured) loan to one or more individuals for health, education, emergency, credit repair, debt consolidation, or other consumer purposes. Personal loans for business purposes should be identified as Business loans and personal loans for home improvement or repair should be identified as Housing loans.
		BUSINESS	Business <ul style="list-style-type: none"> Financing to for-profit and nonprofit businesses with more than five employees or in an amount greater than \$35,000 for the purpose of expansion, working capital, equipment purchase or rental, or commercial real estate development or improvement.
		MICRO	Microenterprise <ul style="list-style-type: none"> Financing to for-profit or non-profit enterprise that has five or fewer employees (including the proprietor) and in an amount no more than \$35,000 for the purpose of expansion, working capital, equipment purchase or rental, or commercial real estate development or improvement.
		HOMEPURCH	Home Purchase <ul style="list-style-type: none"> Loan is for the purchase of a primary residence.
		HOMEIMP	Home Improvement <ul style="list-style-type: none"> Loan is for the renovation or other improvement of an owner-occupied home.
		RECOCOM	Real Estate – Construction/Permanent/Acquisition w/o

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			<p>Rehab – Commercial</p> <ul style="list-style-type: none"> Financial Note is for 1) predevelopment financing; 2) construction or permanent financing; or 3) acquisition without rehabilitation of office, retail, manufacturing, or community facility space. <i>Include</i> mixed-use real estate that combines both commercial and residential use.
		RECOMULTI	<p>Real Estate – Construction–Housing–Multi Family</p> <ul style="list-style-type: none"> Financial Note is for predevelopment financing, or construction of multifamily housing.
		RECOSINGLE	<p>Real Estate – Construction–Housing–Single Family</p> <ul style="list-style-type: none"> Financial Note is for predevelopment financing, or construction of single family housing.
		RERHCOM	<p>Real Estate–Rehabilitation–Commercial</p> <ul style="list-style-type: none"> Financial Note is to rehabilitate office, retail, manufacturing, or community facility space. Financial Note may include acquisition costs. <i>Include</i> mixed-use real estate that combines both commercial and residential uses. <i>Exclude</i> acquisitions without rehabilitation.
		RERHMULTI	<p>Real Estate – Rehabilitation–Housing - Multi Family</p> <ul style="list-style-type: none"> Financial Note is to rehabilitate or acquire multifamily housing.
		RERHSINGLE	<p>Real Estate – Rehabilitation – Housing -Single Family</p> <ul style="list-style-type: none"> Financial Note is to rehabilitate or acquire single family housing.
		OTHER	<p>Other</p> <ul style="list-style-type: none"> Financial Note purpose does not match any of the purposes defined above.

I	Transaction Type Report the type of transaction.		
	MANDATORY DATA FIELD		
	Crosswalk Values / Definitions	TERM	Term Loan
		EQTYINV	Equity Investment
		LOC	Line of Credit
		DEBTEQTY	Debt with Equity
		OTHER	Other

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J	Interest Rate For each loan and line of credit, report the interest rate in effect at the reporting period end. If the Financial Note was paid off during the reporting period, report the interest rate at the time of the pay off.	
	Reject If:	Transaction Type = Equity Investment
	Annual Update Required	
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005
	Excel Data Format	Numeric (3 decimal places)

K	Interest Type For each loan and line of credit, report the type of interest.					
	Reject If:	Transaction Type = Equity Investment				
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005				
	Crosswalk Values / Definitions	<table border="1"> <tr> <td>FIXED</td> <td>Fixed</td> </tr> <tr> <td>ADJ</td> <td>Adjustable</td> </tr> </table>	FIXED	Fixed	ADJ	Adjustable
FIXED	Fixed					
ADJ	Adjustable					

L	Points If applicable, report the points charged to the borrower at origination. (Points are upfront fees, separate from interest, but designed to increase the overall yield to the lender.) One point is one percent of the total principal amount of the loan. Report the points as a percentage of the original loan amount.	
	Reject If:	Transaction Type = Equity Investment
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan or Debt with Equity and Date Originated > 12/31/2005
	Excel Data Format	Numeric (3 decimal places)

M	Origination Fees Report the total origination fees, including processing, credit report, and other fees. • <i>Exclude</i> Points	
	Reject If:	Origination Fees > Original Loan/Investment Amount
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005
	Excel Data Format	Numeric (2 decimal places)

N	Amortization Type For each loan and line of credit, report how the Financial Note is amortized.					
	Reject If:	Transaction Type = Equity Investment				
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005				
	Crosswalk Values / Definitions	<table border="1"> <tr> <td>FULLAMORT</td> <td>Fully Amortized</td> </tr> <tr> <td></td> <td> <ul style="list-style-type: none"> Amortization schedule includes both interest and principal payments throughout the life of </td> </tr> </table>	FULLAMORT	Fully Amortized		<ul style="list-style-type: none"> Amortization schedule includes both interest and principal payments throughout the life of
FULLAMORT	Fully Amortized					
	<ul style="list-style-type: none"> Amortization schedule includes both interest and principal payments throughout the life of 					

			the loan.
		PARTAMORT	Partially Amortized <ul style="list-style-type: none"> Amortization schedule includes some principal payments throughout the life of the loan, with a larger principal payment at maturity.
		NONAMORT	Non-amortizing <ul style="list-style-type: none"> Amortization schedule includes interest only payments with a single principal payment at maturity.
		OTHER	Other

