

### CDFI Fund Annual Certification and Data Collection Report Report Year 2021

Michelle Dickens, Associate Program Manager, CCME Shannon McKay, Research Analyst, FSR

Recorded on December 9, 2020

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND www.cdfifund.gov

### **Presentation Roadmap**



- **Overview of Annual Certification and Data Collection Report** (ACR)
  - 2021 Reporting Year Changes: Administrative Policies
    - 2021 Reporting Year Changes: Section 1 Organizational Information
      - 2021 Reporting Year Changes: Section 3 Financial Data
  - **2021** Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail
- ACR Reminders and Contact

# Annual Certification and Data Collection Report: Overview



- The CDFI Fund's ACR is used to ensure that Certified CDFIs continue to meet the requirements of Certification.
- The data collected also allows the CDFI Fund to gain insight on the CDFI industry.
- Certified CDFIs are required to submit ACRs on an annual basis through the CDFI Fund's Awards Management Information System (AMIS).
- CDFIs are required to submit their ACR within 90 days of the end of their organization's fiscal year. Failure to submit a required ACR may result in a loss of Certification status and additional sanctions for CDFIs that are program recipients.
- Newly Certified CDFIs are not required to submit an ACR until the next fiscal year after their initial Certification.

# Annual Certification and Data Collection Report: Structure



- The ACR is comprised of four main sections in order of AMIS appearance:
  - Section 1: Organizational Information collects organizational profile information, line(s) of business, governance structure, and details related to the seven requirements for Certification.
  - Section 2: Development Services Detail collects information on Development Services provided by a Certified CDFI, including clients served and Development Services provided in Target Markets.
  - Section 3: Financial Data Detail collects information and data related to a Certified CDFI's assets, liabilities, income, expenses, and loan and investment portfolio.
  - Section 4: Financial Products Portfolio Breakdown Detail collects specific data elated to Financial Products, types and subtypes of loans and investments, as well as detailed Target Market activity.

### **Presentation Roadmap**



**Overview of Annual Certification and Data Collection Report** (ACR)

**2021 Reporting Year Changes: Administrative Policies** 

2021 Reporting Year Changes: Section 1 Organizational Information

2021 Reporting Year Changes: Section 3 Financial Data

**2021** Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail

ACR Reminders and Contact

# 2021 Reporting Year Changes: Administrative Policies



- ACR Reporting Schedule can now be found in AMIS at the bottom of the Certification Detail Page
  - Remember ACRs must be completed in consecutive order, i.e. cannot skip years
- Automatic Notifications
- Accounting for Paycheck Protection Program (PPP) Activity Outside of Approved Target Market(s)

### **ACR Reporting Schedule**

						Printer Financial
Back to Organization: Test Applicant Org	<u>9 10</u>					Printable Vie
001t000008tgBRAA	۹Y					Philade ve
« Back to Organization: Test Applicar						
		CDFI Annual Certifi	cation Report [1]   R	eporting Schedule [1]		
Certification Detail						
Certification Name	001t0000008tgBRAAY			Record Type	CDFI	
Organization	Test Applicant Org 10			Owner	System Administrator II	
Certification Date	8/4/2015			Certification Control Number	TesttgBRAAY	
Certification Application Date	6/12/2015			Decertification Date		
Certification Status	Certified			Approved Target Markets	Approved Target Markets	
▼ CDFI Annual Certification Due Dates						
Fiscal Year End Month	12					
Fiscal Year End Day	31					
▼ Latest Report Revision Information						
Cure Period Start Date			Repo	ort Revision Request Deadline	12/18/2020	
Cure Period End Date				Revision Request Comments	test	
Created By	System Administrator II, 10/4/2017 4:50	0 PM		Last Modified By	Anand Indoori, 10/18/2020 11:51	AM
CDFI Annual Certification Repo	New CDFL	Annual Certification Re	port			
Action CDFI Annual Certificat	tion Report ID	Report Year	Date Submitted	Report Status	Owner First Name	Owner Last Name
Edit   Del <u>CACR-00005248</u>		2020	10/18/2020	New	Anand	Indoori
Reporting Schedule						
Action Reporting Schedule Name	Compliance Report	Report Ye	ar Status	Due Date Date Receiv	ed Submission indicator	Organization
<u>RS-136805</u>	CDFI Annual Certification Report	2020	Overdue	3/31/2020	Ø	Test Applicant Org 10
~ Back To Top		Always	show me 🔻 more re	cords per related list		

### **Presentation Roadmap**



- **Overview of Annual Certification and Data Collection Report** (ACR)
  - 2021 Reporting Year Changes: Administrative Policies
    - 2021 Reporting Year Changes: Section 1 Organizational Information
    - 2021 Reporting Year Changes: Section 3 Financial Data
  - **2021** Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail
- ACR Reminders and Contact

# 2021 Reporting Year Changes: Section 1 Organizational Information



- Changes affect two subsections only
  - Target Market Attestation
    - Addition of question on Paycheck Protection Program (PPP) activities
    - Expansion of answer choices to the Target Market attestation question to capture PPP activity and revised "Help" text
    - Revision to "Help" text for the "If No explain Target Market" question to provide clearer guidance on what to include in explanation
    - Addition of link to Approved Target Markets page in AMIS
    - Elimination of "2006-2010 eligible tracts" as an answer choice for the "Dataset Used" question
  - Regulator Attestation
    - New subsection tied to pre-populated regulator call report data for select financial data fields

### **Updated Target Market Attestation Subsection**



NOTE: Responding "No" to the Target Market changes field below means that the CDFI is seeking a change

to the approved Target Market in connection with its CDFI certification. See ACR guidance for TM Modification

#### Target Market

**NOTE:** Responding "Yes" to the PPP Activities field below requires that a Financial Products Portfolio Breakdown loan record be created with type set to 'Paycheck Protection Program (PPP)'.

 requests.

