

U.S. Department of Treasury

Community Development Financial Institutions Fund

# Allocatee (CDE) Transaction Level Report Data Point Guidance for

## AMIS

September 2020

#### Table of Contents

| Getting Started                                    |    |
|--|----|
| Certifying TLRs                                    | 13 |
| What's New in the NMTC Allocatee TLR Guidance?     |    |
| Generating NMTC Reports                            | 17 |
| Understanding the Data Point Boxes                 |    |
| CDE Transaction Level Report – Data Point Guidance |    |
| Notes-Investments                                  |    |
| TLR Projects Tab                                   |    |
| TLR Address  |    |
| Loan Source and Disbursements                      |    |

### **Getting Started**

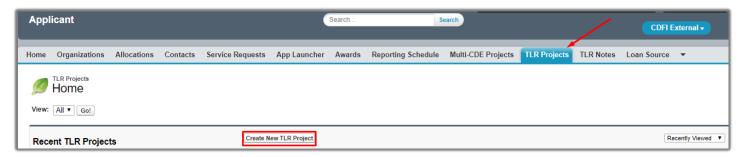
Transaction Level Reports are now in the CDFI Fund's Awards Management Information System (AMIS). For an overview of the data field changes made, review the "CIIS to AMIS Crosswalk NMTC TLR" guide.

AMIS provides two ways users can create their Transaction Level Report (TLR):

- Manual entry of your Transaction Level Report (TLR) through the AMIS User Interface (UI)
- Upload of multiple TLR records through either a CSV file template or an XML schema

#### **Manual Entry**

To manually begin your Transaction Level Report (TLR), log into AMIS and click on the TLR Projects tab. Once on the TLR Projects Tab, click the "Create New TLR Project" button.



Enter the name of your organization in the "Organization" field and click "Next" to go to the TLR Project detail page to fill out the information based on the Data Points listed in the guide. You can click the search icon to search the list of organizations you are permitted to access.

| Home Organizations Allocations Contacts Service Areas | Service Requests       | App Launcher                        | Awards        | Reporting Schedu                  | le CMF Performance Report          | Closeout Reports     | Multi | CDE Projects |
|---|------------------------|-------------------------------------|---------------|-----------------------------------|------------------------------------|----------------------|-------|--------------|
| TLR Project Edit                                      | Next Cancel            | Search ~ Applica                    | nt - Google   | Chrome                            |                                    | - 0                  | ×     |              |
| Please select an Organization                         |                        | full01-mycdfi                       | fund.cs32.    | force.com/_ui/comm                | ion/data/LookupPage?lkfm=j_i       | id0%3Acontainer&lknr | n     |              |
| Organization 🥑 AAT Test Org 1                         | <u> </u>               | 🔍 Looku                             | р             |                                   |                                    |                      |       |              |
|   |                        | AAT Test Org 1                      | wildcard next | Go!<br>to other characters to imp | rove your search results           |                      |       |              |
|   | Next Cancel            |                                     |               |                                   | ,,                                 |                      |       |              |
| Conv  | ight © 2000-2019 sales | < <u>Clear Search Res</u>           | ults          |                                   |                                    |                      |       |              |
| 00071   | ight © 2000 2010 Suica | Search Results                      |               |                                   |                                    |                      | - 1   |              |
|   |                        | Organization Name<br>AAT Test Org 1 |               | EIN/TIN<br>12-9953452             | CDFI Control Number<br>131CE011835 | Control Number       | •     |              |

Once you have completed and saved your TLR Project record, click on the TLR Notes Tab and click the "Create New TLR Note" button. Fill out the information based on the Data Points listed in the guide.

| Арр  | licant        |             |          |                  |              | Search | S                  | Search             |              |           | CDFI External - |                 |  |
|------|---------------|-------------|----------|------------------|--------------|--------|--------------------|--------------------|--------------|-----------|-----------------|-----------------|--|
| Home | Organizations | Allocations | Contacts | Service Requests | App Launcher | Awards | Reporting Schedule | Multi-CDE Projects | TLR Projects | TLR Notes | Loan Source     | •               |  |
|      |               |             |          |                  |              |        |                    |                    |              |           |                 |                 |  |
| View | : All ▼ Go!   |             |          |                  |              |        |                    |                    |              |           |                 |                 |  |
| Ree  | ent TLR Notes |             |          | Create N         | ew TLR Note  |        |                    |                    |              |           | Re              | cently Viewed V |  |

Once you have finished filling out and saving your TLR Note record, scroll down the page to the Loan Source related list (located on the TLR Note record). Click the "New Loan Source" button. Fill out the information based on the Data Points listed in the guide.

| 🛗 Loan Source            | New Loan Source |
|--------------------------|-----------------|
| Action Loan Source ID    |                 |
| Edit   Del TLRL-00218106 |                 |

Once you have completed and saved your Loan Source record, click on the TLR Projects Tab again, click on the new record you created and scroll down to the TLR Address related list. Click the "Create New TLR Address" button. Fill out the information based on the Data Points listed in the guide.

| TLR Address           | New TLR Address |
|-----------------------|-----------------|
| No records to display |                 |

#### CSV File Upload

To create multiple TLR records at one time, AMIS allows users to upload CSV files to load via a file import graphic interface. To get started, click on the "TLR Import/Export/Certify" tab in the menu bar.

Note: Please use the "General" cell formatting for CSV file uploads.

| Applicant   |            |             |          |                  |              | Search |                    | Search             |              |           | CDFI Externa | al 🔻                      |   |
|-------------|------------|-------------|----------|------------------|--------------|--------|--------------------|--------------------|--------------|-----------|--------------|---------------------------|---|
| Home Organi | izations / | Allocations | Contacts | Service Requests | App Launcher | Awards | Reporting Schedule | Multi-CDE Projects | TLR Projects | TLR Notes | Loan Source  | TLR Import/Export/Certify | • |

Use the "Organization Name" field to enter the name of the organization for which you are creating the TLR records. Click the search icon to see a list of the organizations to which you are associated.

| TLR Import/Export/Certify     | Next Cancel                  |   |                    |                      |               |     |
|-------------------------------|------------------------------|---|--------------------|----------------------|---------------|-----|
| Please select an Organization |                              |   |                    |                      |               |     |
| Organization Name             | <u></u>                      |   |                    |                      |               |     |
|                               | Next Cancel                  | Search ~ Salesforce - Enterprise Edition - Google Chrome              |                    | -                    | - 0           | ×   |
|                               |                              | cdfi1full01c.visualforce.com/_ui/common/data,                         | /LookupPage?       | ?lkfm=j_id0%3Acontai | iner&lknm=j_i | i   |
|                               |                              | 🔍 Lookup  |                    |                      |               |     |
|                               | Copyright © 2000-2020 salesf |   |                    |                      |               | not |
|                               |                              | You can use """ as a wildcard next to other characters to improve you | ur search results. |                      |               |     |
|                               |                              |   |                    |                      |               |     |
|                               |                              |   |                    |                      |               |     |
|                               |                              | Recently Viewed Organizations   |                    |                      |               | _   |
|                               |                              | Organization Name   | EIN/TIN            | CDFI Control Number  | Control Numbe | er  |
|                               |                              | Advanced Capital  | 46-0696858         |                      |               | _   |
|                               |                              | Advantage Capital Community Development Fund II, LLC                  | 42-1591612         |                      | 03NMC00126    | 5   |

| TLR Data Export Template                              |                             |  |  |  |  |  |  |
|---|-----------------------------|--|--|--|--|--|--|
| ▼ NMTC CSV  |                             |  |  |  |  |  |  |
| New_NMTC_TLR_Project_August_2020.csv                  | Update_NMTC_TLR_Project.csv |  |  |  |  |  |  |
| New_NMTC_TLR_Note_August_2020.csv                     | Update_NMTC_TLR_Note.csv    |  |  |  |  |  |  |
| New_NMTC_TLR_Address_August_2020.csv                  |                             |  |  |  |  |  |  |
| New_NMTC_Loan_Source_and Disburements_August_2020.csv |                             |  |  |  |  |  |  |

Open the CSV file and take a moment to review what each row represents:

Row 1 = Field label Row 2 = Field type Row 3 = Options to choose from when filling out the cells, if applicable Row 4 = Help Text

|   | Α         | В              | C  |
|---|-----------|----------------|--|
| 1 | Label     | Project Number | QLICI Type   |
| 2 | Туре      | STRING         | PICKLIST   |
| 3 | Options   |                | CDE; QALICB  |
| 4 | Help Text |                | Choose one of the pre-defined values and report whether the QLICI is an investment in another CDE or a QALICB. |
| 5 |           |                |  |

Use row 5 and on in the CSV file to fill out your answers for the labels (fields) in row 1.

|   | A         | В              | C  |
|---|-----------|----------------|--|
| 1 | Label     | Project Number | QLICI Type   |
| 2 | Туре      | STRING         | PICKLIST   |
| 3 | Options   |                | CDE; QALICB  |
| 4 | Help Text |                | Choose one of the pre-defined values and report whether the QLICI is an investment in another CDE or a QALICB. |
| 5 |           |                |  |
| 6 |           |                |  |

Use the Help Text on the CSV sheet in row 4 as needed to fill out your data.

|   | A         | В              | С  |
|---|-----------|----------------|--|
| 1 | Label     | Project Number | QLICI Type   |
| 2 | Туре      | STRING         | PICKLIST   |
| 3 | Options   |                | CDE; QALICB  |
| 4 | Help Text |                | Choose one of the pre-defined values and report whether the QLICI is an investment in another CDE or a QALICB. |
| 5 |           |                |  |
| 6 |           |                |  |

After you save the file, return to the AMIS portal and click the "Import New TLR Project" Link.

| TLR Data Import Links                        |                                |  |  |  |  |  |  |  |  |
|--|--------------------------------|--|--|--|--|--|--|--|--|
| NMTC CSV                                     |                                |  |  |  |  |  |  |  |  |
| Import New NMTC TLR Project                  | Import NMTC TLR Project Update |  |  |  |  |  |  |  |  |
| Import New NMTC TLR Note                     | Import NMTC TLR Note Update    |  |  |  |  |  |  |  |  |
| Import New NMTC TLR Address                  |                                |  |  |  |  |  |  |  |  |
| Import New NMTC Loan Source and Disbursement |                                |  |  |  |  |  |  |  |  |

Click on "Add Files" and select the document to be uploaded.



The upload document must be formatted in Microsoft Excel Comma Separated Values File (.csv). If the wrong file is selected in error, click on "Cancel Upload."

| TLR Project File Upload   | 1 /     |                  |
|---------------------------|---------|------------------|
| File Upload Instructions. |         |                  |
| NMTC Test.csv             | 4.52 KB | 🔔 Start 🚹 Cancel |

1. Once the correctly formatted document is selected, click on "Start Upload"

| TLR Project File Upload                | ł       |              |
|--|---------|--------------|
| File Upload Instructions.              |         |              |
| B Add files Start upload Cancel upload |         | Ļ            |
| MMTC Test.csv                          | 4.52 KB | Start Cancel |
|  |         |              |

2. If the uploaded file is in the wrong format or uses an outdated template, AMIS will automatically generate an error message and provide the user with the correct template. Click on "Download Template," transfer TLR data on to the new template and resume the upload process.

| TLR Project File Upload                      | 1                       |                             |
|--|-------------------------|-----------------------------|
| File Upload Instructions.                    |                         |                             |
| B. Add files Start upload Cancel upload      |                         |                             |
| NMTC Test.csv                                | 4.50 KB                 | Start Cancel                |
|  |                         |                             |
| Error: File format is invalid. Please ensure | e your file matches the | template. Download Template |

3. The correct template can also be found by navigating to Import/Export/Certify tab and clicking on "New NMTC TLR Project August 2020.csv."

| TLR Data Export Template                              |                             |
|---|-----------------------------|
| NMTC CSV  |                             |
| New_NMTC_TLR_Project_August_2020.csv                  | Update_NMTC_TLR_Project.csv |
| New_NMTC_TLR_Note_August_2020.csv                     | Update_NMTC_TLR_Note.csv    |
| New_NMTC_TLR_Address_August_2020.csv                  |                             |
| New_NMTC_Loan_Source_and Disburements_August_2020.csv |                             |

4. To cancel an upload mid-progress, click on "Cancel Upload." This will delete any document already selected. To start a new upload, click on "Add Files," select the correct upload document and click "Start Upload."

| File Upload Instructions         Add files         Start upload |         |                    |
|---|---------|--------------------|
| NMTC Test.csv   | 4.52 KB | 🔔 Start 🛛 🛕 Cancel |

5. Once the document is uploaded into the AMIS, the user will see a list of errors found in uploaded data. The number of error messages will be displayed along with the Error Message, Error Row and Field name where the error was found.

| Clear Rows   |       |   |                                   |
|--|-------|---|-----------------------------------|
| Errors (4 errors / 4 to  |       |   | Download Errors                   |
| Error Message<br>(Other_Sources_Other_Entities_<br>: Other Sources (Other Entities):<br>value outside of valid range on<br>numeric field: 100000 | _c) 1 | Other Sources (Other Entities) 100000         | Actions  Update Field  Remove Row |
| Value must be numeric  | 2     | Capacity of Childcare Community Facility TEXT | E Update Field O Remove Row       |
| Value must be numeric  | 3     | Annual Gross Revenue (Loan/Investment) TEXT   | 5 Update Field O Remove Row       |
| Value must be numeric  | 4     | Front End Sources (Borrowers/Investees) 30-   | 6 Update Field O Remove Row       |

6. Users can update incorrect data on the page by entering the correct data and then clicking "Update Field." If AMIS accepts the new entry, the error will go away. If the newly entered data is still incorrect, AMIS will not save the row and the error will remain on the screen.

| Errors (4 errors / 4 tota   | al) +     |   |          | Download Erro          |
|---|-----------|---|----------|------------------------|
| Error Message   | Error Row | Field   | Actions  |                        |
| (Other_Sources_Other_Entities_c)<br>: Other Sources (Other Entities):<br>value outside of valid range on<br>numeric field: 100000 | 1         | Other Sources (Other Entities) 100            | III, Upd | ate Field I Remove Row |
| Value must be numeric   | 2         | Capacity of Childcare Community Facility TEXT | 🗮 Upd    | ate Field 👩 Remove Row |
| Value must be numeric   | 3         | Annual Gross Revenue (Loan/Investment) TEXT   | 🔍 Upd    | ate Field g Remove Row |
| Value must be numeric   | 4         | Front End Sources (Borrowers/Investees) 30-   | Upd      | ate Field T Remove Row |

*Note:* If you receive an error on the Project Number field that indicates that the Project Number already exists, please contact the AMIS Help Desk at <u>AMIS@cdfi.treas.gov</u> for help.