O	Equity-Like Features For debt with equity, report the type of equity-like feature. Equity-like features offer some upside potential above the return of principal and interest. The equity-like feature, or “kicker,” can be tied either to future revenues (royalties or participation agreements) or to equity (convertible debt or debt with warrants), or may include an interest rate that adjusts based on the borrower’s performance. If the loan has more than one equity-like feature, choose the one appearing first in the loan agreement.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = Debt with Equity and Date Originated > 12/31/2005	
	Crosswalk Values / Definitions	NONE	None
		CONVDEBT	Convertible Debt <ul style="list-style-type: none"> Loan agreement specifies an option to convert all or part of the loan amount to equity.
		PERFINT	Performance-Based Interest Rate <ul style="list-style-type: none"> Loan’s interest rate adjusts based on the borrower’s performance.
		ROYALTIES	Royalties <ul style="list-style-type: none"> Loan has a royalty participation that gives the investor the right to a percentage of the borrower’s sales or profits.
		WARRANTS	Warrants <ul style="list-style-type: none"> Loan agreement gives the investor the right to purchase the portfolio company’s stock at a later date at a pre-negotiated price.
		OTHER	Other <ul style="list-style-type: none"> Loan agreement specifies an equity-like feature not described above.

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P	Term (in months) For each loan and line of credit, report the full term in months. Report the full term, not the remaining term. If the loan was restructured during the reporting period and the loan term changed, update the new loan term.	
	Annual Update Required	
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005
	Excel Data Format	Numeric

Q	Date First Payment Due If applicable, report the date the first loan payment is due. • <i>Include</i> interest only payments.	
	Excel Data Format	MM/DD/YYYY

R	Guarantee For each loan and line of credit, if any portion of the loan is guaranteed, report the source. • "Personal Guarantee" option was added in CIIS 4.0. • <i>Exclude</i> performance guarantees.	
	Reject If:	Transaction Type = Equity Investment
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005
	Crosswalk Values / Definitions	SBA Small Business Administration (SBA)
		USDA US Dept of Agriculture (USDA)
		OTHERGOV Other Federal Government Source
		PERSONAL Personal Guarantee
		OTHER Other
		NONE None

S	Lien Position For each loan and line of credit, report the CDFI's lien position. • If no other lender has priority over the CDFI in the case of default, the lien position is first. Report a loan with a shared first position as first. • If another lender receives priority in the case of a default, the lien position is second. • If more than one other lender receives priority, the lien position is "Other."	
	Reject If:	Transaction Type = Equity Investment
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005
	Crosswalk Values / Definitions	FIRST First
		SECOND Second
		UNSECURED Unsecured Debt
		OTHER Other

T	Collateral Type		
	For each loan and line of credit, report the type of collateral pledged for the loan/investment. Collateral is an asset pledged to a lender until a loan is repaid. If more than one type of collateral was pledged, choose the option with the highest estimated value. Rents or leases pledged as collateral should be included as "Receivables."		
	• The "Personal Guarantee" option was removed from Collateral Type in CIIS 4.0. Personal Guarantees are now reported under the Guarantee (R) data point.		
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005	
	Crosswalk Values / Definitions	RE	Real Estate
		REOTHER	Other Real Estate
		VEH	Vehicle
		EQUIP	Equipment
		INVENTORY	Inventory
		REC	Receivables
	HOMEEQTY	Home Equity	
	OTHER	Other	
	NONE	None	

U	Collateral Value at Origination	
	For each loan and line of credit, estimate the fair value of the collateral at the time of origination.	
	CONDITIONALLY REQUIRED IF:	Transaction Type = Term Loan, Line of Credit, or Debt with Equity and Date Originated > 12/31/2005
	Excel Data Format	Numeric

V	Equity Injection Amount	
	If applicable, report the equity injection amount provided by the investee/borrower. Equity injection is an underwriting mechanism used to help borrowers who lack collateral to qualify for a loan. The equity injection measures the amount of the borrower's own assets invested in the business.	
	• <i>Include</i> both cash and non-cash injections.	
	<i>Example 1:</i> Down payment for a purchase mortgage. <i>Example 2:</i> Value of machinery the borrower purchased for the financed project.	
	Reject If:	Purpose = <ul style="list-style-type: none"> • Consumer • Home Improvement
	Excel Data Format	Numeric

W	Forgivable Loan		
	For each loan, report whether the loan agreement stipulates that some or all of the outstanding balance of the loan may be converted to a grant upon meeting specified conditions.		
	<i>Example:</i> Some CDFI mortgages state that if the borrower resides in the purchased home for a given number of years and then sells it back to a nonprofit organization, the loan will be forgiven.		
	Crosswalk Values / Definitions	YES	Yes
		NO	No

Addresses

Address Guidance

Users must report one Investee Address (or FIPS Code) and one or more Project Addresses (or FIPS Codes). Users may provide the same address for the Investee Address and Project Address, if appropriate.