 PPP Activities ② Yes
 Target Market changes ② Yes, the Target Market description and Target Market maps in CIMS are the same

 Target Market attestation ③ Yes, at least 60% of transactions (# & \$) in the last FY were to clients in the approved TMs – Non-PPP participant or PPP participant
 If No, describe Target Market ②

 If No, explain Target Market ③ Sample Screenshot for Webinar
 Dataset Used ③ 2011 - 2015 eligible tracts

 Approved Target Markets
 Approved Target Markets

#### Accountability

**NOTE:** Responding "No" to the attestation below means that the CDFI certification requirement was not met during the period being reported on or that the CDFI has changed the way it meets that requirement.

Accountability attestation  $\bigcirc$  Yes, Accountability to the approved Target Market continues to be met
Accountability method changes  $\bigcirc$  Yes, the Accountability methodology for the approved Target Market remains the same
If No, explain Accountability  $\bigcirc$ If No, explain Account. method  $\bigcirc$  changes

<b>PPP Activit</b>	ies Question		CDEL EUND
Development Services			
Development Services attestation (	None	~	If No, explain Development Services (
Target Market	Has the CDFI originated any		
PPP 2 No V Activities	Ioans in connection with the		
Target	Payment Protection Program		~
attestation No	(PPP) during the last fiscal year?		
lf No, ⊘ explain Target Market .:		•	
Accountability			
Accountability attestation	-None V		
If No, explain Accountability			Accountability method changes (

If a CDFI answers "Yes" to the PPP question, then you must enter information about PPP activity in the Financial Products Portfolio Breakdown Detail section

#### **Target Market Attestation Question: Help Text & Answer Choice Changes** CDFI Annual Certification Report X +Ы 2 🔒 https://full02-mycdfifund.cs32.force.com/a1e/e?CF00Nt000000SflE=131CE012237&CF00Nt000000SflE lkid 🚥 叉 🏠 Ē AMIS Support Page Lo... Target Market PPP Yes $\sim$ Activities Target --None--Market attestation --None-Yes, at least 60% of transactions (# & \$) in the last FY were to clients in the approved TMs - Non-PPP participant or PPP participant Yes, at least 60% of transactions (# & \$) in the last FY were to clients in the approved TMs and Eligible Markets that are not part of the CDFI's currently approved TMs - PPP participant only No, lain ex No, less than 60% of transactions (# & \$) in the last FY were to clients in the approved TMs - Non-PPP participant Та get Ma ket No, less than 60% of transactions (# & \$) in the last FY were to clients in the approved TMs and Eligible Markets that are not part of the CDFI's currently approved TMs – PPP participant only At least 60% of the organization's transactions are estation --None-- $\sim$ directed to currently approved Intability Accountability method changes TMs and Eligible Markets, in accordance with the CDFI Fund's policies and guidance. If No, explain Account, method changes Non-Governmental Entity Non-government Entity attestation 🕑 --None-- $\sim$

If No, explain Non-gov Entity change

#### COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

# "If No Explain Target Market" Question: Help Text Revision

CDFI Annual Certification Repo	+	- 0
-)→ ଫ û	🛛 🔒 https://full02-mycdfifund.cs32.force.com/a1e/e?CF00Nt0000000SflE=131CE012237&CF00Nt	00000005fie_ikia 🚥 💟 😭 🔟 🗊 🗐
AMIS Support Page Lo		
Target Market		
PPP 🕗 No 🗸 Activities		
Target 🕑 No, less than 60 Market	0% of transactions (# & \$) in the last FY were to diasts in the participant TMs Non DDB participant	~
attestation	If response is "No", please	-
If No, 🥑	explain the change using the	
explain Target Market	guidance provided in the ACR	
Market	Fund's website. If a TM	
Accountability	Modification is needed, indicate	
	Accountability attestation ofNone if an application has been	
If N	No, explain Accountability	Accountability method changes
	.a	
		If No, explain Account. method changes



# **Approved Target Markets AMIS Link (Cont.)**

CDFI FUND

Example: Name shown under "Target Market Name" is hyperlinked, so you can click it and go to the "Target Market Detail" page in AMIS

Approved Target	Markets	
Target Market Name	Target Market Decription	Target Market Type
	An 360 census tract Investment Area in Clayton, Cobb, DeKalb, Douglas, Fayette, Fulton, Gwinnett, Henry, Newton, Paulding, and Rockdale counties in Georgia.	IA

Note: "Target Market Name" is masked here for privacy concerns. It is also the name of the associated map in the CDFI Information Mapping System (CIMS).