7. If the user decides not to upload a specific row, the row may be removed by clicking the red "Remove Row" button. If the user decides not to upload any of the rows, all rows may be removed by clicking "Clear Rows."

| Clear Rows   | Clear Rows                   |   |                             |  |  |  |  |  |  |
|--|------------------------------|---|-----------------------------|--|--|--|--|--|--|
| Errors (4 errors / 4 tota  | rrors (4 errors / 4 total) + |   |                             |  |  |  |  |  |  |
| Error Message  | Error Row                    | Field   | Actions                     |  |  |  |  |  |  |
| (Other_Sources_Other_Entitiesc)<br>: Other Sources (Other Entities):<br>value outside of valid range on<br>numeric field: 100000 | 1                            | Other Sources (Other Entities) 100000         | B, Update Field Remove Row  |  |  |  |  |  |  |
| Value must be numeric  | 2                            | Capacity of Childcare Community Facility TEXT | Update Field     Remove Row |  |  |  |  |  |  |
| Value must be numeric  | 3                            | Annual Gross Revenue (Loan/Investment) TEXT   | Update Field  Remove Row    |  |  |  |  |  |  |
| Value must be numeric  | 4                            | Front End Sources (Borrowers/Investees) 30-   | B. Update Field Remove Row  |  |  |  |  |  |  |

8. Alternatively, users can fix errors in their upload data by clicking "Download Errors" and downloading a file containing uploaded data and corresponding error message. The error file can be used to make changes in the original upload file.

| Errors (4 errors / 4 tota  | al) +     |   |            | Download Errors     |
|--|-----------|---|------------|---------------------|
| Error Message  | Error Row | Field   | Actions    | ·                   |
| (Other_Sources_Other_Entitiesc)<br>: Other Sources (Other Entities):<br>value outside of valid range on<br>numeric field: 100000 | 1         | Other Sources (Other Entities) 100            | Update F   | ield 👩 Remove Row   |
| Value must be numeric  | 2         | Capacity of Childcare Community Facility TEXT | 🔯 Update F | Field 👩 Remove Row  |
| Value must be numeric  | 3         | Annual Gross Revenue (Loan/Investment) TEXT   | 🔝 Update F | ield 🛛 🛛 Remove Row |
| Value must be numeric  | 4         | Front End Sources (Borrowers/Investees) 30-   | Update F   | Field To Remove Row |

9. Once all the incorrect entries have been fixed and the data is uploaded again, users will see a message indicating that no errors were found. To view a file containing all the data that will be successfully uploaded into AMIS, users can click on "Download Submission Preview."

| TLR Project File Upload                        |         |                  |  |  |  |  |
|--|---------|------------------|--|--|--|--|
| File Upload Instructions.                      |         |                  |  |  |  |  |
| 🔠 Add files 📄 🚠 Start upload 🚺 🚹 Cancel upload |         |                  |  |  |  |  |
| NMTC Test.csv                                  | 4.52 KB | 🚵 Start 🚹 Cancel |  |  |  |  |
| No Errors Found on 0 records                   |         |                  |  |  |  |  |

10. To submit the finalized data, click "Submit."

|   | TLR Project File Upload                     |         |              |  |  |  |  |  |
|---|---|---------|--------------|--|--|--|--|--|
|   | File Upload Instructions.                   |         |              |  |  |  |  |  |
|   | 🖪 Add files 🛛 📥 Start upload 🗌 🚹 Cancel upl | oad     |              |  |  |  |  |  |
|   | NMTC Test.csv                               | 4.52 KB | Start Cancel |  |  |  |  |  |
| * | No Errors Found on 0 records                |         |              |  |  |  |  |  |
|   | Download Submission Preview                 |         |              |  |  |  |  |  |

#### XML File Upload

To create multiple TLR records at one time, AMIS allows users to upload files using an XML schema. To get started click on the "TLR Import/Export/Certify" tab in the menu bar.

| Appl | icant         |             |          |                  |              |        | Search             | Sea                | rch          |           | ~           | CDFI External             | 5 |
|------|---------------|-------------|----------|------------------|--------------|--------|--------------------|--------------------|--------------|-----------|-------------|---------------------------|---|
| Home | Organizations | Allocations | Contacts | Service Requests | App Launcher | Awards | Reporting Schedule | Multi-CDE Projects | TLR Projects | TLR Notes | Loan Source | TLR Import/Export/Certify | • |
|      |               |             |          |                  |              |        |                    |                    |              |           |             |                           | _ |

Use the "Organization Name" field to enter the name of the organization for which you are submitting TLR records. You may also select the Organization Name from a list by clicking on the search icon next to the "Organization Name" field and choosing from a list of organizations you are permitted to access.

| LR Import/Export/Certify     |                   | Next Cancel                |                               |                               |                              |                  |           |
|------------------------------|-------------------|----------------------------|-------------------------------|-------------------------------|------------------------------|------------------|-----------|
| lease select an Organization |                   |                            |                               |                               |                              |                  |           |
| Organization N               | me AAT Test Org 1 | <u>&amp;</u>               | 🗢 Search ~ Applicant - Prof   | ile 1 - Microsoft Edge        |                              |                  | o x       |
|                              |                   |                            | A https://full01-m            | ycdfifund.cs33.for            | ce.com/_ui/common/da         | ta/LookupPage?ll | kfm=j_id0 |
|                              |                   | Next Cancel                | Lookup                        |                               |                              |                  |           |
|                              |                   |                            | AAT Test Org 1                | Go!                           |                              |                  |           |
|                              |                   | Copyright © 2000-2020 sale | You can use "*" as a wildcard | i next to other characters to | improve your search results. |                  |           |
|                              |                   |                            |                               |                               |                              |                  |           |
|                              |                   |                            | < Clear Search Results        |                               |                              |                  |           |
|                              |                   |                            | Search Results                |                               |                              |                  |           |
|                              |                   |                            | Organization Name             | EIN/TIN                       | CDFI Control Number          | Control Nur      | mber      |
|                              |                   |                            | AAT Test Org 1                | 12-9953452                    | 131CE011835                  |                  |           |

Click the "NMTC\_TLR\_Xml\_Schema.xsd" link to download the XML Schema to use when generating an XML file.

| NMTC & CDFI XML         |   |
|-------------------------|---|
| NMTC_TLR_Xml_Schema.xsd | CDFI_TLR_Xml_Schema.xsd                   |
|                         | Consumer_Loans_Investments_Originated.xsd |

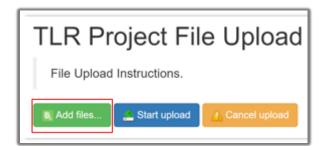
To submit updates to existing projects, click the "Update\_NMTC\_TLR\_Data.xml" link to download an XML file of current project data already in AMIS. The update template will contain a list of existing TLR Projects that are within the 7-year update window along with their annually updatable fields. Please note that only fields marked as "Annual Update Required" in the Allocatee TLR Data Point Guidance document, are required or allowed to be updated.

| Π | NMTC & CDFI XML          |   |
|---|--------------------------|---|
| Ш | NMTC_TLR_Xml_Schema.xsd  | CDFI_TLR_Xml_Schema.xsd                   |
| l |                          | Consumer_Loans_Investments_Originated.xsd |
| Ш | NMTC Update XML          |   |
| U | Update_NMTC_TLR_Data.xml |   |

After you fill out and save the file, back on the AMIS portal, click the "Import\_XML\_NMTC\_TLR" link.

| [ | NMTC & CDFI XML     |  |
|---|---------------------|--|
| l | Import XML NMTC TLR | Import XML CDFI TLR                              |
| U |                     | Import XML Consumer Loans/Investments Originated |
| Ľ |                     |  |

Click on "Add Files" and select the document to be uploaded.



The upload document must be formatted in Extensible Markup Language (.xml). If the wrong file is selected in error, click on "Cancel Upload."

| TLR Project File Upload       |           |                  |
|-------------------------------|-----------|------------------|
| File Upload Instructions.     |           |                  |
| Add files Estart upload       |           | $\mathbf{A}$     |
| 180814-1157AM-TMOCIIS (2).xml | 353.59 KB | 🔔 Start 🚺 Cancel |
|                               |           |                  |

1. Once the correctly formatted document is selected, click on "Start Upload"

| TLR Project File Upload                      |           |              |  |  |
|--|-----------|--------------|--|--|
| File Upload Instructions.                    |           |              |  |  |
| 🖪 Add files 💽 🚨 Start upload 🕢 Cancel upload |           |              |  |  |
| 180814-1157AM-TMOCIIS (2).xml                | 353.59 KB | Start Cancel |  |  |

2. If the uploaded file is in the wrong format or uses an outdated template, AMIS will automatically generate an error message and provide the user with the correct template. Click on "Download Template," transfer TLR data on to the new template and resume the upload process.

| TLR Project File Upload                             |                              |                |
|---|------------------------------|----------------|
| File Upload Instructions.                           |                              |                |
| 🖹 Add files 💼 Start upload 👔 Cancel upload          |                              |                |
| 180814-1157AM-TMOCIIS (2).xml                       | 353.59 KB                    | Start Cancel   |
| Error: File format is invalid. Please ensure your f | le matches the template. Dow | nload Template |

3. The correct template can also be found by navigating to Import/Export/Certify tab and clicking on "New\_NMTC\_TLR\_XML\_Schema.xsd."

| NMTC & CDFI XML     |  |
|---------------------|--|
| Import XML NMTC TLR | Import XML CDFI TLR                              |
|                     | Import XML Consumer Loans/Investments Originated |

4. Follow the steps 4 through 10 outlined above in the CSV File Upload section.

| TLR Project File Upload       |           |              |
|-------------------------------|-----------|--------------|
| File Upload Instructions.     |           |              |
| 180814-1157AM-TMOCIIS (2).xml | 353.59 KB | Start Cancel |

*Note:* If you are having trouble with the XML upload, at the top of the page is a link to "NMTC Import/Export Guidance" or refer to the "XML Vendor Guide for NMTC & CDFI TLR NACA".

| Organization  |  |
|---|--|
| Organization Name: Test Applicant Org 01 Change Organization  |  |
| Interim Certification Final Certification Fiscal Year to Certify-NMTC: 2019<br>Certify CDFI TLR Fiscal Year to Certify-CDFI: 2019 |  |
| Import/Export Guidance  |  |
| NMTC Import/Export Guidance   |  |

### **Certifying TLRs**

To certify your TLRs, navigate to the "TLR Import/Export/Certify" tab and enter the name of your organization. The earliest Fiscal Year available for certification will be displayed next to the Certification buttons.

Starting August 2020, users have the option to certify data when the data is available -- prior to the reporting due date -- by using the "Interim Certification" button. Once all TLR records for a fiscal year are Interim Certified, users are required to close out the certification window for that fiscal by using the "Final Certification" button.

#### **Interim Certification**

To certify records as you go throughout the fiscal year, use the "Interim Certification" button. Users can continue to add records after Interim Certification.

| Home | Organizations      | Allocations         | Contacts  | Service Areas            | Service Requests | App Launcher | Reports | Awards | Reporting S |
|------|--------------------|---------------------|-----------|--------------------------|------------------|--------------|---------|--------|-------------|
| Orga | nization           |                     |           |                          |                  |              |         |        |             |
| Org  | janization Name: 1 | Fest Applicant Org  | 01 Change | e Organization           |                  |              |         |        |             |
|      |                    | Final Certification |           | ar to Certify-NMTC:<br>9 | : 2019           |              |         |        |             |

Please Note:

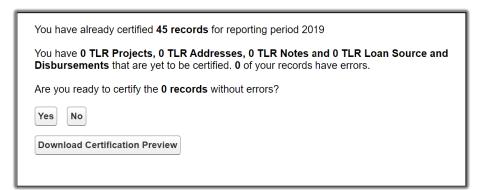
- Each TLR Project must have an active Note to be considered for Interim Certification.
- Each TLR Project must have at least one Address to be considered for Interim Certification
- Each TLR Note must have at least one Loan Source and Disbursement.

If a Project or Note record is missing any of these requirements, AMIS will not certify the records.

Upon clicking the "Interim Certification" button, AMIS pulls all the records that meet the prescribed criteria and runs a final check on the data to ensure that all records meet the data validation rules.

The system counts the following:

- The number of records that have been Interim Certified for that reporting period;
- The number of records that have been submitted but not Interim Certified;
- The number of records that have been submitted but did not pass the validation check (records with errors); and
- The number of records that will be Interim Certified if the user decides to proceed with certification (records without errors).



Users have the option of previewing the data compiled by AMIS before certification by clicking "Download Certification Preview." The first column of the preview file shows the status of a given record. If a record failed a validation, the file shows the data field that caused the record to fail and the validation rule that was not met. To proceed with Interim Certification, click "Yes" when asked if you are ready to submit the records without errors. Users will then be directed to the certification statement page and once they click "Certify NMTC TLR" all submitted TLRs that passed the validation check (all submitted records without errors) will be Interim Certified.

| Prior to the CDFI Fund accepting the data submitted by a Recipient/Allocatee, the user must certify, on behalf of the organization, to the following:  |
|--|
| 1) The person(s) entering the data and making these certifications has been authorized, by the organization for which the data is input, to enter the data and make the certifications on its behalf.  |
| 2) Any information or data being provided to the CDFI Fund that is input in the Awards Management Information System (or other submission method) pursuant to the reporting requirements of the Assistance Agreement(s) or Allocation Agreement(s) ("Agreement(s)") is true, accurate, and complete, and accurately represents the activities and/or performance of the organization for which the data is input.  |
| 3) The organization remains compliant with all applicable assurances and certifications, representations and warranties, and covenants and agreements as agreed upon in the Agreement(s) for which this data is being input or, alternatively, has notified the CDFI Fund of the organization's inability to remain compliant with such provisions of the Agreement(s) through the submission of a Material Event notification (as described in the Agreement(s)) or other communication to the CDFI Fund. |
| Certify NMTC TLR   |

#### **Final Certification**

Final Certification for the NMTC TLR is due 180 days after the end of an Organization's Fiscal Year. Final Certified TLR records will be locked from any editing. The status of the TLR Report as reflected in the AMIS Reporting Schedule (i.e. "Submitted", "Pending Receipt", "Submitted-Overdue" etc.) is determined on the date the user runs the "Final Certification" process. The "Final Certification" process closes out the Fiscal Year for any further certification.

Note: Once Final Certification has been processed, users can no longer submit/certify records for a given Fiscal Year.