- Investee Address/FIPS Code refers to the investee's/borrower's address. Investee Address is the home address when the borrower is an individual and the business address when the borrower is a business.
- Project Address/FIPS Code refers to the location of the business or other real estate for which the loan or investment is being used. For business investees/borrowers, if the Project Address is different from the Investee Address please provide the Project address. If the loan or investment is funding multiple projects at different locations please provide the address of each location.
- FIPS Code refers to the 11-digit Federal Information Processing Standards codes that indicate state (first 2 digits), county (next 3 digits), and census tract (last 6 digits). FIPS codes must be provided if CIIS is unable to geocode an address. For additional information about FIPS codes, visit www.census.gov/geo/www/fips/fips.html.

During the TLR address verification process, CIIS will attempt to geocode each address (identify the location on a digital map). CIIS will notify the user of each transaction address that the system was not able to geocode, if any.

- ***CIIS cannot geocode rural or "new" addresses that are not available in the geocoding database.***

The Fund recommends that organizations confirm that all addresses are geocodable in CIMS (the Fund's CDFI Information and Mapping System) prior to reporting in CIIS.

This extra step will save the organization time and effort in the reporting process. CIMS is available through the "Mapping" link in your organization's myCDFIFund account. For more information about CIMS, please visit www.cdfi.treas.gov/mapping.

The 11-Digit FIPS

CIIS collects an 11-digit FIPS:

- **State:** The **first two digits** of the FIPS represent the state.
 - A list of state codes is available at: www.census.gov/geo/www/cenpop/statecenters.txt
- **County:** The next **three digits** of the FIPS represent the county.
 - A list of county codes available at: www.census.gov/geo/www/cenpop/county/ctyctrpg.html
- **Tract:** The last **six digits** of the FIPS represent the census tract.
 - The directions below provide one option for identifying the census tract using the U.S. Census Bureau's website.
 - If only four digits are provided for the census tract code, add two zeros after the tract number.
 - If only three digits are provided for the census tract code, add one zero before the tract number and two zeros after.
 - If only two digits are provided for the census tract code, add two zeros before the tract number and two zeros after the tract number.

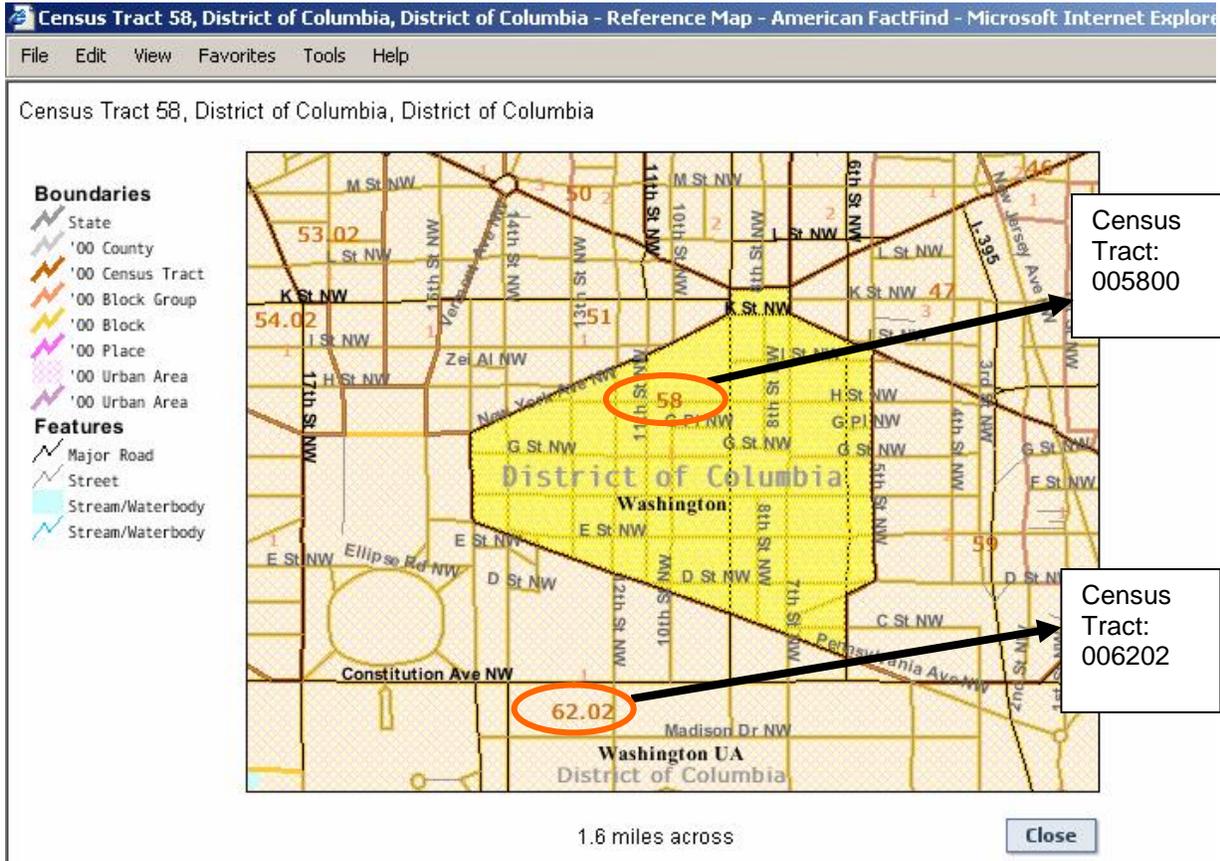
How to Obtain a Census Tract for the FIPS Code

The Fund offers the following suggestion for obtaining a FIPS for addresses that cannot be geocoded in CIIS:

- Visit the U.S. Census Bureau's website at www.census.gov.
- Select "American Fact Finder" from the left column of the Census Bureau's Homepage.
- Select the "street address" hyperlink from the left column under "Address Search..."