# "Dataset Used" Question: Elimination of An Answer Choice



Development Services	
Development Services attestation 🖉None 🗸	If No, explain Development Services 🤣
Target Market	
PPP ActivitiesNone	Target Market changes
Accountability	
Accountability attestation 🖗None 🗸	Accountability method changes 💋None

## **Target Market(s) Reminders**



- Target Market Attestation information is based on originations
- Use the <u>2011-2015 American Community Survey</u> <u>dataset</u> to determine Target Market(s) which may require a Target Market Modification
- Target Market Modification Application is in AMIS and can be submitted at anytime or in conjunction with ACR
- Target Market Portfolio data is not related to the Target Market Attestation determination

<b>New Su</b>	bsectio	n: Regul	ator	Attestatio	on	
		U			STREAMEN	T of the TOTASTA
						FUND
CDFI Annual Certification Report ×	+				- 0	
(←) → C <sup>4</sup>	🛛 🔒 https://full02-mycdfifund	d.cs32. <b>force.com</b> /a1e/e?CF00Nt000000	OSfIE=131CE012237	7&CF00Nt00000 80% ··· 🗵 🕁	III\ 🗊 🔹	≡
AMIS Support Page Lo						^
Non-Governmental Entity						
Non-government	Entity attestation 🥖None		~	If No, explain Non-gov Entity change 🤌		
Other Eligibility Information Changes	5					
Other eligibility info	rmation changes? 🥖None	v		If Yes, explain changes in eligibility 🤣		
Review Summary						
Report Revision	Request Deadline 🧼			Revision Request Comments 🤣		
Regulator Att	ated Institutions Only) Julator Attestation estation Selection ge the note below Note	Save Save & New Cancel		Do Not Answer Questions Until Y Finished the Finan Section!	ou Have	



Regulator Attestation (Certain Regulated Institutions Only) Regulator Attestation After completing the Financial Data section, please select "Yes" or "No" to the question below to indicate if the values in the pre-populated fields accurately reflect information submitted to your regulator (FRB, FDIC, OCC, NCUA or COSSEC). If you select "Yes", then you are in agreement that all of the pre-populated numeric values from your regulator's publicly available quarterly call report data are accurate. If you select "No", then you do not agree with one or more of the pre-populated numeric values from your regulator's publicly available quarterly call report data. A "No" response requires the respondent to attach documentation detailing the financial data fields with the incorrect values and what the correct values should be using the "Related Attachments" section on the "CDFI Annual Certification Report Detail" page with the document type of "Regulator Attestation Documentation". Documentation examples may include a submitted call report form (original or revised), audited financial statements, interim statements and balance sheets. Pre-populated fields vary by the institution type For banks/thrifts, the fields are: Unrestricted Cash and Cash Equivalents Average Assets Allowance Loan and Lease Losses Reserve Total Assets (1) After you click the "Save" Total Liabilities Tier 1 Capital button, the subsection Interest Income Interest Expense Total Charge-Offs changes to include this Total Recoveries . Loans 90-Days or More Past Due additional information. For credit unions and cooperativas, the fields are: Allowance Loan and Lease Losses Reserve Total Assets Total Net Worth Interest Income Total Liabilities Interest Expense Total Charge-Offs Total Recoveries Loans 60 Days or More Past Due Regulator Attestation Selection () I acknowledge the note below Note ACR submission will be delayed if you have selected "No" to the attestation above and DO NOT attach supporting documentation via the "Related Attachments" section below. (2) Click the "Edit" button Edit Submit CDFI Annual Certification Report Delete

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

to answer the questions.

Regulator Attestation (Certain Regulated Institutions O	nly)
Regulator Attestation	After completing the Financial Data section, please select "Yes" or "No" to the question belo
	If you select "Yes", then you are in agreement that all of the pre-populated numeric values t
	If you select "No", then you do not agree with one or more of the pre-populated numeric val fields with the incorrect values and what the correct values should be using the "Related Att may include a submitted call report form (original or revised), audited financial statements,
	Pre-populated fields vary by the institution type.
	For banks/thrifts, the fields are:
First Step is to answer the "Regulator Attestation Selection" question.	<ul> <li>Unrestricted Cash and Cash Equivalents</li> <li>Average Assets</li> <li>Allowance Loan and Lease Losses Reserve</li> <li>Total Assets</li> <li>Total Liabilities</li> <li>Tier 1 Capital</li> <li>Interest Income</li> <li>Interest Expense</li> <li>Total Cash 90-Days or More Past Due</li> </ul> For credit unions and cooperativas, the fields are: <ul> <li>Allowance Loan and Lease Losses Reserve</li> <li>Total Assets</li> </ul> For credit unions and cooperativas, the fields are: <ul> <li>Allowance Loan and Lease Losses Reserve</li> <li>Total Assets</li> <li>Total Assets</li> <li>Total Net Worth</li> <li>Interest Income</li> <li>Interest Expense</li> <li>Total Itabilities</li> <li>Interest Expense</li> <li>Total Charge-Offs</li> <li>Total Charge-Offs</li> <li>Total Recoveries</li> <li>Loans 60 Days or More Past Due</li> </ul>
Regulator Attestation Selection 🧉	-None 🤍
Do you agree that all of the pre-populated numeric values from your regulator's publicly available quarterly call report data are accurate?	Yes No ACR submission will be delayed if you have selected "No" to the attestation



CACR-00005281 Attach File	
	Back to the Annual Report [CACR-00005281] Cancel
	ile Browse No file selected.
	//Pe None V
Descri	
	Attach File
	Back to the Annual Report [CACR-00005281] Cancel
	<sup>20005281</sup> ch File
	Back to the Annual Report [CACR-00005281] Cancel
	File Browse No file selected.
	Type None
	Description None Legal Entity Documentation changes Regulator Attestation Documentation
	Other
	Back to the Annual Report [CACR-00005281] Cancel

If you need to attach documentation to explain the requested change(s) to your prepopulated financial data values, here is what the "Related Attachments" section looks like. Select "Regulator Attestation Documentation" as the "Type" and attach the file(s).