#### <u>Annual Update Fields</u>

At the beginning of an Organization's fiscal year, the TLR records that were entered and certified in previous fiscal years will be unlocked so that the user can update "Annual Update" fields (these are the only fields the user will be able to successfully edit). Once users have made the appropriate annual updates to their TLR records, they will be able to proceed with Interim Certification and Final Certification of the TLR. Again, after Final Certification, all the records will be locked from editing until the next fiscal year.

| Object      | Annual Update Fields                     |
|-------------|--|
| TLR Project | -Actual Jobs Created (Construction)      |
| -           | -Actual Jobs Created (Financed)          |
|             | -Actual Jobs Created (Tenant)            |
|             | -Annual Gross Revenue (Reporting Period) |
|             | -Blended Interest Rate                   |
|             | -Comparable Blended Interest Rate        |
| TLR Note    | -Amount Charged Off                      |
|             | -Amount Recovered                        |
|             | -Days Delinquent                         |
|             | -Interest Rate                           |
|             | -Loan Status                             |
|             | -Number of 60 Days or More Delinquent    |
|             | -Number of Times the Loan Restructured   |
|             | -Original Loan/Investment Amount         |
|             | -Principle Balance Outstanding           |
|             | -Term                                    |
|             | -QLICI Level                             |

To check whether a TLR Project has successfully been certified (i.e. has undergone Final Certification), navigate to the "TLR Projects" tab, select "All" from the "View" list and click "Go." All TLR Project that have successfully passed through Final Certification will have a date displayed under "Last Certified Date."

| Hor | <u>ne</u> Organi  | zations / | Allocations | Contacts | Service Requests | App Launcher | Awards | Reporting Schedule | Multi-CDE Projects | TLR Projects | TLR Notes | Loan Source | TLR Import/Export/Certify | • |
|-----|-------------------|-----------|-------------|----------|------------------|--------------|--------|--------------------|--------------------|--------------|-----------|-------------|---------------------------|---|
|     | TLR Proje<br>Home | 9         |             |          |                  |              |        |                    |                    |              |           | •           |                           |   |

| Home     | Organizations           | Allocations | Contacts   | Service Requests | App Launcher        | Awards | Reporting Schedule | Multi-CDE Projects | TLR Projects | TLR Notes         | Loan Source       | TLR Import/Export/Certify         |      |
|----------|-------------------------|-------------|------------|------------------|---------------------|--------|--------------------|--------------------|--------------|-------------------|-------------------|-----------------------------------|------|
| Ø        | All T                   |             |            |                  |                     |        |                    |                    |              |                   |                   |                                   |      |
| New      | TLR Project             |             |            |                  | Ļ                   |        |                    | A   E              | B C D E F G  | H   I   J   K   L | M   N   O   P   Q | R   S   T   U   V   W   X   Y   Z | Othe |
| Action   | AMIS Project ID         | +           | Project Nu | mber             | Last Certified Date |        | Total Project Cost | Client ID          |              | Organizatio       | on                | Created Date                      |      |
| Edit   D | Del <u>TLRP-0018725</u> | 1           | 566513     |                  | 7/31/2018           |        | \$1,000,000.00     | 5161               |              | 0Lunsford         | Test Org          | 7/31/2018                         |      |
| Edit   D | Del TLRP-0018725        | 3           | 8672682    |                  | 7/31/2018           |        | \$1,000,000.00     | 2672546            |              | OLunsford         | Test Org          | 8/2/2018                          |      |
| Edit   D | Del TLRP-00187254       | 4           | 26426524   | 562              |                     |        | \$1,000,000.00     | 264256             |              | OLunsford         | Test Org          | 8/3/2018                          |      |
| Edit   D | Del TLRP-0018725        | 5           | 5264625    |                  |                     |        | \$100,000.00       | 52462456           |              | OLunsford         | Test Org          | 8/3/2018                          |      |
| Edit   D | Del TLRP-0018726        | 0           | 53131315   |                  |                     |        | \$1,000,000.00     | 3451515            |              | OLunsford         | Test Org          | 8/8/2018                          |      |
| Edit   D | Del <u>TLRP-0018726</u> | 1           | 51612151   | 65               |                     |        | \$1,000,000.00     | 24533              |              | 0Lunsford         | Test Org          | 8/8/2018                          |      |

Note: If you happen to have performed Final Certification in error (i.e. you have additional records you need to submit), please contact the AMIS Help Desk at <u>AMIS@cdfi.treas.gov</u> for further assistance.

### What's New in the NMTC Allocatee TLR Guidance?

#### New Data Points

The NMTC TLR Project has two new data fields. These fields are intended to capture investments resulting from CDE-to-CDE loans. In cases where NMTC Allocatees invest in other CDEs, Allocatees are required to report the initial loan to the other CDE and the subsequent investments from the loan-receiving CDE to QALICBs. These new data fields are intended to help the Fund differentiate between the initial CDE-to-CDE loan and the subsequent CDE-to-QALICB loan.

- Project results from Investment CDE This is a Yes/No data field asking if the Project being reported is a result of an initial CDE-to-CDE loan.
- Associated Project If the answer to the above data point is 'Yes', then the user will be asked to enter the AMIS Project ID (i.e. the TLRP number) of the related CDE-to-CDE Project.

#### **Changes to Existing Data Points**

Deleted fields:

- Disbursement ID This data point has been removed from the Loan Source and Disbursements related list.
- Disbursement Amount This data point has been removed from the Loan Source and Disbursements related list.
- Legacy ID This data point has been removed csv upload template.

#### **New User Features**

- Generating NMTC Reports Users will now have the option of generating customized reports of TLR records in AMIS. Guidance on how to create reports are provided in the section below.
- CSV/XML File Upload Error Correction Process Users will now have to ability to make corrections to their TLR files as part of the upload process. A new Error Correction user interface assists users in resolving errors in their upload files. Guidance on how to use the Error Correction process is provided in the Getting Started section of this document under the CSV File Upload and XML File Upload sub-sections.
- Address Look-up Address reporting in AMIS now includes an ESRI call-out feature that automatically verifies and geocodes addresses entered into the system. More information regarding the new feature is included in the TLR Address reporting section of the document.

### **Generating NMTC Reports**

1. To generate TLR Reports, log into the CDFI Fund's Awards Management Information System (AMIS) and click on the "Reports" tab.

| Home Organ | tations Contacts | Notices | Funding Applications | Reports | Certification Applications | Questionnaire | Questions | Reviewer Profiles | + | - |
|------------|------------------|---------|----------------------|---------|----------------------------|---------------|-----------|-------------------|---|---|
|------------|------------------|---------|----------------------|---------|----------------------------|---------------|-----------|-------------------|---|---|

2. Once on the Reports page, click on "PUBLIC External Reports" in the List of Folders on the left column. A list of available reports will be shown on the right pane.

| Folders  | All Fold | ers  |
|--|----------|--|
| Q, Find a folder   | Q, Find  | reports and dashboards   |
| All Folders<br>My Personal Custom Reports<br>Conga Composer Reports<br>Financial Performance Analysis<br>PUBLIC BEA Reports<br>PUBLIC External Reports<br>PUBLIC External Reports<br>Review Folder | Action   | Name   |
|  | ۲        | N01_NMTC TLR Project Detailed Report Details for NMTC Project                              |
|  | ۲        | N09_NMTC TLR Address Summary<br>Project Address High Level Details                         |
|  | ۲        | High Level Details for NMTC Notes  |
| /  |          | High Level Details for NMTC Project  |
|  |          | N06_NMTC Project Notes Address Summary<br>NMTC Projects with corresponding Notes and Addre |
|  |          | N05_NMTC Loan Source and Disbursements<br>Details for Loan Source and Disbursements        |
|  |          | NO4_NMTC QEI Detailed Report     Details for QEIs on Closeout Report                       |
|  | ۲        | N03_NMTC Address Detailed Report<br>Details for NMTC Addresses on a Project                |
|  |          | N02_NMTC TLR Notes Detailed Report   |

3. Click on the report you would like to generate.

| PUBLIC  | UBLIC External Reports  |   |                         |  |  |  |  |
|---------|---|---|-------------------------|--|--|--|--|
| Q, Find | eports and dashboards   |   | All                     |  |  |  |  |
| Action  | Name †  | ۵ | Folder                  |  |  |  |  |
|         | C02_Consumer Loan/Investments Originated<br>Details for Consumer loans/investments originated |   | PUBLIC External Reports |  |  |  |  |
| •       | C03_CDFI TLR Address Detailed Report Details for CDFI TLR Addresses                           |   | PUBLIC External Reports |  |  |  |  |

4. Once the page is loaded, users can customize and add filters before generating the report.

| Report Generation Status: Complete           |      |  |                   |   |
|--|------|--|-------------------|---|
| Report Options:<br>Summarize information by: | Show | Time Frame<br>Date Field<br>CDFI TLR Date Time Submitted | Range<br>▼ Custom | • |
|  |      |  | From To           |   |

4. To customize the report, users have the option of dragging additional columns from the left pane to the location on the table where they would like to add the column. Users can also drag columns to the large filter band to filter the table using a field.

| Save Save As Close   | Report Properties Add Report Type C Run Report   |
|--|--|
| Fields All a #<br>Q. Quick Find<br>Drag and drop to add fields to the report.  | Filters     Add       Show     All cdf thr       Date Field     CDFI TLR Date Time       Range     Custom       From     1/11/2020       To     3/31/2020  |
|  | To add filters, click Add.   |
| Actual Perm, Jobs Created a     Actual Permanent Jobs at Te     Affordable Housing Units - R     Affordable Housing Linits - S | Preview         Tabular Format         *         Namove All Columns           Organization Name:         TLR Submission Year         CDFI TLR ID         Originator Transaction ID         Date Originated |

5. Users can preview the report by clicking "Printable View" and downloading the excel sheet generated.

| C03_CDFI TLR Address Det  | ailed Report  |
|---|---|
| Report Generation Status: Complete  |   |
| Report Options:<br>Summarize information by:<br>-None  Show All cdfi thr                                    | Time Frame<br>Date Field<br>CDFI TLR Date Time Submitted V<br>From To     |
| Run Report Hide Details Customize Save As Printable Vi  | ew Export Details   |
| A B<br>1 C03_CDFI TLR Address Detailed Report   | C D E   |
| Generated By:     Test Aiello     S Community Development Financial Institution Fund     5/22/2020 12:23 PM |   |
| 7<br>8<br>9<br>10 Filtered By:  |   |
| 11 Show: All cdfi tlr   | ear CDFI TLR ID: CDFI TLR ID CDFI TLR Address ID Originator Transaction I |

6. Reports may be saved by clicking "Save As" or exported by clicking "Export Details."

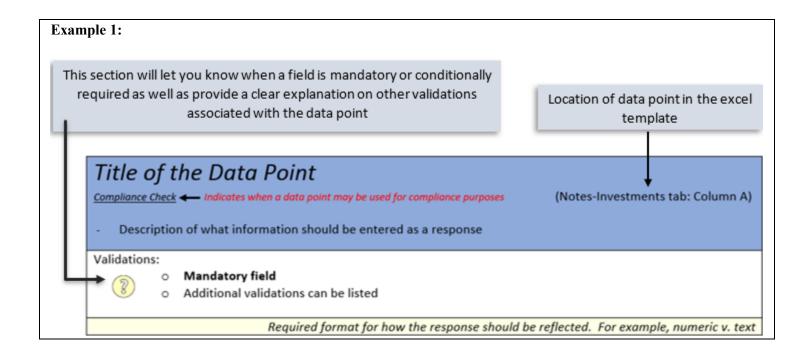
| teport Generation Status: Comple                     | te                     |  |                              |   |
|--|------------------------|--|------------------------------|---|
| teport Options:<br>ummarize information by:<br>-None | Show<br>All cdfi thr ¥ | Date Field<br>CDFI TLR Date Time Submitted | Range<br>▼ Custom<br>From To | • |

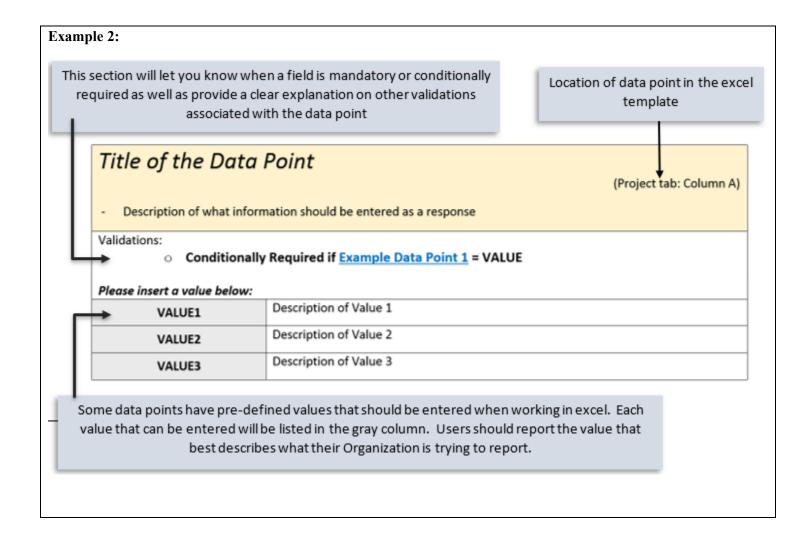
### **Understanding the Data Point Boxes**

Below is a diagram of how to read and understand the data point boxes listed in the section <u>CDE Transaction</u> <u>Level Report – Data Point Guidance.</u>

Each data point is color coded according to its related requirements.

| Purpose of Color Coding  |
|--|
| Mandatory – A response <b>must</b> be provided or the TLR will not be accepted.  |
| Conditionally Required – This field will become enabled and require an answer based on a response in a previous field. |
| Optional – Not required to provide a response although it is recommended.  |
| AMIS System Generated – User response is not allowed.  |





#### Who to contact for help

If you are experiencing any difficulties with the data entry portion of your report, including document errors, system errors, and basic questions, please contact the AMIS Helpdesk. The most effective means of requesting support is submitting a Service Request. From the AMIS Service Request tab, select the "Create New Service Request" button. Select "Continue" to accept the default record type of "General Inquiry". Ensure that "NMTC-AMIS technical problem" is selected for the Type drop-down field.

Alternatively, the Allocatee may send an email to AMIS@cdfi.treas.gov. Please type, "NMTC: TLR Assistance Needed" in the subject line of the email. A technical support staff person will generally reply within 24 hours on weekdays. Allocatees may also phone the CDFI Fund IT Help Desk at (202) 653-0422. If a technical support staff person is unavailable to immediately assist, please leave a message and a staff person will return the call within 36 hours on weekdays.

#### **CDE** Transaction Level Report – Data Point Guidance

### Notes-Investments

*Note:* For the crosswalk guide on the NMTC TLR field level changes from the previous round refer to the "CIIS to AMIS Crosswalk NMTC TLR".

#### Project Number Transaction Mandatory Info (Column B)

TLR Project is used to link a Financial Note(s) to a distinct Project and to track Projects across reporting periods. This field is also used for navigational purposes. This field is automatically generated for the user by the system and is used to link a Financial Note(s) to a distinct Project and to track Projects across reporting periods.

Validations:

• Mandatory Field (Automatically Generated for the user by the system)

Response must be numeric - up to 8 digits

Originator Transaction ID Transaction Mandatory Info (Column C)

Assign a unique Originator Transaction ID to track Financial Note.

Validations:

- Mandatory Field
- Each Originator Transaction ID must be **unique** to each financial note. Duplicate Originator Transaction ID's will cause errors in the file.
- Allocatees MUST use the same Originator Transaction ID for each reporting period.
- Originator Transaction ID's can not contain any special characters such as, but not limited to, commas and exclamation points.

Response must be text - up to 20 characters

#### Last Certified Date Transaction Mandatory Info

AMIS will populate this field with the date the TLR object was certified.