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- Enter the specific address and click the “Go” button.
 - If the census is unable to geocode the address, you will need to enter the address of a nearby site.
 - Continue to enter nearby addresses until the Census website is able to geocode the address.
- Select “Census Tract” from the list of geographic options and click the “Map It” button.
- Use the map provided to “eyeball” the desired location and census tract.
- Please print out a copy of the map for future reference.



Investee Address

X	Investee Street Address Line 1 Report the first line of the investee’s street address.	
	MANDATORY DATA FIELD	
	COMPLIANCE	
	Excel Data Format	Text

Y	Investee Street Address Line 2 Report the second line of the investee’s street address, if necessary.	
	Excel Data Format	Text

Z	Investee City Report the investee's city.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Text

AA	Investee State Report the investee's state.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Text

AB	Investee Zip Code 5 Report the investee's five digit zip code.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Numeric

AC	Investee Zip Code+4 Report the investee's four digit zip code extension. To look up the four digit extension for any United States address, see the "Zip Code Lookup" function at www.usps.gov .
	Excel Data Format Numeric

AD	Investee FIPS Code Report the investee's 11-digit FIPS code.
	MANDATORY DATA FIELD (or Investee Address)
	COMPLIANCE
	Excel Data Format Numeric

Project Address

AE	Project Street Address Line 1 Report the first line of the project's street address.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Text

AF	Project Street Address Line 2 Report the second line of the project's street address, if necessary.
	Excel Data Format Text

AG	Project City Report the project's city.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Text

AH	Project State Report the project's state.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Text

AI	Project Zip Code 5 Report the project's five digit zip code.
	MANDATORY DATA FIELD
	COMPLIANCE
	Excel Data Format Numeric

AJ	Project Zip Code+4 Report the project's four digit zip code extension. To look up the four digit extension for any United States address, see the "Zip Code Lookup" function at www.usps.gov .
	Excel Data Format Numeric

AK	Project FIPS Code Report the project's 11-digit FIPS code.
	MANDATORY DATA FIELD (or Project Address)
	COMPLIANCE
	Excel Data Format Numeric

Borrower/Investee Profile

AL	NAICS If applicable, report the 6-digit North American Industry Classifications (NAICS) Code. The NAICS code replaced the former Standard Industrial Classification (SIC) system and is used to report business revenue on the federal tax return. For additional information, see IRS Schedule C Form, question B or www.census.gov/epcd/www/naics.html .
	Excel Data Format Numeric

AM	Date Business Established If applicable, report the date formal papers were filed to establish the investee's/borrower's business or the date the first sales occurred.
	Reject If: Date Business Established >= Date Originated
	Excel Data Format MM/DD/YYYY

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AN	Entity Structure If applicable, report the borrower/investee's business or government structure.		
	Reject If:	Investee Type = Individual	
	Crosswalk Values / Definitions	NONPROFIT	Non-Profit or Not-for-Profit <ul style="list-style-type: none"> Based on the IRS categorization for tax purposes.
		FORPROFIT	For-Profit <ul style="list-style-type: none"> Based on the IRS categorization for tax purposes.
		TRIBAL	Tribal or Village Government <ul style="list-style-type: none"> Entity is a tribal or village government, whether or not it has been federally recognized.
		OTHER	Other <ul style="list-style-type: none"> All other structures that do not fit the descriptions above, such as a government or quasi-government entity (i.e., a water authority).

AO	Minority Owned or Controlled Report whether the investee/borrower is more than 50% owned or controlled by one or more minorities. <ul style="list-style-type: none"> If the business is a for-profit entity, report whether more than 50% of the owners are minorities. If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are minorities (or, if the Chief Executive Officer, Executive Director, General Partner, or Managing Member is a minority). 		
	Crosswalk Values / Definitions	YES	Yes
		NO	No

AP	Women Owned or Controlled Report whether if the investee/borrower is more than 50% owned or controlled by women. <ul style="list-style-type: none"> If the business is a for-profit entity, report whether more than 50% of its owners are women. If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are women (or, if the Chief Executive Officer, Executive Director, General Partner, or Managing Member is a woman). 		
	Crosswalk Values / Definitions	YES	Yes
		NO	No

AQ	Low-Income Owned or Controlled Report whether the investee/borrower is more than 50% owned or controlled by low-income persons. <ul style="list-style-type: none"> If the business is a for-profit entity, report whether more than 50% of its owners are low-income persons. If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are low income persons (or, if the Chief Executive Officer, Executive Director, General Partner, or Managing Member is a low income person). 		
	Crosswalk Values / Definitions	YES	Yes
		NO	No

AR	Jobs at Time of Loan/Investment	
	For business Projects, report the number of full-time equivalent (FTE) jobs in the business at the time the Project was originated. One FTE is a 35-hour or more work week. In calculating FTEs, part-time employees should be combined. Example: 2 part-time employees that each work 17.5 hours equals one FTE (2 employees x 17.5 hours = 35 hours). <ul style="list-style-type: none"> Exclude construction jobs. 	
	CONDITIONALLY REQUIRED IF:	Purpose = Business or Microenterprise
	Excel Data Format	Number, "Don't Know", or "Not Applicable"