- If there are values in the pre-populated data fields that are incorrect, you will indicate through your answer (YES/NO) to the "Regulator Attestation" question on the ACR Certification Detail Section and submit documentation to support your requested value changes as "Related Attachments" to the ACR.
- After your organization receives their ACR certification reaffirmation notice, you may go in and review your submitted ACR to verify the changes were entered correctly. If there is an error, you will need to submit an AMIS service request detailing the error and the appropriate correction.
- If your organization's ACR does have errors in the financial data fields pre-populated from regulator data, we encourage your organization to contact the appropriate regulatory agency and alert them to the data errors so they can take the appropriate steps to make corrections for future public data releases.

### **Presentation Roadmap**



- **Overview of Annual Certification and Data Collection Report** (ACR)
  - **2021 Reporting Year Changes: Administrative Policies**
  - 2021 Reporting Year Changes: Section 1 Organizational Information
    - 2021 Reporting Year Changes: Section 3 Financial Data
  - 2021 Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail
- ACR Reminders and Contact

# 2021 Reporting Year Changes: Section 3 Financial Data



- Revised Introductory Screen for Section
- Enter Begin and End Dates for Reported Data
- Additional Validations and Indicator Flags
- Required Explanations for Negative and Zero Values
- Pre-populated Data Fields for Certain Regulated Entities

## **Revised Introductory Section Screen**

#### Select Financial Data Record Type

Select a record type for the new financial data. The default was selected based on the Financial Institution Type and Tax Status of your organization.

Record Type of New Record Loan Fund and Venture Capital – Non-Profit V Loan Fund and Venture Capital – Non-Profit Continue Cancel

#### Note to CDFI (Please read)

All numbers related to a CDFI's financial data must be entered as a positive whole integer, greater or equal to zero (">= 0"). This includes the line item for "Allowance for Loan and Lease Losses" (ALLL) listed under the "Assets" section and the line item for "Total Charge-Offs" listed under the "Loan Investment Portfolio Values" section. Auditors commonly express ALLL as a contra asset and present it as a negative number on audited financial statements. In such instances, where ALLL and Total Charge-offs are negative numbers on a CDFI's financial statements, the CDFI must convert these numbers to their absolute value (a positive number), and enter the positive number in the CDFI's Financial Data inputs subsection of the ACR for the ALLL and Total-Charge-offs line items.

In instances other than line items noted above where the CDFI has a negative value expressed on its Audit or internal financial statements, CDFIs are to enter a zero ("0") on the corresponding line item on the ACR Financial Data inputs page. CDFIs who need to enter a "0" instead of a negative number(s) are to provide an explanation for each of these entries via a dropdown menu selection.

Copyright © 2000-2020 salesforce.com, inc. All rights reserved. | Privacy Statement | Security Statement | Terms of Use

If the default record type shown does not reflect what is your organization's actual financial institution type and tax status, then click on the "Cancel" button and submit an AMIS service request asking that the "Financial Institution Type" and "Organization Structure" fields in your organization's AMIS "Organization Detail" profile be updated to reflect the correct information.

# Enter Begin and End Dates for Reported Data

<ul> <li>Applicant</li> <li>→ C<sup>i</sup> ŵ</li> <li>AMIS Support Page Lo</li> </ul>	×       +         ♥       ▲ https://amis.cdfifund.gov/ACR_FinancialData_NewButtonOverride         •••       ♥ ☆
Home Organizations / Create New Recent Items	NIlocations       Contacts       Service Areas       Service Requests       App Launcher       Awards       Reporting Schedule       CMF Performance Report       Closeout Reports
CACR-00005248 Test Applicant Org 10 CACR-00005243 Test Applicant Org 14 Test Organization 2-Bank Test Applicant Org 03 CACR-00005240	Save Cancel         Financial Data Detail         CDFI Annual Certification Report Organization Type       CACR-00005248 Record Type ID         Values from audited financial statement
CACR-00004520 CDFI Test Organization-Cr Test Org	Fiscal Year Begin Date       Year       Month       Day       Fiscal Year End Date       Year       Month       Day        None      None
	Assets   Restricted Cash and Cash   Equivalents   Unrestricted Cash and Cash   Equivalents   Equivalents   O.00   Average Assets   Current Assets   Current Assets   Losses Reserve   Total Assets
р <u>Ц</u> і 肩	🕅 🔯 🗋 🥒 💽 🖬 🔎 🧀 🤌 🤌 😰 🔋 🔋 🕲 🖓 🖏 🖓 📽 🕲 🖓 🖓 🖓 🖓 🖓 🖓 🖓 🖓 🖓 🖓 🖓 🖓 🖓

ШШ

# Enter Begin and End Dates for Reported Data (Cont.)

Applicant ×	+						-	٥	$\times$
) > C @	🛛 🔒 https://amis.cdfifund.g	ov/ACR_FinancialData_N	lewButtonOverride		***	⊠ ☆	lii\	•	≡
AMIS Support Page Lo									
lome Organizations Allo	ocations Contacts Service Ar	as Service Request	App Launcher	Awards Reporting	Schedule CMF Perfor	mance Report	Closeout Rep	orts 🔻	٦
Create New 🔻	12								
	🗥 底 Financial Dat	a							
lecent Items									- 1
ACR-00005248		S	ave Cancel		_				
est Applicant Org 10	Financi						= Required In	formation	
ACR-00005243	Period End Date r	nust be on or prior to Today	's date of Thu Oct 22 2	020 18:15:13 GMT-0400 (F	Eastern Daylight Time)	I and Venture Capi	tal – Non-Profit		
est Applicant Org 14 est Organization 2-Bank									
est Applicant Org 03	Values f				ОК				
ACR-00005240					UK				
ACR-00004520	Fiscal Year Begin Date	i i i i i i i i i i i i i i i i i i i	Day	Fiscal	Year End Date 🕖 Year	Month	Day		
DFI Test Organization-Cr		2020 ~ 01	~ 01 ~		2020	✓ 12 ~	31 🗸		
est Org	Assets								
	Restricted Cash and Cash								
	Equivalents		 						
	Unrestricted Cash and Cash Equivalents								
	Cash and Cash Equivalents	0.00							
	Average Assets								
	Current Assets								
	Allowance Loan and Lease Losses Reserve								
	Losses Reserve								