Validations:

• This field will only populate when the user has certified the TLR object

Format of mm/dd/yyyy

### Purpose Transaction Mandatory Info (Column D)

Choose one of the pre-defined values below and identify the primary purpose of the financial note. If there are multiple purposes (for example, a loan funding both the purchase of a fixed asset and a facility improvement), select the purpose with the largest percent of the transaction.

Validations:

#### • Mandatory Field

#### Please select one of the following:

| RERHSINGLE OTHER | Real Estate – Rehabilitation – Housing – Single Family: Financing is to rehabilitate or acquire single family housing.         Other: Financial note purpose does not match any of the purposes defined above.  |
|------------------|---|
| RERHMULTI        | uses. Exclude acquisitions without rehabilitation.         Real Estate – Rehabilitation – Housing – Multi Family: Financing is to rehabilitate or acquire single family housing.  |
| RERHCOM          | Real Estate–Rehabilitation–Commercial: Financing is to rehabilitate office, retail,<br>manufacturing, or community facility space. Financial Note may include acquisition<br>costs. Include mixed-use real estate that combines both commercial and residential   |
| RECOSINGLE       | Real Estate – Construction–Housing-Single Family: Financial Note is for predevelopment financing, or construction of single family housing.   |
| RECOMULTI        | Real Estate – Construction–Housing-Multi Family: Financial Notes is for predevelopment financing, or construction of multifamily housing.   |
| RECOCOM          | Real Estate – Construction/Permanent/Acquisition w/o Rehab – Commercial:<br>Financial Note is for predevelopment financing, construction or permanent financing, or acquisition without rehabilitation of office, retail, manufacturing, or community facility space. Include mixed-use real estate that combines both commercial and residential use.  |
| MICRO            | Non- Real Estate Microenterprise: Financing to a for-profit or non-profit enterprise<br>that has five or fewer employees (including the proprietor) with an amount no more<br>than \$50,000 for a purpose that is not connected to the development (including<br>construction of new facilities and rehabilitation/enhancement of existing facilities),<br>management, or leasing of real estate. |
| BUSINESS         | Non-Real Estate Business: Financing to for-profit and nonprofit businesses with more<br>than five employees or in an amount greater than \$50,000 for a purpose that is not<br>connected to the development (including construction of new facilities and<br>rehabilitation/enhancement of existing facilities), management, or leasing of real<br>estate.  |

### Transaction Type Transaction Mandatory Info (Column E)

Report the type of transaction for the financial note by choosing one of the options below.

Validations:

#### • Mandatory field

#### Please select one of the following:

| TERM     | Term Loan         |
|----------|-------------------|
| EQTYINV  | Equity Investment |
| LOC      | Line of Credit    |
| DEBTEQTY | Debt with Equity  |
| OTHER    | Other             |

### Loan Status Transaction Mandatory Info (Column F)

#### Annual Update Field

Report the status of the loan/investment amount at the reporting period end.

Validations:

• Mandatory Field

#### Please select one of the following:

| ACTIVE     | Active – the financial note was open, on-the-books, and/or had some sort of activity during the reporting year.                        |
|------------|--|
| ACTIVEEND  | Active but the financial note has reached the end of its seven-year compliance reporting period.                                       |
| CLOSED     | Closed in good standing – a loan or line of credit that is paid in full (not refinanced) or an equity investment that has been exited. |
| SOLD       | Sold – the financial note is off-the-books but not paid in full.   |
| CHARGEDOFF | Charged off - the financial note is off-the-books but not paid in full.  |
| REFIN      | Refinanced - the financial note has been paid in full and the remaining principal amount has been refinanced by another lender.        |
| RESTRUCT   | Restructured with charge off.  |

#### Date Originated Financial Note Term (Column G)

Report the date that a legally binding note has been signed by the borrower/investee in favor of the lender/investor.

Validations:

- Mandatory Field
- Date Originated must be prior to the current date.
- See the <u>Date Formatting</u> section for more information

Response must in the format of mm/dd/yyyy

#### **Date Formatting**

### <u>Common Question: I have uploaded my file but it says that I have not provided a response for this date column/date column is in the incorrect format. I see my date entered, how do I fix it?</u>

The most common fix is to make sure the date column is formatted correctly. When entering an answer into a cell that requires a date, make sure to format the cell as below. This can be done by right clicking on the cell(s). Although it may not fully appear as if it is in the correct format (March 3, 2014 will appear as 3/3/2014 as opposed to 03/3/2014), rest assured, this is correct.

| Number Alignment   | Font Border | Fill     | Protection |   |
|--|-------------|----------|------------|---|
| Number Alignment Category: General Number Currency Accounting Date Time Percentage Fraction Scientific Text Special Custom |             | 14, 2012 | Protection | ~ |

### Original Loan/Investment Amount Financial Note Term (Column H)

#### Annual Update Required

#### Report the amount of the loan/investment.

#### Validations:

- Mandatory Field
- Original Loan/Investment Amount cannot be greater than \$50,000 if <u>Purpose</u> = MICRO
- Must be greater than or equal to zero

Response must be in numeric format

#### Refinancing Financial Note Terms (Column I)

Report whether the loan/investment is a new origination or a refinance of an existing loan/investment with QEI funds.

Validations:

• Mandatory Field

#### Please select one of the following:

| NEWORIGINATION | New Origination  |
|----------------|--|
| REFINANCEALLOC | Refinance of Allocatee (or Affiliate) Loan/Investment  |
| REFINANCEUNAFF | Refinance of Un-Affiliated Third-Party Loan/Investment |

### Construction or Permanent Financing Financial Note Terms (Column J)

Report whether the loan/investment is for construction or permanent financing.

Validations:

#### • Conditionally Required if <u>Purpose</u> = RECOCOM

#### Please select one of the following:

| CONSTRUCTION | Construction                    |
|--------------|---------------------------------|
| PERMANENT    | Permanent                       |
| ВОТН         | Both construction and permanent |

### Take-out or Acquisition Financing Financial Note Terms (Column K)

Report whether the loan/investment is for take-out or acquisition financing.

Validations:

#### • Conditionally Required if <u>Construction or Permanent Financing</u> = PERMANENT or BOTH

Please select one of the following:

| TAKEOUT     | Take-out financing                 |
|-------------|------------------------------------|
| ACQUISITION | Acquisition without rehabilitation |

#### Acquisition or Rehabilitation Financial Note Terms (Column L)

Report whether the loan/investment includes financing for the acquisition of the property.

Validations:

• Conditionally Required if <u>Purpose</u> = RERHCO

Please select one of the following:

| ACQUISITIONREHAB | Acquisition and rehabilitation |
|------------------|--------------------------------|
| REHABILITATION   | Rehabilitation only            |

#### Rehabilitation Amount Financial Note Terms (Column M)

Report the portion of the Original Loan/Investment Amount that was used for the rehabilitation.

Validations:

- Conditionally Required if <u>Acquisition or Rehabilitation</u> = AQUISITIONTREHAB
- Response must be in dollars greater than zero
- **Exclude** leveraged dollars.

Response must be in numeric format

### Loan Origination Fees Financial Note Terms (Column N)

Report the total loan origination fees, including processing, credit report, and other fees.

Validations:

- **Conditionally Required if** <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity Loan Origination Fees should not be greater than 15% of the <u>Original Loan/Investment Amount</u>
- Loan Origination Fees **must** be less than <u>Original Loan/Investment Amount</u>
- Exclude points

Response must be in numeric format up to 2 decimal places

#### Interest Rate at Origination Financial Note Terms (Column O)

Report the interest rate in effect at origination of the loan.

Validations:

- Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity
- Enter the percentage as a whole number (i.e. if the Interest Rate at Origination is 2.0%, enter 2.0

Response must be in numeric format up to 3 decimal places

Interest Rate Financial Note Terms (Column P)

#### Annual Update Required

Report the interest rate in effect at the reporting period end. If the financial note was paid off during the reporting period, report the interest rate at the time of the pay off.

Validations:

- Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity
- Enter the percentage as a whole number (i.e. if the Interest Rate at Origination is 2.0%, enter 2.0

Response must be in numeric format up to 3 decimal places

#### Interest Type Financial Note Terms (Column Q)

Choose one of the pre-defined values below and report the type of interest.

Validations:

#### • Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity

#### Please select one of the following:

| FIXED | Fixed      |
|-------|------------|
| ADJ   | Adjustable |

#### Points Financial Note Terms (Column R)

Report the points charged to the borrower at origination.

Validations:

- Conditionally Required if <u>Transaction Type</u> = Term Loan or Debt with Equity
- Report the points as a percentage of the original loan amount
- Include points for the particular financial note reported

Response must be in numeric format up to 3 decimal places

#### Amortization Type Financial Note Terms (Column S)

Choose one of the pre-defined values below and report how the financial note is amortized.

Validations:

• Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity

Please select one of the following:

| FULLAMORT | Fully Amortized – Amortization schedule includes both interest and principal payments throughout the life of the loan.                                     |
|-----------|--|
| PARTAMORT | Partially Amortized – Amortization schedule includes some principal payments throughout the life of the loan, with a larger principal payment at maturity. |
| NONAMORT  | Non-Amortizing – Amortization schedule includes interest only payments with a single principal payment at maturity.  |
| OTHER     | Other  |

### Length of Amortization Period (in months) Financial Note Terms (Column T)

Report the length of the amortization period.

Validations:

- Conditionally Required if <u>Amortization Type</u> = FULLAMORT or PARTAMORT
- Report the Length of Amortization Period in months

Response must be in numeric format

### Period of Interest Only Payments (in months) Financial Note Terms (Column U)

Report the number of interest only payments at the time of origination.

Validations:

- Conditionally Required if <u>Transaction Type</u> = Term Loan
- Report the Period of Interest Only Payments in months
- Period of Interest Only Payments must be less than the amount reported as the Term

Response must be in numeric format

#### Term (in months) Financial Note Terms (Column V)

Annual Update Required

For each loan and line of credit, report the full term in months. Report the full term, not the remaining term.

Validations:

• Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity

Response must be in numeric format

Guarantee Financial Note Terms (Column W)

If any portion of the loan is guaranteed, choose one of the pre-defined values below and report the source.

Validations:

- Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity
- **Exclude** performance guarantees

#### Please select one of the following:

| SBA      | Small Business Administration (SBA) |
|----------|-------------------------------------|
| USDA     | US Department of Agriculture (USDA) |
| OTHERGOV | Other Federal Government Source     |
| PERSONAL | Personal Guarantee                  |
| OTHER    | Other                               |
| NONE     | None                                |

### Lien Position Financial Note Terms (Column X)

Choose one of the pre-defined values below and report the CDE's lien position.

Validations:

### • Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity Please select one of the following:

| FIRST     | First          |
|-----------|----------------|
| SECOND    | Second         |
| UNSECURED | Unsecured Debt |
| OTHER     | Other          |

### Collateral Type Financial Note Terms (Column Y)

Choose one of the pre-defined values below and report the type of collateral pledged for the loan/investment.

Validations:

• Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity Please select one of the following:

| RE        | Real Estate       |
|-----------|-------------------|
| REOTHER   | Other Real Estate |
| VEH       | Vehicle           |
| EQUIP     | Equipment         |
| INVENTORY | Inventory         |
| REC       | Receivables       |
| HOMEEQTY  | Home Equity       |
| OTHER     | Other             |
| NONE      | None              |

### Collateral Value at Origination Financial Note Terms (Column Z)

Estimate and report the fair value of the collateral at the time of origination.

Validations:

• Conditionally Required if <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity

Response must be in numeric format

### Equity-Like Features Financial Note Terms (Column AA)

Choose one of the pre-defined values below and report the type of equity-like feature.

Validations:

- Conditionally Required if <u>Transaction Type</u> = Debt with Equity
- If a loan has more than one equity-like feature, choose the one appearing first in the loan agreement

#### Please select one of the following:

| CONVDEBT  | Convertible Debt – Loan agreement specifies an option to convert all or part of the loan amount to equity                                   |
|-----------|---|
| PERFINT   | Performance Based Interest Rate – Loan's interest rate adjusts based on the borrower's performance.   |
| ROYALTIES | Royalties – Loan has a royalty participation that gives the investor the right to a percentage of the borrower's sales or profits.          |
| WARRANTS  | Warrants – Loan agreement gives the investor the right to purchase the portfolio company's stock at a later date at a pre-negotiated price. |
| OTHER     | Other – Loan Agreement specifies an equity-like feature not described above.  |

### Equity Injection Amount Financial Note Terms (Column AB)

Equity injection is an underwriting mechanism used to help borrowers who lack collateral to qualify for a loan. The equity injection measures the amount of the borrower's own assets invested in the business. Report the equity injection amount provided by the investee/borrower (i.e. Down payment for a purchase mortgage or the value of machinery the borrower purchased for the financed project).

Validations:

- Optional field
- Include both cash and non-cash injections

Response must be in numeric format

### Advanced Purchase Commitment (Column AC)

Report whether the loan/investment is an advance purchase commitment.

Validations:

• Conditionally Required if QLICI Type = QALICB

Response must be YES or NO

### Seller Organization (Column AD)

Report the seller organization.

Validations:

• Conditionally Required if <u>Advance Purchase Commitment</u> = YES

Response must be text

(Column AE)

### Equity Product

Compliance Check

Report whether the financial note is an equity product.

Validations:

- Mandatory field
- Reject if Equity Product = YES & <u>Transaction Type</u> = Term Loan, Line of Credit, Debt with Equity or Other
  - Response must be **YES** or **NO**

(Column AF)

### Equity-Equivalent Terms & Conditions

Compliance Check

Report whether the financial note has equity-equivalent terms and conditions.

Validations:

• Mandatory field

Response must be YES or NO

(Column AG)

### Debt with Equity Features

Compliance Check

#### Report whether the financial note has debt with equity features.

Validations:

- Mandatory field
- Reject if Debt with Equity Features = YES & <u>Transaction Type</u> = Term Loan, Equity, Line of Credit or Other

Response must be YES or NO

34 | Page

### Subordinated Debt

Compliance Check

Report whether the financial note is subordinated debt.

Validations:

- Mandatory field
- If <u>Lien Position</u> = FIRST then Subordinated Debt must = NO

Response must be YES or NO

### Below Market Interest Rate at Origination

Compliance Check

Report whether the financial note had below market interest rate at origination.

Validations:

- Mandatory field
- Reject if Below Market Interest Rate at Origination = YES AND <u>Interest Rate at Origination</u> >= <u>Comparable Interest Rate at Origination</u>

Response must be YES, NO, or NA

### Comparable Interest Rate at Origination

Report the comparable market interest rate at origination that the Allocatee used to determine that the financial note had a below market interest rate.

Validations:

- Conditionally required if <u>Below Market Interest Rate at Origination</u> = YES
- Comparable Interest Rate at Origination **must** be greater than <u>Interest Rate at Origination</u>
- Enter the percentage as a whole number (i.e. if the Comparable Interest Rate at Origination is 2.0%, enter 2.0)

Response must be in numeric format up to 3 decimal places

(Column AH)

(Column AI)

(Column AJ)

### Below Market Interest Rates or Flexible Terms Required under Allocation Agreement (Financial Note)

Below Market Rates or Flexible Terms Compliance Check

(Column AK)

Below Market Interest Rates or Flexible Terms required under Allocation Agreement (Financial Note). Report whether the financial note was required to have a below market interest rate at origination.