Transaction Status

AS	Principal Balance Outstanding	
	For each loan and line of credit, report the principal balance outstanding at the end of the reporting period.	
	CONDITIONALLY REQUIRED IF:	Transaction Type = <ul style="list-style-type: none"> Term Loan Line of Credit OR Debt with Equity
	Reject If:	Transaction Type = Equity Investment
	COMPLIANCE	
	Annual Update Required	
	Excel Data Format	Numeric

AT	Loan Status	
	For each Financial Note, report the status of the loan/investment at the reporting period end. <ul style="list-style-type: none"> "Active" refers to a Financial Note that is on-the-books or open. "Closed in Good Standing" refers a loan or line of credit that is paid in full or an equity investment that has been exited. "Sold," "Charged Off," and "Refinanced" refers to a loan or line of credit that is off-the-books, but not paid in full. 	
	MANDATORY DATA FIELD	
	Annual Update Required	
	Crosswalk Values / Definitions	ACTIVE Active
		CLOSED Closed in Good Standing
		SOLD Sold
		CHARGEDOFF Charged Off
		REFIN Refinanced

AU	Days Delinquent	
	For each loan and line of credit, report the number of days that a required loan payment is past due at the reporting period end. If a borrower made a partial payment on the due date but still owes any part of the payment, report that payment as past due.	
	CONDITIONALLY REQUIRED IF:	Transaction Type = <ul style="list-style-type: none"> Term Loan

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		<ul style="list-style-type: none"> Line of Credit OR Other
COMPLIANCE		
Reject If:	Transaction Type = Equity Investment	
Annual Update Required		
Excel Data Format	Numeric	

AV	Number of Times 60 Days or More Delinquent For each loan and line of credit, report the number of times the loan has been 60 days or more delinquent during the life of the loan.	
Reject If:	Transaction Type = Equity Investment	
Annual Update Required		
Excel Data Format	Numeric	

AW	Number of Times the Loan was Restructured For each loan and line of credit, report the number of times the loan was restructured during the life of the loan. Restructured refers to a change to the original terms of the loan (i.e., amount, interest rate or type, term, or payment schedule). Restructuring amends the original loan agreement, but does not pay it off.	
Reject If:	Transaction Type = Equity Investment	
Annual Update Required		
Excel Data Format	Numeric	

AX	Number of Times the Loan was Refinanced For each loan and line of credit, report the number of times the loan was refinanced during the life of the debt. Refinanced refers to origination a new loan that pays of an existing loan.	
Reject If:	Transaction Type = Equity Investment	
Annual Update Required		
Excel Data Format	Numeric	

AY	Refinanced-Original Transaction ID If the loan or line of credit was refinanced, report the Originator Transaction ID for the refinanced loan or line of credit.	
Reject If:	Transaction Type = Equity Investment	
Excel Data Format	Text	

AZ	Amount Charged Off If applicable, report the amount charged off during the reporting period.	
Reject If:	Transaction Type = Equity Investment OR Loan Status = Active	
Annual Update Required		
Excel Data Format	Numeric	

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BA	Amount Recovered If applicable, report the amount recovered during the reporting period.	
	Reject If:	Transaction Type = Equity Investment OR Loan Status = Active
	Annual Update Required	
	Excel Data Format	Numeric

BB	Fair Value at Origination For equity investments, report the estimated fair value of the investment at the time origination.	
	CONDITIONALLY REQUIRED IF:	Transaction Type = Equity Investment
	Reject If:	Transaction Type = <ul style="list-style-type: none"> • Term Loan • Line of Credit
	Excel Data Format	Numeric, "Don't Know", or "Not Applicable"

BC	Fair Value at End of Reporting Period For equity investments, report the estimated fair value of the Financial Note at the reporting period end.	
	CONDITIONALLY REQUIRED IF:	Transaction Type = Equity Investment
	COMPLIANCE	
	Reject If:	Transaction Type = <ul style="list-style-type: none"> • Term Loan • Line of Credit
	Annual Update Required	
	Excel Data Format	Numeric, "Don't Know", or "Not Applicable"

BD	Annual Gross Revenue from Business Operations Reported During the Reporting Period For business transactions, report the investee's/borrower's annual gross business revenue during the most recent 12-month period for which the information is available.	
	Annual Update Required	
	Excel Data Format	Numeric

BE	Jobs at Reporting Period End For business transactions, report the number of full-time equivalent (FTE) jobs in the business at the reporting period end. One FTE is a 35-hour or more work week. In calculating FTEs, part-time employees should be combined. <i>Example:</i> 2 part-time employees that each work 17.5 hours equals one FTE (2 employees x 17.5 hours = 35 hours). • Exclude construction jobs.	
	CONDITIONALLY REQUIRED IF:	Purpose = <ul style="list-style-type: none"> • Business • Microenterprise
	Annual Update Required	
	Excel Data Format	Numeric, "Don't Know", or Not Applicable

BF	DS/FCOS Hours of Assistance Provided During Reporting Period Report the total number of hours of Development Services (DS) that the CDFI provided to the investee/borrower during the reporting period.	
	Annual Update Required	
	Excel Data Format	Numeric