# Enter Begin and End Dates for Reported Data (Cont.)

Applicant ×	< +								-	Ð	×
)→ C' û	🛛 🔒 https://amis.cdfifun	d.gov/ACR_Finand	cialData_NewBut	tonOverride			©	0 ☆	lii V		* ≡
AMIS Support Page Lo											
lome Organizations Alle	ocations Contacts Service	Areas Service	Requests Ap	p Launcher	Awards Rep	orting Schedule	CMF Performa	nce Report	Closeout Re	ports '	
Create New 🔻											
.reate new	🏴 🔍 Financial D	ata									
Recent Items											_
CACR-00005248			Save	Cancel							
Fest Applicant Org 10	Fina								= Required	Information	
ACR-00005243		annot be more than	an year after Peri	od Begin Date, Pl	ease check your	entries and re-enter	correct dates	d Vonturo Con	ital – Non-Profit		
est Applicant Org 14								a venture Gap	ital – Non-Front		
est Organization 2-Bank	Valu					-					
est Applicant Org 03 ACR-00005240	Valu					L	ОК				
CACR-00004520	Fiscal Year Begin D	ate 🥑 Year	Month	Day		Fiscal Year End Date	e 🥑 Year	Month	Day		
CDFI Test Organization-Cr		2019 ~	01 ~	01 ~			2020 🗸	02 、	01 ~	]	
est Org											
	Assets										
	Restricted Cash and C										
	Unrestricted Cash and Ca	sh 📘									
	Equivale Cash and Cash Equivale										
	Average Ass										
	Current Ass	ets									
	Allowance Loan and Lea										
	Losses Rese Total Ass										

# Enter Begin and End Dates for Reported Data (Cont.)

Applicant >	× +						_	ð	×
) → C û	🛛 🔒 https://amis.cdf	ifund.gov/ACR_Financia	IData_NewButtonOverr	de	***	⊠ ☆	lii\ C	D ®	≡
AMIS Support Page Lo									
lome Organizations All	ocations Contacts Serv	vice Areas Service R	equests App Launch	er Awards Report	ing Schedule CMF Perform	nance Report	Closeout Repo	rts 🔻	
Create New 🔻									
.Teate New •	🏴 🔍 Financial	Data							
Recent Items									- 11
CACR-00005248			Save Cancel						
Test Applicant Org 10	Fina						= Required Info	ormation	
ACR-00005243		ate cannot be less than a	n year after Period Begin D	ate, Please check your ent	ries and re-enter correct dates	ind Venture Capi	tal Non Profit		
est Applicant Org 14						ind venture Gapi	tai – Non-Front		
est Organization 2-Bank	Malar								
est Applicant Org 03 CACR-00005240	Value				ОК				
CACR-00004520	Fiscal Year Beg	in Date 🧭 Year	Month Day	FI	scal Year End Date 🍘 Year	Month	Day		
CDFI Test Organization-Cr		2019 ~	01 ~ 01	~	2019	~ 10 ~	31 🗸		
Test Org									
	Assets								
	Restricted Cash an	d Cash valents							
	Unrestricted Cash an	d Cash							
	Equin Cash and Cash Equin	valents 0.00							
	Average								
	Current	•							
	Allowance Loan and								
	Losses R	eserve Assets							

# Additional Validations and Indicator Flags

Example: Enter \$50 million for "Current Assets" and \$5 million for "Total Assets" which violates the AMIS validation of "Current Assets" must be less than "Total Assets". If the values are correct, then an explanation of at least 20 characters is required in order to "Save" the Financial Data Section

•	+										٥
	🖸 🔒 http	s://amis. <b>cdfifu</b>	nd.gov/ACR_Financial	Data_NewButtonC	)verride		(	90% •••	• ⊠ ☆	lii\	E ()
ons	Contacts	Service Area	s Service Requests	App Launcher 4	Awards	Reporting Schedule	CMF Performa	nce Report	Closeout Repo	rts Multi-CDE Pro	ojects 🔹
6	Finan	cial Data									
				Save Cancel							
F	inancial Data	Detail								= Required	Information
		Certification Report Organization Typ n audited financia statemer	e Yes V				Record Type ID	Bank or Thrif	ft and Depository Ir	nstitution Holding Com	pany
	Fisc	al Year Begin Dat	e <b>⊘ Year Mont</b> 2019 ∨ 10	Day	2	Fise	cal Year End Date	Year 2020	Month	Day 30 ∨	
A	ssets									= Required	Information
		Cash and Cash Equivalents Cash and Cash Equivalents	14,000,000.00								
	Cash and Ca	sh Equivalents 6	40,000,000.00								
	A	verage Assets	2,000,000.00								
		Current Assets	50,000,000.00								
		alidation Error:	Current Assets must be le Assets must be greater th this cannot be corrected, j	an Cash and Cash Equ			Current Assets				.:
		.oan and Lease osses Reserve 👸	1,500,000.00								
		Total Assets	5,000,000.00								