Validations:

• Mandatory field

Response must be YES, NO, or NA

#### Below Market Interest Rate (Financial Note)

(Column AL)

Below Market Interest Rate

Compliance Check

Below Market Interest Rate (Financial Note). Report whether the financial note had a below market interest rate at the end of the reporting period.

Validations:

- Mandatory field
- If <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity then Below Market Interest Rate must = YES or NO

Response must be YES, NO, or NA

(Column AM)

### What is Interest Rate Comparable?

Choose one of the pre-defined values below and report the interest rate comparable at the end of the reporting period.

Validations:

• Conditionally Required if <u>Below Market Interest Rate</u> (Financial Note) = YES

#### Please select one of the following:

| NONNMTC | CDE's Non-NMTC Transaction |
|---------|----------------------------|
| PARENT  | CDE's Parent/Affiliate     |
| BANKS   | Banks                      |
| OTHER   | Other                      |

#### Interest Rate Comparable – Other

Provide further explanation for what the interest rate is comparable to.

Validations:

#### • Conditionally Required if <u>What is Interest Rate Comparable</u> = OTHER

Response must be text

# Lower than Standard Origination Fees (Financial Note) (Column AO)

Lower than Standard Origination Fees

Compliance Check

Report whether the financial note has lower than standard origination fees.

Validations:

• Mandatory field

#### Standard Origination Fees

(Column AP)

Response must be YES or NO

Report the comparable market origination fees that the Allocatee used as a benchmark to determine that the financial note has lower than standard origination fees.

Validations:

- Conditionally required if Lower than Standard Origination Fees (Financial Note) = YES
- Value should be entered in dollars and **must not** be between 0 and 15
- Standard Origination Fees should not be greater than 15% of the Original Loan Amount
- Standard Origination Fees **must** be greater than <u>Loan Origination Fees</u>

# Longer than Standard Period of Interest Only Payments (Column AQ)

**Compliance Check** 

Report whether the financial note has longer than standard period of interest only payments.

Validations:

- Mandatory field
- If <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity or Other then Longer than Standard Period of Interest Only Payments must = YES or NO

Response must be YES, NO, or NA

#### Standard Period of Interest Only Payments

Report the comparable market period of interest only payments. Provide the benchmark period, in months, that the Allocatee used to determine that the financial note has a longer than standard period of interest only payments.

Validations:

- Conditionally Required if <u>Longer than Standard Period of Interest Only Payments</u> = YES
- Report amount in months
- Standard Period of Interest Only Payments **must** be less than <u>Period of Interest Only Payments</u>

Response must be numeric

#### Longer than Standard Amortization Period

Compliance Check

Report whether the financial note has a longer than standard amortization period.

Validations:

- Mandatory field
- If <u>Transaction Type</u> = Term Loan, Line of Credit, or Debt with Equity or Other then Longer than Standard Period of Interest Only Payments must = YES or NO

Response must be YES, NO, or NA

(Column AR)

(Column AS)

## Standard Amortization Period

Report the comparable market amortization period. Provide the benchmark period, in months, that the Allocatee used to determine that the financial note has a longer than standard amortization period.

Validations:

- Conditionally Required if <u>Longer than Standard Amortization Period</u> = YES
- Report amount in months
- Standard Amortization Period must be less than Length of Amortization Period

Response must be numeric

(Column AU)

# What is Standard Amortization Period Comparable?

Standard Amortization Period Comparable?

Choose one of the pre-defined values below and report the standard amortization period comparable.

Validations:

• Conditionally Required if <u>Longer than Standard Amortization Period</u> = YES

#### Please select one of the following:

| NONNMTC | CDE's Non-NMTC Transaction |
|---------|----------------------------|
| PARENT  | CDE's Parent/Affiliate     |
| BANKS   | Banks                      |
| OTHER   | Other                      |

# Standard Amortization Period Comparable – Other (Column AV)

Provide further explanation for what the standard amortization period is comparable to.

Validations:

• Conditionally required if <u>What is Standard Amortization Period Comparable?</u> = OTHER

Response must be text

#### Nontraditional Forms of Collateral

(Column AW)

Compliance Check

Report whether the financial note has a nontraditional form of collateral.

Validations:

• Mandatory field

Response must be YES or NO

(Column AX)

#### Traditional Form of Collateral

Choose one of the pre-defined values below and report the comparable market form of collateral that the Allocatee used as a benchmark to determine that the financial note has a nontraditional form of collateral.

Validations:

• Conditionally Required if <u>Nontraditional Forms of Collateral</u> = YES

Please select one of the following:

|           | -                 |
|-----------|-------------------|
| RE        | Real Estate       |
| REOTHER   | Other Real Estate |
| VEH       | Vehicle           |
| EQUIP     | Equipment         |
| INVENTORY | Inventory         |
| REC       | Receivables       |
| HOMEEQTY  | Home Equity       |
| OTHER     | Other             |
| NONE      | None              |

# What is Traditional Forms of Collateral Comparable? (Column AY)

Traditional Collateral Comparable?

Choose one of the pre-defined values below and report the traditional form of collateral comparable.

Validations:

• Conditionally Required if <u>Nontraditional Forms of Collateral</u> = YES

Please select one of the following:

| NONNMTC | CDE's Non-NMTC Transaction |
|---------|----------------------------|
| PARENT  | CDE's Parent/Affiliate     |
| BANKS   | Banks                      |
| OTHER   | Other                      |

# Traditional Form of Collateral Comparable – Other (Column AZ)

Traditional Collateral Comparable Other

Provide further explanation for what traditional form of collateral is comparable.

Validations:

• Conditionally required if <u>What is Traditional Forms of Collateral Comparable?</u> = OTHER

Response must be text

(Column BA)

# QLICI Level

#### Annual Update Required

Compliance Check

Report whether the financial note was funded with original QEI funds (QEI funds invested for the first time), a reinvestment of repaid QLICI(s), or both by choosing an option below.

Validations:

• Mandatory Field

Please select one of the following:

| ORIG     | Original QEI funds             |
|----------|--------------------------------|
| REINVST  | Reinvestment or repaid QLICI's |
| ORIGREIN | Both                           |

#### 42 | Page

# Principal Balance Outstanding

#### **Annual Update Required**

Report the principal balance outstanding at the end of the reporting period.

Validations:

Conditionally required if Transaction Type = Term Loan, Line of Credit, or Debt with Equity •

Response must be numeric

# Dollar Amount Used to Finance Non-Real Estate Activities

#### NRE Activities Finance Amount

Report, in dollars, the portion of proceeds of the financial notes provided by the CDE that financed non-real estate uses. Non-real estate uses include working capital, inventory, equipment, or any other activity **not connected** to the development (including construction of new facilities and rehabilitation/enhancement of existing facilities), acquisition, management, or leasing of real estate.

Validations:

Mandatory field

Response must be numeric up to 2 decimal places

#### New Originator Transaction ID of Restructured Loan

New Restructured Loan Transaction ID

Report the new Originator Transaction ID for each financial note that was restructured.

Validations:

- **Conditionally required if Loan Status = RESTRUCT**
- Information provided must match a current or previously submitted Originator Transaction ID (All previously submitted IDs by the Organization regardless of the associated Project)

Response must be text

(Column BD)

(Column BB)

(Column BC)

#### Days Delinquent

#### Annual Update Required

Report the number of days that the required loan payment is past due at the reporting period end. If a borrower made a partial payment on the due date but still owes any part of the payment, report that payment as past due.

Validations:

• Conditionally required if <u>Transaction Type</u> = Term Loan, Line of Credit, Debt with Equity or OTHER

Response must be numeric

#### Number of Times 60 Days or More Delinquent

(Column BF)

Number of 60 Days or More Delinquent

Annual Update Required

Report the number of times the loan has been 60 days or more delinquent during the life of the loan.

Validations:

- Conditionally required if <u>Transaction Type</u> = Term Loan, Line of Credit, Debt with Equity or OTHER
- Number of Times 60 Days or More Delinquent must be equal to or greater than the value reported the previous year.

Response must be numeric

#### Number of Times the Loan was Restructured

(Column BG)

Number of Times the Loan Restructured

Annual Update Required

Report the number of times the loan was restructured during the life of the loan.

Validations:

- Conditionally required if <u>Transaction Type</u> = Term Loan, Line of Credit, Debt with Equity or OTHER
- Number of Times the Loan was Restructured must be equal to or greater than the value reported the previous year.

#### Amount Charged Off

#### Annual Update Required

Report the amount charged off during the life of the loan.

Validations:

- Conditionally required if <u>Transaction Type</u> = Term Loan, Line of Credit, Debt with Equity or OTHER
- Reject if Transaction Type = Equity or if Loan Status = Active
- Amount Charged Off + <u>Amount Recovered</u> must be less than or equal to <u>Original Loan/Investment</u> <u>Amount</u>

Response must be numeric

#### Amount Recovered

(Column BI)

#### Annual Update Required

Report the amount recovered as of the reporting period end date.

Validations:

- Conditionally required if <u>Transaction Type</u> = Term Loan, Line of Credit, Debt with Equity or OTHER and <u>Loan Status</u> = ACTIVEEND, CLOSED, SOLD, CHARGEDOF, REFIN, or RESTRUCT.
- Amount Recovered must be equal to or greater than the value reported the previous year.

Response must be numeric

(Column BJ)

#### Actual Rate of Return

Report the investor's internal rate of return at the end of the reporting period.

Validations:

• Conditionally required if <u>Transaction Type</u> = Equity Investment

Response must be numeric format up to 3 decimals

44 | Page

# Projected Residual Value of QLICI that May be Obtained by the QALICB

#### Projected Residual Value of QLICI

(Column BK)

Report the amount of any equity or debt investment which may be acquired by the QALICB as the result of a put/call option or other arrangement.

Validations:

- Conditionally required if <u>QLICI Type</u> = QALICB and Date Originated is > 12/31/2010
- When <u>Loan Status</u> = CLOSED, please place the final value of the QLICI obtained by the QALICB through a put/call option or other arrangement.

# TLR Projects Tab

# Project Number

Assign a unique identifier to each Project.

Validations:

- Mandatory field
- Report the TLR Project Number
- NOTE: If you receive the following error "This identifier already exists. To update, please use a different link" when uploading your TLR file please contact the AMIS Help Desk at <u>AMIS@cdfi.treas.gov</u> for help.

Response must be numeric



(Column C)

Compliance Check

Choose one of the pre-defined values below and report whether the QLICI is an investment in another CDE or a QALICB.

Validations:

- Mandatory field
- Non-Profit businesses (except CDE's) and Advanced Purchases = QALICB
- Exclude loan purchases (except Advance Purchases), Financial Counseling, and Other Services (FCOS)

#### Please select one of the following:

| CDE    | CDE    |
|--------|--------|
| QALICB | QALICB |

(Column B)

#### Investee Type

(Column D)

Choose one of the pre-defined values below and report whether the project is an investment in a business or another CDE.

Validations:

- Mandatory field
- If <u>QLICI Type</u> = CDE then Investee Type **must** = CDE
- If <u>QLICI Type</u> = QALICB then Investee Type **must** = BUS

Please select one of the following:

| BUS | Business |
|-----|----------|
| CDE | CDE      |

### Multi-CDE Project ID

(Column E)

Multi-CDE Project Number

Report the Multi-CDE Project Number that was assigned to the Multi-CDE Project. Use the lookup function to identify and report the Multi-CDE Project ID associated with the project.

Validations:

- Conditionally Required if TLR Project is part of Multi-CDE Project
- Additional guidance can be found in the Multi-CDE section of AMIS
- Response must be a valid project number generated by AMIS under the Multi-CDE Project section
- Use the lookup icon to view a list of Multi-CDE Projects associated with the organization that the TLR Project can be linked to.

Response must be text

#### Organization

Report the Organization name associated with the loans/investments reported in the TLR. Use the lookup function to identify and report the Organization associated with the project.

Validations:

- Mandatory field
- The user **must** be authorized to submit TLR reporting for the Organization in question.

Response must be text

#### Fiscal Year

Choose one of the pre-defined values. The system will auto-populate the current and previous Fiscal Year of the TLR Project available.

Validations:

- Mandatory Field
- Project Results from Investment in CDE and Associated Project

#### Last Certified Date

AMIS will populate this field with the date the TLR object was certified.

Validations:

• This field will only populate when the user has certified the TLR object

format of mm/dd/yyyy

(Column F)

# **Total Project Cost**

Report the total cost of the project being funded.

Validations:

- Mandatory Field
- Include all sources of financing as well as the CDE's portion of the financing
- Response cannot be less than:
  - Total Project Cost >=<u>Total Project Cost Public Sources</u>
  - Total Project Cost >= Total Project Cost Private Investment
  - Total Project Cost >=<u>Total Project Cost Other CDE's</u> + <u>Original Loan/Investment Amount</u>
  - Total Project Cost >= Total Project Cost Public Sources + Total Project Cost Other CDE's +
  - Original Loan Investment Amount + Total Project Cost Private Investment

Response must be numeric

# Total Project Cost Public Sources (Column G) Report the portion of the Total Project Cost provided by public sources. Validations: Validations: • Conditionally Required if Date Originated > 12/31/2009 • Include federal, state, and local government funds • Exclude foundation grants and NMTC funds • Response must be in dollar amount Response must be numeric

#### Total Project Cost Other CDE's

Report the portion of the total QLICI investments made by other CDE's into the project from QEI proceeds.

Validations:

- Conditionally Required if Date Originated > 12/31/2009
- Response must be in dollar amount •

Response must be numeric

#### **Total Project Cost Private Investment**

Report the portion of the private investment in the project (i.e. CDE's using non-QEI proceeds, direct bank loans, direct equity, and other investments).

Validations:

- Conditionally Required if Date Originated > 12/31/2009 •
- **Exclude** all investments utilizing QEI proceeds
- Response must be in dollar amount

#### Loan-to-Value Ratio

Report the loan-to-value ratio at origination for the total project.

Validations:

- Conditionally required if one or more financial notes associated with this project has a • **Transaction Type = Term Loan**
- Enter the percentage as a numeric ratio (i.e. if response is 125%, enter 125)
- Exclude unsecured loans from calculations
- Response must be >10 AND <500 •

Response must be numeric up to 3 decimal places OR NA

(Column H)

(Column J)

(Column I)

# Projected Debt Service Coverage Ratio

Report the projected debt service coverage ratio at origination for the total project.

Validations:

- Conditionally required if one or more financial notes associated with this project has a <u>Transaction Type</u> = Term Loan
- Enter the percentage as a numeric ratio (i.e. if response is 125%, enter 1.25)
- The value entered must be greater than 0 and less than 10.