Impact Profile

BG	Low-Income Status Report the income status of the investee/borrower. See the CIIS Glossary for detailed definitions of "Low-Income and "Very Low-Income." <ul style="list-style-type: none"> If there is more than one investee/borrower, respond for the primary investee/borrower. If there is more than one primary investee/borrower, select the income status of the highest income primary investee/borrower. 	
	COMPLIANCE	
	Reject If:	Investee Type = CDFI
	Crosswalk Values / Definitions	LOW Very low-income investee/borrower
		VERYLOW Very low-income investee/borrower
		OTHER Other
		NA Not Applicable

BH	Other Targeted Populations Report whether the transaction serves an Other Targeted Population (OTP) as defined in the CDFI's Certification or Assistance Agreement. See the CIIS glossary for a detailed definition of "Other Targeted Population."	
	COMPLIANCE	
	Crosswalk Values / Definitions	YES Yes
		NO No

BI	LITP End Users Report whether the transaction serves Low-Income Targeted Population (LITP) End Users. LITP End Users are low-income and very low-income persons that benefit from a loan/investment made to another investee/borrower. <ul style="list-style-type: none"> <i>Example:</i> Residents of housing for which the CDFI made a construction or rehabilitation loan may qualify as LITP End Users. 	
	COMPLIANCE	
	Crosswalk Values / Definitions	YES Yes
		NO No

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BJ	OTP End users Report whether the transaction serves Other Targeted Population (OTP) End Users. OTP End Users are persons of OTPs that benefit from a loan/investment made to another investee/borrower. <ul style="list-style-type: none"> • <i>Example:</i> Residents of housing for which the CDFI made a construction or rehabilitation loan may qualify as LITP End Users. 		
COMPLIANCE			
	Crosswalk Values / Definitions	YES	Yes
		NO	No

BK	IA End users Report whether the transaction serves Investment Area (IA) End Users. IA End Users are residents of an IA that benefit from a loan/investment made to another investee/borrower for a service or facility. <ul style="list-style-type: none"> • <i>Example:</i> Employees of a business or users of a community facility located in the IA may qualify as IA End Users. 		
COMPLIANCE			
	Crosswalk Values / Definitions	YES	Yes
		NO	No

BL	HZ End users Report whether the transaction serves Hot Zone (HZ) End Users. HZ End Users are residents of a HZ that benefit from a loan/investment made to another investee/borrower for a service or facility. <ul style="list-style-type: none"> • <i>Example:</i> Employees of a business or users of a community facility located in the HZ may qualify as HZ End Users. 		
COMPLIANCE			
	Crosswalk Values / Definitions	YES	Yes
		NO	No

BM	Credit Score If applicable, report the most recently collected credit score of the primary investee(s)/borrower(s). <ul style="list-style-type: none"> • If there is more than one investee/borrower, use the credit score of the primary investee/borrower. • If there is more than one primary investee/borrower, report the highest credit score. • Credit Score is not applicable if the borrower is a corporation. 	
	Validations:	Investee Type = <ul style="list-style-type: none"> • Individual • Business
	Excel Data Format	Numeric

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BN	Gender		
	If applicable, report the gender of the primary investee(s)/borrower(s).		
	<ul style="list-style-type: none"> • If there is more than one investee/borrower, select the gender of the primary investee/borrower. • If there is more than one primary investee/borrower, and at least one is male and one is female, report "Both." • If the investee/borrower is a corporation, report "Not Applicable." 		
	Crosswalk Values / Definitions	MALE	Male
		FEMALE	Female
	BOTH	Both	
	NA	Not Applicable	

BO	Race		
	Report the race of the primary investee/borrower.		
	<ul style="list-style-type: none"> • If there is more than one investee/borrower, select the race of the primary investee/borrower. • If there is more than one primary investee/borrower, select the race of one of them. • If the investee/borrower is of mixed race, report one of the races. • If the investee/borrower did not provide their race, report "Not Given." • If the investee/borrower is a corporation, report "Not Applicable." 		
	Crosswalk Values / Definitions	AMIND	American Indian
		ALASKAN	Alaska Native
		ASIAN	Asian
		BLACK	Black or African American
		HAWAIIAN	Native Hawaiian
		PACIFIC	Other Pacific Islander
		WHITE	White
		OTHER	Other
		NG	Not Given
		NA	Not Applicable

BP	Hispanic Origin		
	Report whether the primary investee/borrower is Hispanic or Latino.		
	<ul style="list-style-type: none"> • If there is more than one investee/investee, respond for the primary investee/borrower. • If there is more than one primary investee/borrower, report whether any of the investee's/borrower's are Hispanic or Latino. • If the investee/borrower did not provide whether they are of Hispanic origin, report "Not Given." • If the investee/borrower is a corporation, report "Not Applicable." 		
	Crosswalk Values / Definitions	YES	Yes
		NO	No
	NG	Not Given	
	NA	Not Applicable	

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BQ	Female Headed Household Report whether the homebuyer is a single or separated woman who will be the primary support for a household that includes at least one dependent or other qualifying individual as allowed by IRS regulations. A single woman with no dependents does not qualify.
	Crosswalk Values / Definitions
	YES
	NO