# Additional Validations and Indicator Flags (Cont.)



Sample of Indicator Flags that may appear after you click "Save" button and no longer have any error message (if you had any)

▼ Assets			
Restricted Cash and Cash Equivalents	\$0.00		
Unrestricted Cash and Cash Equivalents	\$5,038,631.00		
Cash and Cash Equivalents	\$5,038,631.00		
Average Assets	\$24,983,886.00		
Current Assets	\$1,143,581,500.00	Current Assets Indicator	WARNING - Current Assets is over the max threshold which is 50 * Total Liabilities
Allowance Loan and Lease Losses Reserve (	\$10,000,000.00	Allow. Ln and Lease Losses Res Indicator	• WARNING - Allowance Loan and Lease Losses Reserve is over the max threshold which is 0.4 * Total Outstanding Loan Portfolio
Total Assets	\$11,500,000,000.00	Total Assets Indicator	WARNING - Total Assets is over the max threshold which is 50 * Total Liabilities.
Total Asset Indicator	🏲 - WARNING - Total Assets should be equal to Total Liabilities + Net Worth		
▼ Liabilities			
Current Liabilities	\$58,000,000,000.00	Current Liabilities Indicator	• WARNING - Current Liabilities is over the max threshold which is 50 * Current Assets.
Total Liabilities	\$22,871,624.00		
Total Liabilities Indicator	•		

New Indicator Flags focus on warnings about maximum threshold values for data fields

# **Required Explanations for Negative** and Zero Values



- All numbers related to a CDFI's financial data must be entered as a positive whole integer, greater or equal to zero (">= 0")
- If Allowance Loan and Lease Losses Reserve (ALLL) and Total Charge-offs are negative numbers on a CDFI's financial statements, the CDFI should convert these numbers to their absolute value (a positive number), and enter the positive number. If the CDFI forgets to do so and enters a negative value for ALLL and Total Charge-offs data fields, the newly implemented ACR automated validations will cause a message to popup about the negative value and inform you that AMIS will convert the entered negative value to a positive value.
- Other line items where the CDFI has a negative value expressed on its Audit or internal financial statements, CDFIs are to enter a zero ("0") on and then select "The actual numeric value is negative" as the reason from the list of pull-down options for why the value is zero.

# **Required Explanations for Negative and Zero Values (Cont.)**

Example: Enter a value of -5,000 into "Allowance Loan and Lease Losses Reserve" Data Field

+				٥
U	https://amis.cdfifund.gov/ACR_FinancialData_NewButtonOverride	⊠ ☆	III\ 🗉	) (2)
	Assets		= Required Infor	mation
	Restricted Cash and Cash Equivalents			
	Liabilities			
	Current Liabilities Total Liabilities			

# **Required Explanations for Negative** and Zero Values (Cont.)

Pop-up Message will appear letting the user know this is one of the data Fields where AMIS will make the absolute value conversion for you

+				- 0
U	https://amis.cdfifund.gov	/ACR_FinancialData_NewButtonOverride	⊌ ☆	III\ 🗉 🔹
	Assets			Required Information
	Restricted Cash and Cash Equivalents			
	Unrestricted Cash and Cash Equivalents			
	Cash and Cash Equivalents 🛞	0.00		
	Average Assets			
	Current Asset			
	Allowance Loan and Leas Losses Reserv	The value must be represented as a positive value so 5,000 will be entered.		
	Total Asset			
	Liabilities	ок		
	Current Liabilitie			
	Total Liabilities			
	Net Assets, Net Worth, or Equ	ity Information		



# **Required Explanations for Negative** and Zero Values (Cont.)

Example: AMIS will save 5,000 as the value for the "Allowance Loan and Lease Losses Reserve" data field

+			– ø ×
0	https://amis.cdfifund.gov/ACR_FinancialData_NewButtonOverride	⊠ ☆	III\ 🗊 💐 E
	Assets		Required Information
	Restricted Cash and Cash		
	Liabilities		
	Current Liabilities Total Liabilities		


Example: CDFI enters -5,000 as the value for the "Restricted Cash and Cash Equivalents" data field which results in the following pop-up message appearing

+				ć	) >
♥ ▲ https://amis.cdfifund.gov/ACR_FinancialData_NewButtonOverride •	·· (	J ↓	lii\	=	<b>()</b>
K Financial Data					
Save Cancel					
Financial Data Detail			E Required I	nformat	on
c	an	d Ventur	e Capital – Non-Profit		
The value cannot be negative so 0 will be entered and for the reason, please enter "The actual numeric value is negative" Value					
ОК	~	Month	n Day ne v CNone v		
Assets					
Restricted Cash and Cash Equivalents					
Unrestricted Cash and Cash Equivalents					
Cash and Cash Equivalents 🎯 0.00					
Average Assets					
Current Assets					
Allowance Loan and Lease					
Total Assets					

Example: The pull-down menu shows the available explanations of which is "The actual numeric value is negative".