Response must be numeric up to 3 decimal places OR NA

#### Loan Loss Reserve Requirement

(Column L)

Report the loan loss reserve requirement for the total project.

Validations:

- Conditionally required if one or more financial notes associated with this project has a <u>Transaction Type</u> = Term Loan
- Enter the percentage as a whole number (i.e. if response is 25%, enter 25)
- The Loan Loss Reserve Requirement must be less than or equal to 100%.

Response must be numeric up to 2 decimal places OR NA

#### **Investee (Borrower) Guidance**

• If the QALICB is a real estate developer, the Investee is the developer.

• If the QALICB is an operating business (non-real estate), the Investee is the business.

• If the QALICB is a single-purpose entity (SPE) created by an operating business to lease back property to that parent business, the Investee is the parent business

#### Client ID

(Column M)

Report a unique identifier to each client (investee/borrower). The Client ID is used to track the investee/borrower across Projects. Please do not use any names, social security numbers or any other personal identifying information in formulating the Client ID.

Validations:

- Mandatory field
- Do not use names, social security numbers or any other personal identifying information

Response must be text up to 20 characters

#### Investee TIN

(Column N)

Report the Tax Identification Number (TIN) of the CDE investee/borrower.

Validations:

- Conditionally required if <u>QLICI Type</u> = CDE
- The Investee TIN and Investee CDE must belong to the same organization

Response must be numeric

# Investee CDE Certification Number

If the Project is an investment in another CDE, report the Certification Number of the CDE investee/borrower.

Validations:

- Conditionally required if <u>QLICI Type</u> = CDE
- The Investee CDE Certification Number must be a valid CDE Certification Number.
- The Investee TIN and Investee CDE must belong to the same organization

Response must be numeric

#### Date Business Established

Report the date formal papers were filed to establish the investee's/borrower's business or the date the first sales occurred.

Validations:

- Optional field
- Date Business Established **must be** >= to <u>Date Originated</u>
- See the <u>Date Formatting</u> section for more information

Response must in the format of mm/dd/yyyy

(Column O)

(Column P)

#### **Entity Structure**

Choose one of the pre-defined values below and report the investee's/borrower's business or government structure.

Validations:

#### • Conditionally required if <u>Date Originated</u> is after 12/31/2010

#### Please select one of the following:

| NONPROFIT | Non-Profit or Not-for-Profit – Based on the IRS categorization for tax purposes   |
|-----------|---|
| FORPROFIT | For-Profit – Based on the IRS categorization for tax purposes   |
| TRIBAL    | Tribal or Village Government – Entity is a tribal or village government, whether or not it has been federally recognized                      |
| OTHER     | Other – All other structures that do not fit the descriptions above, such as a government or quasi-government entity (i.e. a water authority) |

#### Minority Owned or Controlled

(Column R)

Report whether the investee/borrower is more than 50% owned or controlled by one or more minorities.

Validations:

- Conditionally required if Investee Type = BUS
- If the business is a for-profit entity, report whether more than 50% of the owners are minorities
- If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are minorities

Response must be YES or NO

(Column S)

#### Women Owned or Controlled

Report whether the investee/borrower is more than 50% owned or controlled by one or more women.

Validations:

- Conditionally required if Investee Type = BUS
- If the business is a for-profit entity, report whether more than 50% of the owners are women
- If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are women

Response must be YES or NO

#### Low-Income Owned or Controlled

Report whether the investee/borrower is more than 50% owned or controlled by one or more low-income persons.

Validations:

- Conditionally required if Investee Type = BUS
- If the business is a for-profit entity, report whether more than 50% of the owners are low-income persons
- If the business is a nonprofit entity, report whether more than 50% of its Board of Directors are lowincome persons

Response must be YES or NO

#### Race

(Column U)

Choose one of the pre-defined values below and report the race of the primary investee(s)/borrower(s)

Validations:

- Conditionally required if Investee Type = BUS
- If there is more than one investee/borrower, select the race of the primary investee/borrower
- If there is more than one primary investee/borrower, select the race of one of them
- If the investee/borrower is of mixed race, report one of the races
- If the investee/borrower did not provide their race, report NG
- If the investee/borrower is a corporation, report NA

#### Please select one of the following:

| Please select one of the following: |                           |  |
|-------------------------------------|---------------------------|--|
| AMIND                               | American Indian           |  |
| ALASKAN                             | Alaskan Native            |  |
| ASIAN                               | Asian                     |  |
| BLACK                               | Black or African American |  |
| HAWAIIAN                            | Native Hawaiian           |  |
| PACIFIC                             | Other Pacific Islander    |  |
| WHITE                               | White                     |  |
| OTHER                               | Other                     |  |
| NG                                  | Not Given                 |  |
| NA                                  | Not Applicable            |  |

# Hispanic Origin

Choose one of the pre-defined values below and report whether the primary investee/borrower is Hispanic or Latino.

Validations:

- Conditionally required if Investee Type = BUS
- If there is more than one investee/borrower, respond for the primary investee/borrower
- If the investee/borrower did not provide their information, report NG
- If the investee/borrower is a corporation, report NA

#### Please select one of the following:

| YES | Yes            |
|-----|----------------|
| NO  | No             |
| NG  | Not Given      |
| NA  | Not Applicable |

#### **Business Description – Primary**

(Column W)

Choose one of the pre-defined values below and report the primary description of the business of the QALICB.

Validations:

- Conditionally required if <u>QLICI Type</u> = QALICB (Investee Type = BUS)
- If <u>QLICI Type</u> = CDE then Business Description Primary **must** = OTHER

| Please | select | one | of the | following: |  |
|--------|--------|-----|--------|------------|--|
|--------|--------|-----|--------|------------|--|

| I lease select one of the follow | ing.   |  |  |  |
|----------------------------------|--|--|--|--|
| FOOD                             | Includes groceries, bakeries, food wholesalers, and farmers' markets                     |  |  |  |
| OFFICE                           | Financial, professional, scientific, management, business, or other office space         |  |  |  |
| INDUSTRIAL                       | Industrial, manufacturing, transportation, logistics, or warehousing space               |  |  |  |
| HOUSING                          | Housing  |  |  |  |
| HEALTH                           | Health, human, and social service facilities   |  |  |  |
| COMMUNITY                        | Education and community facilities   |  |  |  |
| ARTS                             | Facilities or space for the performing arts, cultural, entertainment, or other amenities |  |  |  |
| RETAIL                           | Retail   |  |  |  |
| HOTEL                            | Hotel  |  |  |  |
| MIXED                            | Includes combinations of office/retail, housing, and community spaces.                   |  |  |  |
| OTHER                            | Other  |  |  |  |

# **Business Description – Narrative**

(Column X)

Provide an additional description of the type of business that is being financed (e.g. grocery store, Federally Qualified Health Center, charter school, manufacturing company, etc.) and of the products or services provided by the operating business (e.g. manufacture of farm equipment, early childhood education, primary healthcare, etc.).

Validations:

- Conditionally required if <u>QLICI Type</u> = QALICB (Investee = BUS)
- Description cannot exceed 255 characters

Response must be text

#### NAICS

(Column Y)

Report the 6-digit North American Industry Classification (NAICS) Code of the QALICB.

Validations:

• Conditionally required if <u>QLICI Type = QALICB</u>

Guidance:

- For investments in leased buildings, the NAICS code for the end user of the leased building should be reported. Avoid using the NAICS codes for Lessors of Real Estate (i.e. 6-digit NAICS codes beginning with 531).
- To determine the NAICS code for the QALICB financed, go to <u>http://www.census.gov/eos/www/naics/</u> and use the keyword search for the latest version of NAICS.
- Please note that the NAICS code should match the business described in the Business Description field.

Response must be numeric

# Annual Gross Revenue from Business Operations at Time of Loan/Investment

#### Annual Gross Revenue (Loan/Investment)

(Column Z)

For business Projects, report the investee's/borrower's annual gross business revenue during the most recent 12-month period prior to Project origination for which the information is available. If the QALICB is a single-purpose entity (SPE), report the revenue of the parent business.

Validations:

- Conditionally required if <u>QLICI Type</u> = QALICB
- If the QALICB is a single-purpose entity (SPE) created by an operating business to lease back property to that parent business, report the revenue of the parent business

# Annual Gross Revenue from Business Operations Reported During the Reporting Period (Co

(Column AA)

Annual Gross Revenue (Reporting Period)

#### Annual Update Required

For business Projects, report the investee's/borrower's annual gross business revenue during the most recent 12-month period for which the information is available.

If the QALICB is a single-purpose entity (SPE), report revenue for the parent business

Validations:

- Conditionally required if <u>QLICI Type</u> = QALICB
- If the QALICB is a single-purpose entity (SPE) created by an operating business to lease back property to that parent business, report the revenue of the parent business

# Guidance for Reporting Jobs Projected/Actual Created or Maintained

Currently in AMIS, values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project - Outcomes section. The Actual Job fields can be left blank and filled out in the future if the 3 Projected job fields have been completed. Once filled out, the Actual Job fields can only be updated via service request.

#### Type of Jobs Reported

(Column AB)

Choose one of the pre-defined values below and indicate whether the types of jobs being reported are direct or direct and indirect.

Validations:

• Conditionally required if <u>Purpose</u> = BUSINESS, MICRO, or any Real Estate option

Please select one of the following:

| DIRECT          | Direct jobs          |
|-----------------|----------------------|
| DIRECT/INDIRECT | Direct/Indirect jobs |
| NA              | Not Applicable       |

**Full-Time Equivalent Jobs** - One FTE is a 35-hour or more work week.

<u>**Part-Time employees**</u> - When calculating FTE's, part-time employees should be combined (i.e. 2 part-time employees that each work 17.5 hours equals one FTE)

## Jobs at Time of Loan/Investment

(Column AC)

Report the number of <u>full-time equivalent (FTE)</u> jobs in the business at the time the project was originated.

Validations:

- Conditionally required if Purpose = Business or Micro
- Reject if Purpose is Real Estate or Other Exclude construction jobs
- If the QALICB is a single-purpose entity (SPE) created by an operating business to lease back property to that parent business, report jobs for the parent business.

#### Projected Jobs to Be Created - Construction

Projected Jobs (Construction)

Report the number of construction jobs projected to be created due to this financing.

Validations:

- Conditionally required if <u>Purpose</u> = any Real Estate option
- Exclude induced jobs
- Include direct and indirect jobs
- The number of jobs should not change after the transaction's initial year of being reported
- Values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project Outcomes section. User may enter a "0" in this field if it does not apply.

Response must be numeric

#### Projected Permanent Jobs to Be Created at Businesses Financed

#### Projected Permanent Jobs (Financed)

(Column AD)

Report the number of permanent <u>full-time equivalent (FTE)</u> jobs projected to be created in the business due to this financing.

Validations:

- Conditionally required if <u>Purpose</u> = BUSINESS or MICRO
- Exclude construction and induced jobs
- Include direct and indirect jobs
- The number of jobs should not change after the transaction's initial year of being reported
- Values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project Outcomes section. User may enter a "0" in this field if it does not apply.

#### 59 | Page

#### Projected Permanent Jobs to Be Created at Tenant Businesses

#### Projected Permanent Jobs (Tenant)

Report the number of <u>full-time equivalent (FTE)</u> jobs projected to be created in businesses located at the property financed.

Validations:

- Optional field
- <u>Purpose</u> must = any Real Estate option
- Exclude construction and induced jobs
- Include direct and indirect jobs
- The number of jobs should not change after the transaction's initial year of being reported
- Values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project Outcomes section. User may enter a "0" in this field if it does not apply.

Response must be numeric



• Values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project - Outcomes section. Note that you will not be able to change the Actual Jobs information once it is entered. This field can be left blank and filled out in the future if all projected job fields are filled out. Please submit a service request if previously entered values need to be updated.

Response must be numeric

(Column AF)

#### Actual Jobs Created (Construction)

Report the cumulative number of construction jobs created due to this financing.

Validations:

- Conditionally required if <u>Purpose</u> = any Real Estate option
- Exclude induced jobs
- Include direct and indirect jobs
- Values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project Outcomes section. Note that you will not be able to change the Actual Jobs information once it is entered. This field can be left blank and filled out in the future if all projected job fields are filled out. Please submit a service request if previously entered values need to be updated.

Response must be numeric

#### Actual Jobs to Be Created at Tenant Businesses

(Column AI)

#### Actual Jobs Created (Tenant)

Report the cumulative number of <u>full-time equivalent (FTE)</u> jobs created in businesses located at the property financed.

Validations:

- Optional field
- <u>Purpose</u> must = any Real Estate option
- Exclude construction and induced jobs
- Include direct and indirect jobs
- Values must be entered for either the three Projected Jobs fields or the three Actual Job fields in the Project Outcomes section. Note that you will not be able to change the Actual Jobs information once it is entered. This field can be left blank and filled out in the future if all projected job fields are filled out. Please submit a service request if previously entered values need to be updated.

#### Source of Job Estimates

Choose one of the pre-defined values below and report the source of the job estimates reported.

#### Validations:

- Conditionally required if <u>Purpose</u> = BUSINESS, MICRO, or any Real Estate option
- Please select one of the following:

| NEWFINANCING          | New hires that the project business expects to be able to make as a result of the new financing                          |
|-----------------------|--|
| WAGEDATA              | Estimates based on state or local wage data and projected wage and salary expenditures attributable to project financing |
| ECONOMICIMPACT        | Estimates based on economic impact modeling systems such as IMPLAN, RIMSII, or REMI                                      |
| RULEOFTHUMB           | Estimates based on developers "rules of thumb" about jobs created by type of business and square-footage built.          |
| OTHER                 | Other – Please provide further explanation in Source of Job Estimates – Other  |
| NA                    | Not Applicable   |
| Response must be text |  |

#### Source of Job Estimates – Other

Provide further explanation for what the source of job estimates is.

Validations:

• Conditionally required if <u>Source of Job Estimates</u> = OTHER

Response must be text

(Column AL)

# Square Feet of Real Estate – Manufacturing

Square Feet of Real Estate – Manufacture

Report the total number of gross square feet of manufacturing space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.

Validations:

• Mandatory Field

Response must be numeric

(Column AK)

#### Square Feet of Real Estate – Office

Report the total number of gross square feet of office space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB

Response must be numeric

#### Square Feet of Real Estate – Retail

Report the total number of gross square feet of retail space that are expected to be constructed, rehabilitated, or acquired with funding from the transaction.

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB

Response must be numeric

#### Housing Units – Sale

Compliance Check

Report the number of for-sale housing units to be constructed, rehabilitated, or acquired with funding from the transaction.

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB Housing Units – Sale must be greater than or equal to <u>Affordable Housing Units - Sale</u>

Response must be numeric

(Column AP)

# Housing Units – Rental

Compliance Check

Report the number of rental housing units to be constructed, rehabilitated, or acquired with funding from the transaction.