BR	First-Time Homebuyer Report whether the homebuyer is a first-time homebuyer (has not owned a home during the three-year period preceding the CDFI-assisted purchase of a principal residence). <ul style="list-style-type: none"> If there is more than one borrower, respond for the primary borrower. If there is more than one primary borrower, report whether at least one borrower qualifies as a first-time homebuyer.
	CONDITIONALLY REQUIRED IF: Purpose = Home Purchase
	Crosswalk Values / Definitions
	YES
	NO
	DK
	NA

BS	Banked at Time of Intake Report whether the investee/borrower had a bank or credit union account at the time of intake. <ul style="list-style-type: none"> If there is more than one investee/borrower, respond for the primary investee/borrower. If there is more than one primary investee/borrower, report whether at least one investee/borrower was banked at the time of intake.
	Crosswalk Values / Definitions
	YES
	NO

BT	Rejected by Bank or Credit Union Report whether the investee/borrower was rejected by a bank or credit union for a similar loan/investment within the 12 months prior to applying for this loan/investment. "Similar loan/investment request" is defined as a loan/investment for the same or similar purpose and amount. <ul style="list-style-type: none"> If there is more than one investee/borrower, respond for the primary investee/borrower. If there is more than one primary investee/borrower, report whether at least one investee/borrower was rejected by a bank or credit union.
	Crosswalk Values / Definitions
	YES
	NO

BU	DS/FCOS Hours of Assistance at Time of Investment Report the total cumulative hours of Development Services (DS) that the CDFI provided to the investee/borrower from time of the initial intake until the origination of the Project.
	Excel Data Format
	Numeric

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BV	DS/FCOS Hours of Assistance – Post Loan/Investment Report the total number of hours of Development Services (DS) that the CDFI provided to the investee/borrower from origination to the end of the first reporting period which the loan/investment is reported to the Fund. This is a one-time entry point per transaction.	
	Excel Data Format	Numeric

BW	Annual Gross Revenue from Business Operations At Time of Loan/Investment For business transactions, report the investee's/borrower's annual gross revenue during the most recent 12-month period prior to Project origination for which the information is available.	
	Excel Data Format	Numeric

BX	Total Project Cost Report the total cost of the Project being financed. <ul style="list-style-type: none"> • <i>Include</i> all sources of financing • <i>Include</i> the CDFI's portion of the financing. 	
	Reject If:	Purpose = Consumer
	Validations:	<ul style="list-style-type: none"> • Total Project Cost >= Original Loan/Investment Amount • Total Project Cost >= 'Total Project Cost - Public Sources' • Total Project Cost >= 'Total Project Cost – Affiliates & Related Programs' + Original Loan/Investment Amount • Total Project Cost >= 'Total Project Cost – Public Sources' + 'Total Project Cost - Affiliates & Related Programs' + Original Loan/Investment Amount
	Excel Data Format	Numeric

BY	Total Project Cost – Public Sources Report the portion (in dollars) of the Total Project Cost provided by public sources. <ul style="list-style-type: none"> • <i>Include</i> federal, state, and local government funds. • <i>Exclude</i> foundation grants. • <i>Exclude</i> CDFI funds. 	
	Reject If:	Purpose = Consumer
	Excel Data Format	Numeric

BZ	Total Project Cost – Affiliates & Related Programs Report the portion (in dollars) of the Total Project Cost provided by the CDFI's affiliates and related programs.	
	Excel Data Format	Numeric

Projected Impacts

CA	Projected Jobs to Be Created at Businesses Financed	
	For business Projects, report the number of full-time equivalent (FTE) jobs projected to be created in the business due to this financing. One FTE is a 35-hour or more work week. In calculating FTEs, part-time employees should be combined. <i>Example: 2 part-time employees that each work 17.5 hours equals one FTE (2 employees x 17.5 hours = 35 hours).</i>	
	<ul style="list-style-type: none"> Exclude construction jobs. 	
	CONDITIONALLY REQUIRED IF:	Purpose = <ul style="list-style-type: none"> Business Microenterprise
	Reject If:	Purpose = Real Estate
	Excel Data Format	Number, "Don't Know", or Not Applicable

CB	Projected Jobs to Be Created - Construction	
	For real estate Projects, report the number of construction jobs projected to be created in the due to this financing.	
	CONDITIONALLY REQUIRED IF:	Purpose = Real Estate
	Reject If:	Purpose = <ul style="list-style-type: none"> Business Microenterprise
	Excel Data Format	Number, "Don't Know", or Not Applicable

CC	Projected Jobs to Be Created at Tenant Businesses	
	For real estate Projects, report the number of full-time equivalent (FTE) jobs projected to be created in business located at the property financed. One FTE is a 35-hour or more work week. In calculating FTEs, part-time employees should be combined. <i>Example: 2 part-time employees that each work 17.5 hours equals one FTE (2 employees x 17.5 hours = 35 hours).</i>	
	<ul style="list-style-type: none"> Exclude construction jobs. 	
	Reject If:	Purpose NOT = Real Estate
	Excel Data Format	Number, "Don't Know", or Not Applicable

CD	Community Facility	
	Report whether the project financed is a community facility. If the project is a community facility, CIIS requires the user to provide a numeric response greater than zero or "Don't Know" to at least one of the Community Facility Capacity data points that follow.	
	Crosswalk Values	YES Yes
		NO No
	Excel Data Format	Don't Know