+	- 0
🛛 🔒 https://amis.cdfifund.gov/ACR_FinancialData_NewButtonOverride 🛛 💀 😒 🏠	III\ 🗉 📽
C Financial Data	
Save Cancel	
Financial Data Detail	= Required Information
CDFI Annual Certification CACR-00005248 Record Type ID Loan Fund and Ventur Report	re Capital – Non-Profit
Organization Type	
Values from audited financial eNone v	
Fiscal Year Begin Date ()     Year     Month     Day     Fiscal Year End Date ()     Year     Month      None    None    None    None    None    None    None	
Assets	= Required Information
Restricted Cash and Cash Equivalents	
Zero Value Reason: RE Cash/Cash Equvint	
Unrestricted Cash and Cash Equivalents	
Cash and Cash	
Equivalents My organization's accounting system does not track this data point Average Assets The actual numeric value is possible.	
Constant Academic Value is negative	
Allowance Loan and C Other (please describe)	
Total Assets	



- In an effort to better understand financial data fields where CDFIs have entered a zero value, the user will be asked to select a reason from the list of pull-down options for why the value is zero. The list of options includes:
  - "This data point is not applicable to my organization's institution type"
  - "My organization's accounting system does not track this data point"
  - "The actual numeric value is negative"
  - "The actual numeric value is zero"
  - "Other (please describe)"
- If the none of the reasons listed in the pull-down menu are appropriate for why the CDFI entered zero as their answer, then select "Other (please describe)" and provide an explanation of at least 20 characters in the open text box.



Example: CDFI enters 0 as the value for the "Restricted Cash and Cash Equivalents" data field which results in the following explanation menu appearing

Financial Data	
Save Cancel	
Financial Data Detail	uired Information
CDFI Annual Certification CACR-00005248 Record Type ID Loan Fund and Venture Capital – Non-Pressented Report	ofit
Organization Type Values from audited financial OrganizationNone  statement	
Fiscal Year Begin Date     Year     Month     Day     Fiscal Year End Date     Year     Month     Day      None    None    None    None    None    None    None	- ~
Assets = Requ	uired Information
Restricted Cash and Cash 0.00 Equivalents	
Zero Value Reason: RE 🖉None	
Unrestricted Cash andNone	
Cash Equivalents Cash and Cash	
Equivalents My organization's accounting system does not track this data point	
Average Assets The actual numeric value is negative	
Current Assets The actual numeric value is zero	
Allowance Loan and 😳 Other (please describe)	
Total Assets	



Example: CDFI selects "Other (please describe)" from the pull-down menu then an open text box appears where the CDFI enters their explanation of at least 20 characters

-	+			- 0	
0	https://amis.cdfifund.gov/ACR_FinancialData_NewButtonOverride		⊠ ☆	III\ 🗉 🤹	
•	🦲 Financial Data				
	Save Cancel				
	Financial Data Detail			= Required Inform	ation
	CDFI Annual Certification Report Organization Type	Record Type ID	Loan Fund and Venture Cap	ital – Non-Profit	
	Values from audited financialNone ~				
	Fiscal Year Begin Date 🥝 Year Month Day	Fiscal Year End Date 🤅	Year Month	Day	
	Assets			= Required Inform	ation
	Restricted 0.00 Cash and Cash				
	Zero Value Of Other (please describe) Other Reason: RE Cash/Cash EquvInt Cash/Cash	RE ash			

## **Pre-populated Data Fields for Certain Regulated Entities**



Data fields will be pre-populated based on data obtained from publicly available regulator quarterly call report (FFIEC, NCUA, COSSEC)

#### **Banks and Thrifts Only**

- Unrestricted Cash and Cash Equivalents
- Average Assets
- Allowance Loan and Lease Losses
   Reserve
- Total Assets
- Total Liabilities
- Tier 1 Capital
- Interest Income
- Interest Expense
- Total Charge-Offs
- Total Recoveries
- Loans 90-Days or More Past Due

#### **Credit Unions and Cooperativas Only**

- Allowance Loan and Lease Losses
   Reserve
- Total Assets
- Total Net Worth
- Interest Income
- Total Liabilities
- Interest Expense
- Total Charge-Offs
- Total Recoveries
- Loans 60 Days or More Past Due

#### **Pre-populated Data Fields for Certain Regulated Entities (Cont.)**



Example: For a Bank/Thrift CDFI, the space next to "Unrestricted Cash and Cash Equivalents", "Average Assets", "Allowance Loan and Lease Losses Reserve", and "Total Assets" are grayed out.

Financial Data		
	Save Cancel	
inancial Data Detail		Required Information
CDFI Annual Certification Report Organization Type Values from audited financial statement	<u>CACR-00000005</u> None ∨	Record Type ID Bank or Thrift
Fiscal Year Begin Date	Year     Month     Day      None     -None     -None	Fiscal Year End Date 🥝 Year Month Day
ssets		
Restricted Cash and Cash Equivalents		
Unrestricted Cash and Cash Equivalents		
Cash and Cash Equivalents	0.00	
Average Assets		
Current Assets		
Allowance Loan and Lease Losses Reserve Total Assets	0	

#### **Pre-populated Data Fields for Certain Regulated Entities (Cont.)**

CDFI FUND

Example: For a Credit Union CDFI, the space next to "Allowance Loan and Lease Losses Reserve", "Total Assets", "Total Liabilities", and "Total Net Worth" are grayed out.

Save	
Financial Data Detail	= Required Information
CDFI Annual Certification Report <u>CACR-00005239</u> Organization Type	Record Type ID Credit Unions
Values from audited financial statement 🥝 None 🗸	
Fiscal Year Begin Date 🕗 Year Month Day	Fiscal Year End Date 🥝 Year Month Day
Assets	
Restricted Cash and Cash Equivalents	
Unrestricted Cash and Cash Equivalents	
Cash and Cash Equivalents 🥝 0.00	
Average Assets	
Current Assets	
Allowance Loan and Lease Losses Reserve 🧭 Total Assets	
Liabilities	
Current Liabilities	
Total Liabilities	

#### **Pre-populated Data Fields for Certain Regulated Entities (Cont.)**



Example: After hitting "Save" for the CDFI Credit Union, we now see numeric values populated in the space next to "Allowance Loan and Lease Losses Reserve", "Total Assets", "Total Liabilities", and "Total Net Worth".