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB Housing Units – Rental must be greater than or equal to Affordable Housing Units - Rental

Response must be numeric

(Column AM)

(Column AN)

(Column AO)

# Affordable Housing Units – Sale

#### Compliance Check

Of the total Housing Units - Sale to be constructed, rehabilitated, or acquired with funding from the transaction, report the number that are projected to be affordable housing units

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB

Response must be numeric

#### Affordable Housing Units – Rental

Compliance Check

Of the total Housing Units - Rental to be constructed, rehabilitated, or acquired with funding from the transaction, report the number that are projected to be affordable housing units.

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB

Response must be numeric

#### **Community Facility**

Report whether the project financed is a community facility.

Validations:

• Conditionally required when Purpose = Real Estate and QLIC Type = QALICB

Response must be YES, NO, or Don't Know

# Capacity of Educational Community Facility

#### Capacity of Educational Community

If the project financed includes an educational facility, report the number of student seats available in the school. If not, report 0.

Validations:

• Conditionally required if <u>Community Facility</u> = YES

Response must be numeric

63 | Page

(Column AS)

(Column AT)

(Column AQ)

(Column AR)

# Capacity of Childcare Community Facility

If the project financed includes a childcare facility, report the number of childcare slots available. If not, report 0.

Validations:

• Conditionally required if <u>Community Facility</u> = YES

Response must be numeric

# Capacity of Healthcare Community Facility

#### Capacity of Healthcare Community

If the project financed includes a healthcare facility, report the projected number of visits per year. If not, report 0. Validations:

• Conditionally required if <u>Community Facility</u> = YES

Response must be numeric

# Capacity of Arts Center Community Facility

Capacity of Arts Center Community

If the project financed includes an arts center, report the capacity of the arts center (i.e. if the project is a theater, report the seating capacity). If not, report 0.

Validations:

• Conditionally required if <u>Community Facility</u> = YES

Response must be numeric

(Column AU)

(Column AW)

(Column AV)

# QALICB Type

Compliance Check

Choose one of the pre-defined values below and report the QALICB type that describes the investee/borrower.

Validations:

#### • Conditionally required if <u>QLICI Type</u> = QALICB

#### Please select one of the following:

| RE  | Real Estate QALICB            |
|-----|-------------------------------|
| NRE | Non-Real Estate QALICB        |
| SPE | Special Purpose Entity QALICB |

#### QALICB TYPE GUIDANCE

**Real Estate QALICB:** Financing provided to a Real Estate QALICB refers to entities whose predominant business activity (e.g. more than 50 percent of gross income) is the development (including construction of new facilities and rehabilitation/enhancement of existing facilities), management, or leasing of real estate that will be sold or leased to third parties.

**Non-Real Estate QALICB:** Transactions with QALICBs whose predominant business activity includes all other types of business activities other than those listed above should be classified as Non-Real Estate QALICBs regardless of: 1) how the business intends to use the proceeds of the transaction; or 2) whether the business intends to use any real estate owned as collateral for a loan.

**Special Purpose Entity QALICB**: Loans or investments made to a special purpose entity that is controlled by or under common control with an Operating Business, and that was set up specifically to lease the property back to the Operating Business such that the Operating Business is the principal user of the property, must be classified as a Special Purpose Entity QALICB. An Operating Business is considered the principal user of the QALICB's property if it is the occupant of a majority (i.e., greater than 50%) of the rentable square footage of the QALICB's property. The QALICB may lease the balance of its property to one or more third parties. The term "Operating Business" is defined in the glossary of the 2014 MTC Allocation Application.

# NMTC Eligibility Criteria

#### Compliance Check

Choose one of the pre-defined values below and report which geographic criteria qualifies this transaction as a NMTC eligible transaction.

Validations:

#### Mandatory field

#### Please select one of the following:

| TARGETAREA    | CDFI Fund approved target area or other area (can only be selected if <u>Date Originated</u> is prior to 12/31/2012)   |
|---------------|--|
| TARGETPOP     | Targeted population  |
| TRACTS        | Tracts with low population   |
| HIGHMIGRATION | High migration rural county  |
| 2006-2010ACS  | American Community Survey 2006-2010 – May apply to QLICIs closed between May 1, 2012 and October 31, 2018.   |
| 2011-2015ACS  | American Community Survey 2011-2015 – May apply to QLICIs closed between and including October 31, 2017 and October 31, 2018. Exclusively applies to QLICIs closed on or after November 1, 2018. |

# Related Entity

(Column AZ)

Compliance Check

Report whether the investee (entity receiving the financing) is a related entity as defined under the applicable allocation agreement.

Validations:

• Mandatory field

Response must be **YES** or **NO** 

# Front End Sources of Compensation and Profits Charged to Investors

#### Front End Sources (Investors)

(Column BA)

Report the amount of front-end sources of compensation and profits charged to investors in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue charged prior to or during the close of the transaction (i.e. origination fees, brokerage fees, legal fees, etc.)
- Fees should be in basis points of 0 to 10000

Response must be numeric

# Front End Sources of Compensation and Profits Charged Borrowers/Investees

Front End Sources (Borrowers/Investees)

(Column BB)

Report the amount of front-end sources of compensation and profits charged to borrowers/investees in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue charged prior to or during the close of the transaction (i.e. origination fees, brokerage fees, legal fees, etc.)
- Fees should be in basis points of 0 to 10000

# Front End Sources of Compensation and Profits Charged to Other Entities

#### Front End Sources (Other Entities)

Report the amount of front-end sources of compensation and profits charged to other entities in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue charged prior to or during the close of the transaction (i.e. origination fees, brokerage fees, legal fees, etc.)
- Fees should be in basis points of 0 to 10000

Response must be numeric

# On-going Sources of Compensation and Profits Charged to Investors

**On-going Sources (Investors)** 

Report the amount of on-going sources of compensation and profits charged to investors in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue collected throughout the allocation compliance period (i.e. asset management fees, compliance fees, interest rate spread, etc.) with the exception of ordinary interest or dividend payments pass through investors
- Fees should be in basis points of 0 to 10000

Response must be numeric

(Column BD)

(Column BC)

# On-going Sources of Compensation and Profits Charged to Borrowers/Investees

On-going Sources (Borrowers/Investees)

Report the amount of on-going sources of compensation and profits charged to borrowers/investees in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue collected throughout the allocation compliance period (i.e. asset management fees, compliance fees, interest rate spread, etc.) with the exception of ordinary interest or dividend payments pass through investors
- Fees should be in basis points of 0 to 10000

Response must be numeric

(Column BF)

# On-going Sources of Compensation and Profits Charged to Other Entities

#### On-going Sources (Other Entities)

Report the amount of on-going sources of compensation and profits charged to other entities in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue collected throughout the allocation compliance period (i.e. asset management fees, compliance fees, interest rate spread, etc.) with the exception of ordinary interest or dividend payments pass through investors
- Fees should be in basis points of 0 to 10000

Response must be numeric

# Total QEI Proceeds Retained by the CDE

# Report the total amount of the QEI proceeds retained by the CDE expressed in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- QEI proceeds retained by the CDE + Amount of the QLICI should equal the total QEI
- Fees should be in basis points of 0 to 10000

Response must be numeric

(Column BG)

(Column BE)

# Back-end Sources of Compensation and Profits Charged to Investors

#### Back-end Sources (Investors)

(Column BH)

Report the amount of back-end sources of compensation and profits charged to investors in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue collected at time of investment exit or after the investment exit (i.e. success, residuals, exit fees, carried interest, etc.)
- Fees should be in basis points of 0 to 10000

Response must be numeric

#### Back-end Sources of Compensation and Profits Charged to Borrowers/Investors

Back-end Sources (Borrowers/Investees)

(Column BI)

Report the amount of back-end sources of compensation and profits charged to borrowers/investees in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue collected at time of investment exit or after the investment exit (i.e. success, residuals, exit fees, carried interest, etc.)
- Fees should be in basis points of 0 to 10000

# Back-end Sources of Compensation and Profits Charged to Other Entities

Back-end Sources (Other Entities)

(Column BJ)

Report the amount of back-end sources of compensation and profits charged to other entities in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Include any and all revenue collected at time of investment exit or after the investment exit (i.e. success, residuals, exit fees, carried interest, etc.)
- Fees should be in basis points of 0 to 10000

Response must be numeric

#### Other Sources of Compensation and Profits Charged to Investors

#### Other Sources (Investors)

(Column BK)

Report the amount of other sources of compensation and profits charged to investors that have not been disclosed as front-end, on-going, or back-end sources of compensation and profit in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Fees should be in basis points of 0 to 10000

Response must be numeric

# Other Sources of Compensation and Profits Charged to Borrowers/Investees

Other Sources (Borrowers/Investees)

(Column BL)

Report the amount of other sources of compensation and profits charged to borrowers/investees that have not been disclosed as front-end, on-going, or back-end sources of compensation and profit in **basis points of the QEI provided by the CDE**.

Validations:

- Mandatory field
- Fees should be in basis points of 0 to 10000

# Other Sources of Compensation and Profits Charged to Other Entities

#### Other Sources (Other Entities)

Report the amount of other sources of compensation and profits charged to other entities that have not been disclosed as front-end, on-going, or back-end sources of compensation and profit in basis points of the QEI provided by the CDE.

Validations:

- **Mandatory field** •
- Fees should be in basis points of 0 to 10000

Response must be numeric

#### Below Market Interest Rate

Compliance Check

Report whether the project had a below market interest rate at the end of the reporting period.

Validations:

**Mandatory field** •

Response must be YES or NO

#### **Blended Interest Rate**

**Annual Update Required** 

Report the blended interest rate in effect at the reporting period end.

Validations:

- Conditionally required if <u>Below Market Interest Rate</u> = YES •
- When calculating the blended interest rate, users may treat equity investments as 0% interest loans •
- If the project was paid off, report the interest rate at the time of the pay off •
- Enter the percentage as a whole number (i.e. if the Blended Interest Rate is 2%, enter 2.0) •

Response must be numeric up to 3 decimal places

(Column BM)

(Column BO)

(Column BN)

## Comparable Blended Interest Rate

#### **Annual Update Required**

Report the comparable market rate at the end of the reporting period that the Allocatee used as a benchmark to determine that the project has a below market interest rate.

Validations:

- Conditionally required if <u>Below Market Interest Rate</u> = YES
- Enter the percentage as a whole number (i.e. if the Blended Interest Rate is 2%, enter 2.0)
- Comparable Blended Interest Rate **must** be greater than <u>Blended Interest Rate</u>

Response must be numeric up to 3 decimal places

## Lower than Standard Origination Fees

Compliance Check

Report whether the project has lower than standard origination fees.

Validations:

• Mandatory field

Response must be YES or NO

## Standard Origination Fees (Project)

Report the comparable market origination fees that the Allocatee used as benchmark to determine that the project has lower than standard origination fees.

Validations:

- Conditionally required if Lower than Standard Origination Fees = YES
- Value must be entered in dollars and **must not** be between 0 and 15

Response must be numeric

## Higher than Standard Loan to Value Ratio

Compliance Check

Report whether the project has a higher than standard loan to value ratio.

Validations:

• Mandatory field

Response must be YES or NO

#### (Column BP)

(Column BQ)

(Column BR)

(Column BS)

## Standard Loan to Value Ratio

74 | Page

Report the comparable market loan to value ratio that the Allocatee used as benchmark to determine that the project has higher than standard loan to value ratio.

Validations:

- Conditionally required if Higher than Standard Loan to Value Ratio = YES •
- Enter the percentage as a whole number (i.e. if 2%, enter 2.0)

Response must be numeric up to 3 decimal places

## More Flexible Borrower Credit Standards

**Compliance Check** 

Report whether the project has more flexible borrower credit standards.

Validations:

**Mandatory field** 

Response must be **YES** or **NO** 

#### Lower than Standard Debt Service Coverage Ratio (Column BV) Lower than Standard Debt Service Ratio Compliance Check Report whether the project has a lower than standard debt service coverage ratio. Validations: **Mandatory field** Response must be YES or NO

## Standard Debt Service Coverage Ratio

Report the comparable market debt service coverage ratio that the Allocatee used as benchmark to determine that the project has a lower than standard debt service coverage ratio.

Validations:

- Conditionally required if Lower than Standard Debt Service Coverage Ratio = YES •
- Enter the percentage as a whole number (i.e. if 2%, enter 2.0)

Response must be numeric up to 3 decimal places

(Column BT)

(Column BW)

(Column BU)

## Lower than Standard Loan Loss Reserve Requirement

Lower than Standard Loan Loss Req

Compliance Check

Report whether the project has a lower than standard loan loss reserve requirement.

Validations:

• Mandatory field

Response must be YES or NO

(Column BY)

## Standard Loan Loss Reserve Requirement

Report the comparable standard loan loss reserve requirement that the Allocatee used as benchmark to determine that the project has a lower than standard debt service coverage ratio.

Validations:

- Conditionally required if <u>Lower than Standard Loan Loss Reserve Requirement</u> = YES
- Expressed in percentage points, enter percentage as a whole number (e.g. if the LLR requirement is 5%, enter "5")

Response must be numeric

## Poverty Rates Greater than 25% but less than or equal to 30%Poverty Rates Greater > 25% and < 30% (Column BZ)

Compliance Check

Poverty Rates Greater than 25% but less than or equal to 30%.

Validations:

Mandatory field

Response must be YES, NO or NA

## Poverty Rates Greater than 30%

Compliance Check

Poverty Rates Greater than 30%

Validations:

• Mandatory field

Response must be YES, NO or NA

(Column BX)

. . . .

1E5, NU 0

(Column CA)

# Median Income Less than or Equal to 60% of Area Median Income

*Median Income Rates*  $\leq$  60% *of Area Median Income* 

(Column CB)

Compliance Check

If located within a non-metropolitan area, median family income does not exceed 60% of statewide median family income or if located within a metropolitan area, median family income does not exceed 60% of the statewide median family income or the metropolitan area median family income.

Validations:

• Mandatory field

Response must be YES, NO or NA

## Median Income Greater than 60% of Area Median Income but less than 70%

Median Income 60-70% Area Median Income

Compliance Check

If located within a non-metropolitan area, median family income is greater than 60% but less than 70% of statewide median family income or if located within a metropolitan area, median family income greater than 60% but less than or equal to 70% of the statewide median family income or the metropolitan area median family income.

Validations:

• Mandatory field

Response must be YES, NO or NA

# Unemployment rates equal to or greater than 1.25 but less than 1.5 times the national average

Unemployment rates 1.25 – 1.5 Nation AVG

Compliance Check

Unemployment rates equal to or greater than 1.25 but less than 1.5 times the national average.

Validations:

Mandatory field

Response must be YES, NO or NA

(Column CD)

(Column CC)

## Unemployment rates at least 1.5 times the national average

Unemployment rates equal 1.5X national average

Unemployment rates at least 1.5 times the national average.

Validations:

• Mandatory field

Response must be YES, NO or NA

## Designated for Redevelopment

Compliance Check

Designated for redevelopment by a governmental agency.

Validations:

• Mandatory field

Response must be YES, NO or NA

## Designated EZ, EC, or RC

Compliance Check

Federally designated Empowerment Zone, Enterprise Communities, or Renewal Communities.