CE	Capacity of Educational Community Facility If the project financed includes an educational facility, report the number of student seats available in the school.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> Community Facility = YES AND All other Capacity of Community Facility data points are blank or "Not Applicable."
	Excel Data Format	Number, "Don't Know", or Not Applicable

CF	Capacity of Childcare Community Facility If the project financed includes a childcare facility, report the number of childcare slots available in the facility.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> Community Facility = YES AND All other Capacity of Community Facility data points are blank or "Not Applicable."
	Excel Data Format	Number, "Don't Know", or Not Applicable

CG	Capacity of Healthcare Community Facility If the project financed includes a healthcare facility, report the projected number of patients served per year.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> Community Facility = YES AND All other Capacity of Community Facility data points are blank or "Not Applicable."
	Excel Data Format	Number, "Don't Know", or Not Applicable

CH	Capacity of Arts Center Community Facility If the project financed includes an arts center, report the capacity of the arts center. <i>Example: If the project is a theater, report the seating capacity</i>	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> Community Facility = YES AND All other Capacity of Community Facility data points are blank or "Not Applicable."
	Excel Data Format	Number, "Don't Know", or Not Applicable

CI	Capacity of Other Community Facility If the project financed is a community facility that serves a purpose other than education, childcare, healthcare, or arts, report the capacity related to that other purpose.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> Community Facility = YES AND All other Capacity of Community Facility data points are blank or "Not Applicable."
	Excel Data Format	Number, "Don't Know", or Not Applicable

CJ	Square Feet of Real Estate - Total For real estate Projects, report the total number of square feet that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.	
	CONDITIONALLY REQUIRED IF:	Purpose = Real Estate
	Validations:	Square Feet of Real Estate – Total >= (Square Feet of Real

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		Estate – Manufacturing) + (Square Feet of Real Estate – Office) + (Square Feet of Real Estate – Retail)
	Reject If:	Purpose = <ul style="list-style-type: none"> • Business • Microenterprise
	Excel Data Format	Number, “Don’t Know”, or Not Applicable

CK	Square Feet of Real Estate - Manufacturing For real estate Projects, report the number of square feet of manufacturing space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Reject If:	Purpose = <ul style="list-style-type: none"> • Business • Microenterprise
	Excel Data Format	Number or “Don’t Know”

CL	Square Feet of Real Estate - Office For real estate Projects, report the number of square feet of office space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Reject If:	Purpose = <ul style="list-style-type: none"> • Business • Microenterprise
	Excel Data Format	Number or “Don’t Know”

CM	Square Feet of Real Estate – Retail For real estate Projects, report the number of square feet of retail space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Reject If:	Purpose = <ul style="list-style-type: none"> • Business • Microenterprise
	Excel Data Format	Number or “Don’t Know”

CN	Asking Rent per Square Foot For real estate Projects, report the proposed average asking rent per square foot per month for any commercial space funded by the CDFI.	
	Validations:	Purpose = Real Estate
	Excel Data Format	Number

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CO	Housing Units - Sale For real estate Projects, report the number of for-sale housing units to be constructed, rehabilitated, or acquired with funding from the transaction.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Reject If:	<ul style="list-style-type: none"> • Housing Units – Sale < Affordable Housing Units – Sale
	Excel Data Format	Number or “Don’t Know”

CP	Housing Units - Rental For real estate projects, report the number of rental housing units to be constructed, rehabilitated, or acquired with funding from the transaction.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Reject If:	<ul style="list-style-type: none"> • Housing Units – Rental < Affordable Housing Units – Rental
	Excel Data Format	Number or “Don’t Know”

CQ	Affordable Housing Units – Sale Of the total Housing Units – Sale to be rehabilitated, constructed, or acquired with funding from this transaction, report the number that are projected to be affordable housing units.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Validations:	Purpose = Real Estate
	Excel Data Format	Number or “Don’t Know”

CR	Affordable Housing Units - Rental Of the total Housing Units – Rental to be rehabilitated, constructed, or acquired with funding from this transaction, report the number that are projected to be affordable housing units.	
	CONDITIONALLY REQUIRED IF:	<ul style="list-style-type: none"> • Purpose = Real Estate • XML / Excel – “Not Applicable” option in Crosswalk NOT selected.
	Validations:	Purpose = Real Estate
	Excel Data Format	Number or “Don’t Know”

CS	Other Impact (1) - Explain If the Organization measures a community development impact(s) that is not covered above, Users may report this as an “Other Impact.” Include only quantitative impacts that the CDFI has measured during the reporting period.	
	Excel Data Format	Text

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CT	Other Impact (1) - Number of Units If the Organization reported an Other Impact (1) - Explain, report the number of units accomplished for this impact during the reporting period.	
	CONDITIONALLY REQUIRED IF:	Other Impact (1) - Explain reported.
	Excel Data Format	Numeric

CU	Other Impact (2) - Explain If the Organization measures a community development impact(s) that is not covered above, Users may report this as an "Other Impact." Include only quantitative impacts that the CDFI has measured during the reporting period.	
	Excel Data Format	Text

CV	Other Impact (2) - Number of Units If the Organization reported an Other Impact (2) - Explain, report the number of units accomplished for this impact during the reporting period.	
	CONDITIONALLY REQUIRED IF:	Other Impact (2) - Explain reported.
	Excel Data Format	Numeric