- Anno Support Lage co			
Financial Data F-00005083			Printable View
Financial Data Detail		Edit Delete	
CDFI Annual Certification Report	CACR-00005256	Record Type	Credit Unions
Organization Type	Credit Union	Financials ID	F-00005083
Values from audited financial statement	🤇 Yes	ACR FY Date	12/31/2022
Fiscal Year Begin Date	3 1/1/2019	RSSD ID	1234567890
Fiscal Year End Date	12/31/2019		
▼ Assets			
Restricted Cash and Cash Equivalents	\$1.00		
Unrestricted Cash and Cash Equivalents	\$1.00		
Cash and Cash Equivalents	\$2.00		
Average Assets	\$1.00		
Current Assets	\$1.00	Current Assets Indicator	•
Allowance Loan and Lease Losses Reserve	36,541.00	Allow. Ln and Lease Losses Res Indicator	- WARNING - Allowance Loan and Lease Losses Reserve is over the max threshold which is 0.4 * Total Outstanding Loan Portfolio
Total Assets	\$8 352 746 00	Total Assets Indicator	-
Total Asset Indicator	-		
<ul> <li>Liabilities</li> </ul>			
Current Liabilities	\$1.00	Current Liabilities Indicator	P
Total Liabilities	\$7,304,444.00		
Total Liabilities Indicator	<b>•</b>		
▼ Net Assets, Net Worth, or Equity Info	ormation		
Total Net Worth	\$1,048,302.00	]	

#### **Presentation Roadmap**



- **Overview of Annual Certification and Data Collection Report** (ACR)
  - **2021 Reporting Year Changes: Administrative Policies**
  - 2021 Reporting Year Changes: Section 1 Organizational Information
    - 2021 Reporting Year Changes: Section 3 Financial Data
  - **2021 Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail**
- ACR Reminders and Contact

# 2021 Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail



- Addition of "Paycheck Protection Program (PPP)" as a "Type" option for "Loans"
  - Once selected, complete Total Portfolio #, Total Portfolio \$, Target Market #, and Target Market \$ with PPP activity information
  - Be aware if you did not answer "Yes" to the "PPP Activities" question in the "Target Market Attestation" section then you can not select PPP as a Type

#### PPP as a "Type" Option

	nancial Products Portfolio Bre 2	K 🗢 Applicant	× +				- 0	×
ס	https://amis.cdfifund.go	v/a1h/e?CF00Nt000000	Sfl0=CACR-00005	248&CF00Nt	:0000000Sfl0_lkid=a	a1et00000 🚥 🗵 🏠	III\ 🗉 📽	≡
ions	Contacts Service Are	as Service Requests	App Launcher	Awards Re	eporting Schedule	CMF Performance Report	Closeout Reports 🔹	^
	Financial Products Portfolio	Breakdown Edit						
<b>*</b>	S New Financial I	Products Portfoli	o Breakdow	n				11
	nancial Products Portfo	lio	Save & New Car	ncel				
	reakdown Edit							
h	nformation						= Required Information	
	CDFI Annual Certification Report	CACR-00005248						
	Financial Product	Loans ~						
	Туре	None	~					
	Subtype	None						
	If Type is Other Financing,	Business Financing						
	Describe	Commercial Real Estate	Financing					
		Consumer Financing						
	Total Portfolio #	Consumer Financing Intermediary Financing						
	Total Portfolio \$	-						
	Total Portfolio \$ Target Market #	Intermediary Financing	inancing					
	Total Portfolio \$	Intermediary Financing Microfinance Financing	Financing					
	Total Portfolio \$ Target Market #	Intermediary Financing Microfinance Financing Residential Real Estate	_					

#### COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

i Sanne

JNI

#### **Presentation Roadmap**



- **Overview of Annual Certification and Data Collection Report** (ACR)
  - **2021 Reporting Year Changes: Administrative Policies** 
    - 2021 Reporting Year Changes: Section 1 Organizational Information
    - 2021 Reporting Year Changes: Section 3 Financial Data
  - **2021 Reporting Year Changes: Section 4 Financial Portfolio Products Breakdown Detail**
- **ACR Reminders and Contact**

#### **ACR Reminders**



- For the 2021 ACR Reporting Cycle Only All Paycheck Protection Program loans originated in eligible Target Market(s) in addition to your approved Target Market(s) will be considered as Target Market activity without the need for a Target Market modification
- ACR Due Date is 90 Days after most recent Fiscal Year End Date
- If there have been no changes, <u>DO NOT</u> include any unnecessary attachments
- Email notices are sent to all active Contacts on file in AMIS, so please review and make sure these are up-to-date

#### **Contact & Online Resources**



- CDFI Fund Contact Information
  - Certification, Compliance Monitoring and Evaluation Support:
    - AMIS Service Request
    - <u>ccme@cdfi.treas.gov</u>
    - (202) 653-0423
  - Technical AMIS Support:
    - <u>AMIS@cdfi.treas.gov</u>
    - (202) 653-0422
  - Financial Strategies and Research Support:
    - <u>CDFI-FinancialStrategiesandResearch@cdfi.treas.gov</u>
- CDFI Fund ACR Online Resources

 <u>https://www.cdfifund.gov/programs-</u> training/certification/cdfi/Pages/reporting-step.aspx#step2