Validations:

• Mandatory field

Response must be YES, NO or NA

## SBA Designated HUB Zone

Compliance Check

U.S. Small Business Administration (SBA) designated HUB Zones, to the extent that the QLICI's will support businesses that obtain HUB Zone certification from the SBA.

Validations:

- Mandatory field
- <u>Round 1 and Round 2 Allocatees</u> For a project to qualify as an eligible AHD under this criterion, the project must only be located in an SBA designated HUB Zone
- <u>Round 3, Allocatees and all Allocatees thereafter</u> For a project to qualify as an eligible AHD under this criteria, the project must be located in an SBA designated HUB Zone and the QLICIs support businesses that obtain HUB Zone certification from the SBA

Response must be YES, NO or NA

, -----

(Column CF)

(Column CE)

(Column CG)

(Column CH)

VEG NO

## Designated Native American or Alaska Native Area, Hawaiian Homeland, or Redevelopment Area by Tribe or Other Authority

#### Designated Native American

Compliance Check

Federally designated as Native American or Alaskan areas, Hawaiian Homelands, or redevelopment areas by the appropriate tribal or other authority.

Validations:

• Mandatory field

Response must be YES, NO or NA

## Brownfield Redevelopment Area

Compliance Check

Federally designated Brownfields redevelopment areas.

Validations:

• Mandatory field

Response must be YES, NO or NA

## Encompassed by HOPE VI Redevelopment Plan

Compliance Check

Validations:

• Mandatory field

Response must be YES, NO or NA

(Column CJ)

(Column CK)

(Column CI)

## Located in a Hot Zone

Compliance Check

Located in a Hot Zone. This is defined as geographic areas designated by the Fund as having greater levels of economic distress.

Validations:

- Mandatory field
- Must be NO or NA if Date Originated is after 12/31/12

Response must be YES, NO or NA

## Appalachian Regional Commission or Delta Regional Authority

Appalachian Commission/Delta Authority

Compliance Check

Areas designated as distressed by the Appalachian Regional Commission or Delta Regional Authority.

Validations:

• Mandatory field

Response must be YES, NO or NA

## Colonias

Compliance Check

Areas as designated by the U.S. Department of Housing and Urban Development.

Validations:

• Mandatory field

Response must be YES, NO or NA

(Column CN)

79 | Page

(Column CM)

\_\_\_\_\_

## Medically Underserved Area

Compliance Check

Federally designated medically underserved areas, to the extent that QLICI activities will support health related services.

Validations:

• Mandatory field

Response must be YES, NO or NA

## TIF District or Enterprise Zone Program

Compliance Check

State or local tax-increment financing districts, enterprise zone programs, or other similar state/local programs targeted towards particularly economically distressed communities.

Validations:

- Mandatory field
- TIF District or Enterprise Zone Program ≠ <u>Designated for Redevelopment</u>

Response must be YES, NO or NA

## High Migration Rural County

Compliance Check

Validations:

• Mandatory field

Response must be YES, NO or NA

## Non-Metropolitan Census Tract

Compliance Check

Validations:

• Mandatory field

Response must be YES, NO or NA

#### (Column CO)

(Column CP)

(Column CQ)

(Column CR)

## FEMA

#### Compliance Check

Counties for which the Federal Emergency Management Agency (FEMA) has (a) issues a "major disaster declaration" since July 15, 2005; and (b) made a determination that such County is eligible for both "individual and public assistance;" provided that, for areas not located within the GO Zone, the initial project investment was made within 24 months of the disaster declaration.

Validations:

• Mandatory field

Response must be YES, NO or NA

## **TAA** Program

Compliance Check

Businesses certified by the Department of Commerce as eligible for assistance under the Trade Adjustment Assistance for Firms (TAA) Program.

Validations:

• Mandatory field

Response must be YES, NO or NA

(Column CU)

## Food Desert

Compliance Check

A low-income census tract where a substantial number or share of residents has low access to a supermarket or large grocery store. Census tracts qualify as food deserts if they meet low-income and low-access thresholds established by the USDA and can be found using the Food Access Research Atlas at <u>http://www.ers.usda.gov/data-products/food-access-research-atlas.aspx</u>. **Note:** This option may only be selected to the extent QLICI activities will increase access to healthy food.

Validations:

• Mandatory field

Response must be YES, NO or NA

(Column CT)

## **Targeted Populations**

(Column CV)

Compliance Check

As permitted by IRS and related CDFI Fund guidance materials, projects serving Targeted Populations to the extent that: (a) such projects are 60 percent owned by Low-Income Persons (LIPs); or (b) at least 60 percent of employees are LIPs; or (c) at least 60 percent of customers are LIPs.

Validations:

**Mandatory field** •

Response must be YES, NO or NA

## Other Areas of Higher Distress

Compliance Check

Report any responses applicable to the transaction in the same text as appears in the Allocation Agreement. In addition to the Standard List outlined above, some Allocations may have additional targeted areas approved in their Allocation Agreement.

Validations:

Mandatory field ٠

Response must be YES, NO or NA

(Column CW)

## TLR Address

The CDFI Fund requires that Organizations confirm that all addresses are geocodable with the new ESRI address verification feature in AMIS. Users should enter address information as they have done previously. If users enter an incorrect address, the new ESRI address verification process will send an error message informing users of the address accuracy score and a possible alternative to the entered address. Users will be required to correct and re-enter the address until it is successfully submitted.

| Error Row | Error Message  | Field  | Actions                 |
|-----------|--|--|-------------------------|
| 6         | Invalid Investee Address - please check the<br>Address and try again score:<br>96.340000000000003  | Investee Street Address Line 1 3335 Landingview Road Investee City Lilburn Investee State GA Investee Zip Code 21044             | Update Field Remove Row |
| 7         | Invalid Project Address: If the address is<br>correct, please update the address to exactly<br>match the ESRI result. If the ESRI returned<br>address is not desired, please use a different<br>address or replace it with just the XY<br>coordinates. Address: 12221 Little Patuxent<br>Pkwy, Columbia, MD, 21044 | Project Street Address Line 1 12221 Little Patuxent Parkw<br>Project City Columbia<br>Project State TX<br>Project Zip Code 21044 | Update Field Remove Row |

**X, Y Coordinates – X (Longitude) and Y (Latitude) Coordinates must be provided if AMIS is unable to geocode an address**. X, Y Coordinates should not be rounded, and AMIS requires that both the coordinates be reported to five (5) decimal points. The latitude and longitude can be found using a variety of tools such as a GPS, an address locator, or a map-based tool.

Example:

X Coordinate (Longitude, typically displayed as negative): -77.04201

Y Coordinate (Latitude, typically displayed as positive): 38.90397

**FIPS Code – refers to the 11-digit Federal Information Processing Standards codes.** The FIPS Code is a combination of the State, County, and Tract Code. To find a FIPS Code visit: < <u>CDFI funds tools</u> >.

Users are no longer required to enter the FIPS code related to an address or X, Y coordinates. The ESRI address verification function will automatically fill in the FIPS code based on the address provided.

## Project Number

(Column B)

Compliance Check

Report the project number for each address that was previously input in <u>Project Number</u> column on the Notes-Investment tab: Column A.

Validations:

- Mandatory Field (System will automatically populate the number of the associated TLR Project)
- Project Number **must** match a Project Number reported on the Notes-Investment tab.

Response must be numeric - up to 8 digits

## Multi-CDE Project Number

Report the Multi-CDE Project Number that was assigned to the project. Use the lookup function to identify and report the Multi-CDE Project ID associated with the project.

Validations:

- **Conditionally Required** if the TLR Project that the TLR Address is being entered for is part of a Multi-CDE Project
- Additional guidance can be found in the Multi-CDE section of AMIS
- Response must be a valid project number generated by AMIS under the Multi-CDE Project section
- Use the lookup icon to view a list of Multi-CDE Projects associated with the organization that the TLR Project can be linked to.

## Investee Street Address Line 1

Compliance Check

Report the address for the investee/borrower.

Validations:

- Mandatory Field
- No Post Office Boxes or Rural Routes

Response must be text

(Column E)

## Investee Street Address Line 2

Report the second line of the investee's street address, if necessary.

Validations:

- Optional Field
- No Post Office Boxes or Rural Routes

Response must be text

Investee City

(Column F)

(Column D)

(Column C)

84 | Page

Report the investee's city.

Validations:

• Mandatory Field

Response must be text

| Investee State                            | (Column G)            |
|---|-----------------------|
| Compliance Check                          |                       |
| Report the two-letter state abbreviation. |                       |
| Validations:                              |                       |
| • Mandatory Field                         |                       |
|   | Response must be text |
|   |                       |

| Investee Zip Code               | (Column H)               |
|---------------------------------|--------------------------|
| Compliance Check                |                          |
| Report the five-digit zip code. |                          |
| Validations:                    |                          |
| • Mandatory Field               |                          |
|                                 | Response must be numeric |

## Investee Zip Code +4

Compliance Check

Report the four-digit zip code extension

Validations:

• Optional Field

Response must be numeric

(Column I)

## Investee FIPS Code

Report the investee's 11-digit FIPS Code.

Validations:

• Optional Field

Response must be numeric

## Investee Longitude

Report the Investee Longitude.

Validations:

• Conditionally required if primary address fields are not entered.

Response must be numeric

## Investee Latitude

Report the Investee Latitude.

Validations:

• Conditionally required if primary address fields are not entered.

Response must be numeric

(Column M)

## Project Street Address Line 1

Compliance Check

Report the location of the business or other real estate for which the loan or investment is being used.

Validations:

- Mandatory Field
- No Post Office Boxes or Rural Routes

Response must be text

(Column J)

(Column K)

(Column L)

## Project Street Address Line 2

(Column N)

Report the second line of the project's street address, if necessary.

Validations:

- Optional Field
- No Post Office Boxes or Rural Routes

Response must be text

| Project City               | (Column O)            |
|----------------------------|-----------------------|
| Compliance Check           |                       |
| Report the project's city. |                       |
| Validations:               |                       |
| Mandatory Field            |                       |
|                            | Response must be text |

## Project State

Compliance Check

Report the two-letter state abbreviation.

Validations:

• Mandatory Field

Response must be text

(Column Q)

(Column P)

## Project Zip Code

Compliance Check

Report the five-digit zip code.

Validations:

• Mandatory Field

Response must be numeric

## Project Zip Code +4

Compliance Check

Report the four-digit zip code extension

Validations:

• Optional Field

Response must be numeric

(Column S)

## Project FIPS Code

Report the project's 11-digit FIPS Code.

Validations:

• Optional Field.

## Project Longitude

Report the Project Longitude.

Validations:

• Conditionally required if primary address fields are not entered.

Response must be numeric

(Column U)

## Project Latitude

Report the Project Latitude.

Validations:

#### • Conditionally required if primary address fields are not entered.

Response must be numeric

(Column T)

Response must be numeric

(Column R)

## Loan Source and Disbursements

The Loan Source section in AMIS collects data previously reported in the QEI Distribution Report in CIIS. This includes data related to the source of QLICI funds (i.e. QEIs/RQIs used and amount used from each QEI/RQI) and disbursement information (i.e. amount of disbursement(s) and date of disbursement(s)).

Loan Source information is required.

AMIS now allows the users to report Loan Source and Disbursements information via CSV and XML upload.

Various warnings and validations rules are built in to the Loan Source user interface in AMIS to ensure that loan source and disbursement data is entered accurately. For example, the fields Disbursement Date and Disbursement Amount are expected to be identical for all Loan Sources with the same Disbursement ID and same TLR Note. In the case that a Loan Source is entered with inconsistent values, the user will not be able to save the data.

### AMIS Note ID (Column B)

The system will auto-populate this field with the TLR Note ID of the TLR Note if one was previously selected. If this field is not prepopulated, the user will be required to look-up the TLR Note.

Validations:

- Mandatory Field
- Will auto-populate with the TLR Note number. If this field is not prepopulated, the user will be required to look-up the TLR Note.
- Once Loan Source data is saved, this field allows the users to easily navigate back to the associated TLR Note via the "TLR Note" field hyperlink.

Alphanumeric

## Revolving Loan (Column C)

Report if the Disbursement is made to a revolving loan or loan fund.

Validations:

- Optional field
- Checkbox for the user to mark when a loan is revolving.

Checkbox

## Record Type of New Record (Column D)

Choose one of the pre-defined values below and indicate whether the Loan Source record type being reported is a QEI, RQI, or Other.

Validations:

• Mandatory Field

Please select one of the following:

| 1. QEI   | QEI                |
|----------|--------------------|
| 2. RQI   | RQI                |
| 3. Other | Other              |
|          | Picklist Selection |

Disbursement Date (Column E) Report the Disbursement date. Validations: • Mandatory Field

Format of mm/dd/yyyy

# QEI Name (Column F) Report the QEI that the Loan Source is associated with. Validations: • Conditionally required: If "QEI" was selected as the disbursement type • QEI Identifier should be in the following format: QEI12345678 ("QEI" followed by eight numbers)

Lookup Field to QEIs

| Loan Source and Disbursements Edit | Save Save and New Cancel |
|------------------------------------|--------------------------|
| Information                        |                          |
| TLR Note 🥥                         | Revolving Loan 🤌 🗌       |
| Disbursement Date 🕘                | 020]                     |
| Source Information                 |                          |
| Allocation 🥥                       | <u></u>                  |
| Source Amount 🥥                    |                          |
|                                    | Save Save and New Cancel |

Note: Click on the search icon to search for the Allocation the Loan Source record is associated with.

| • Conditionally required if Record Type = RQI        |  |  |
|--|--|--|
| Lookup Field to AMIS Number on the Allocation object |  |  |
|  |  |  |

| Loan Source and Disbursements Edit | Save Save and New Cancel |                    |
|------------------------------------|--------------------------|--------------------|
| Information                        |                          |                    |
| TLR Note 🕘                         | 9                        | Revolving Loan 🥝 📃 |
| Disbursement Date 🛛                | ]                        |                    |
| Source Information                 |                          |                    |
| QEI 🧭                              | <u>a</u>                 | QEI Amount         |
| Source Amount 🥥                    |                          |                    |
|                                    | Save Save and New Cancel |                    |

Note: Click on the search icon to search for the QEI the Loan Source record is associated with.

## Source Amount (Column H)

For each Loan Source, report the QEI that sourced (funded) the disbursement, or if "RQI" is selected, report the allocation that contains the RQI that sourced (funded) the disbursement. The Source Amount represents the portion of the QEI used to fund the associated disbursements.

Validations:

- Mandatory Field
- Reported QEIs must be a valid QEI for the Allocatee in the Allocation and QEI Tracking module in AMIS.
- Reported Allocations containing the RQI must be a valid Allocation for the Allocatee Allocation and QEI Tracking module in AMIS.
- The sum of Source Amounts cannot exceed the Original Loan/Investment Amount
- The Sum of Source Amounts for QEI Loan Source should not exceed the Total QEI Amount on the QEI Record
- The Sum of Source Amounts for RQI Loan Source should not exceed the Total RQI Amount on the RQI Record.

Response Must Be Numeric