

Community Development Financial Institutions Fund



***“Serving the Underserved:
Investments in People and Communities”***

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MESSAGE FROM THE DIRECTOR'S OFFICE

The past year has been one of comparative economic prosperity for the country, and I am pleased to announce that the CDFI Fund, in supporting the CDFI industry, has helped to ensure that those left on the periphery of this prosperity have had opportunities to participate in it—through access to capital and development finance strategies.

The Fund continued to increase the availability of capital in underserved communities in FY 2000. Eighty-one (81) new organizations were certified as CDFIs during the year, more than doubling the number of certified CDFIs that existed in FY 1997. All told, 415 certified CDFIs were serving the nation's communities by the close of FY 2000.

More importantly, these CDFIs and the 312 financial institutions participating in the Fund's Bank Enterprise Award (BEA) Program spawned a tremendous increase in dollars invested in distressed communities. In FY 2000, \$74 million dollars in Core Component awards generated at least \$150 million in new capital, and \$45 million in BEA Program awards generated \$244 million in loans, investments and services to CDFIs for underserved communities. In addition, participating banks documented \$1.1 billion in new loans and investments that they made in targeted, high distress areas.

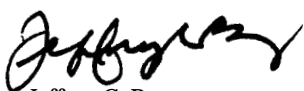
This massive investment had tangible results in the form of more financing for small businesses, affordable housing, child care centers and other community facilities, and basic consumer needs. Research conducted this year with past CDFI Fund awardees underscores the way these CDFIs and financial institutions reach into communities. Core Component awardees from FY 1996 and FY 1997 report an amazing 46,000 loans and investments closed, representing \$3 billion. Over 6,000 businesses employing 41,000 people were financed, and loans made helped with the development of close to 52,000 units of affordable housing.

A genuine highlight of the year was that the Fund had the opportunity to award significantly more dollars in FY 2000. The BEA Program has become increasingly popular, with the number of bank applicants growing from 75 in FY 1997 to 229 in FY 2000. A total of \$44.8 million in BEA Program dollars was awarded in FY 2000, representing a 41% increase over the previous year. This figure is doubly important when considering the amount of community reinvestment that had to take place on the banks' part to realize these awards, and that 165 CDFIs received monies from BEA Program awardees, nearly triple that of FY 1997. Interestingly, the largest increase in BEA Program participation has come from smaller, state-chartered banks.

The momentum developed from these energetic achievements will be augmented by some of the exciting new initiatives that the Fund expects to undertake during FY 2001. Most anticipated, perhaps, is the creation of the New Markets Tax Credit Program that will provide investors in community development with a significant incentive (in the form of a tax credit) to do more. We will also see the rollout of the Native American Training and Technical Assistance component of the CDFI program, designed to benefit Native American communities. The first round of SECA (Small and Emerging CDFI Assistance) component awards will be made, adding an important fresh approach to technical assistance while encouraging smaller and startup organizations to become engaged in the CDFI field.

I can think of no more fitting way to close this letter than to recognize and applaud Ellen Lazar and Maurice Jones, the two most recent Directors of the Fund. The recent successes of the Fund and the promising outlook for the new year can be directly attributed to the solid leadership and sage guidance that they have provided. It is with the greatest appreciation that the Fund staff and I dedicate this year's CDFI Annual Report to them.

Sincerely yours,



Jeffrey C. Berg
Acting Director



MESSAGE FROM THE DEPUTY DIRECTOR FOR MANAGEMENT/ CHIEF FINANCIAL OFFICER

I am pleased to present the fiscal year 2000 audited financial statements for the Community Development Financial Institutions Fund (“the Fund”). KPMG Peat Marwick LLP rendered an unqualified opinion on these statements. In addition, no material weaknesses or reportable conditions were identified for the third consecutive year.

This achievement is testament that the Fund’s internal control structure and environment are working as intended; consequently, the Fund has reasonable assurance that it is in compliance with the Federal Managers’ Financial Integrity Act (FMFIA) and the Federal Financial Management Improvement Act (FFMIA). The Fund’s systems of internal management, accounting, and administrative controls are operating effectively. Organizational policies and procedures are in place to ensure that programs achieve their intended results; resources are used consistent with the Fund’s mission; programs and resources are protected from waste, fraud, abuse, and mismanagement; laws and regulations are followed; and reliable and timely information is obtained, maintained, reported, and used for decision making.



The beginning of the new millennium has been very encouraging for the Fund, as a record number of applications for our programs were received. These applications resulted in the largest number of grants and dollars awarded in the Fund’s history. This significant workload was capably handled and administered by a professionally dedicated staff that ensured that the Fund complied with all applicable federal and departmental guidelines and procedures in the administrative processing and awarding of more than 300 grants during FY 2000.

To complement this significant programmatic activity, the Fund also embarked on several administrative endeavors that have enhanced, or will enhance, efficiency and effectiveness for our internal and external customers. They include:

- Development of electronic handbooks to provide end-users (applicants and fund staff) with Internet-based resources to communicate application requirements and other information. This process is also intended to enable the entire application and review process to take place electronically. The Fund has initiated its requirements analysis phase and plans to have the capability to accept applications electronically for its programs in fall 2001.
- Completion of the Travel Manager system, through which travelers may receive payments electronically within four business days from voucher submission, instead of the previous three-week processing period, without sacrificing effective management controls.
- Completion of a Memorandum of Understanding with the Department of Health and Human Services to have our Fiscal Year 2000 Bank Enterprise Award (BEA) grant payments administered through its Payment Management System. This system, which will be fully implemented during Fiscal Year 2001, will enable our Fiscal Year 2000 BEA grantees to draw down their grant funds via the Internet, with the funds being deposited in the grantees’ bank account by the next business day.

These achievements are noteworthy because many hard-working individuals, functioning as a team within the Fund, can take pride in the accomplishments realized since the inception of the CDFI Fund only five years ago. It is personally satisfying to have had the privilege of managing, directing, and implementing change within the administrative arena to support and strengthen the Fund’s vision. Clearly, the Fund has made considerable strides over the past year. With the support of my professional colleagues, we will continue to make significant progress in improving the management and delivery of the Fund’s programs.

A handwritten signature in black ink that reads "Owen M. Jones".

Owen M. Jones

Deputy Director for Management/Chief Financial Officer

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND OVERVIEW

The Community Development Financial Institutions Fund was established by the Riegle Community Development and Regulatory Improvement Act of 1994. In July 1995, the Fund, a wholly owned government corporation, was placed within the Department of the Treasury.

FUND MISSION

The Fund's vision is an America in which all people have access to capital and financial services. Its mission is to promote access to capital and local economic growth by directly investing in and supporting Community Development Financial Institutions (CDFIs) and by expanding financial service organizations' lending, investment, and services within underserved markets. CDFIs are private, for-profit and nonprofit financial institutions which have community development as their primary mission and which have received certification by the Fund. They include community development banks, community development credit unions, nonprofit loan funds, microenterprise loan funds, and community development venture capital funds.

FUND GOALS

To accomplish its mission, the Fund has identified four goals:

1. Strengthen and expand the financial capacity of CDFIs;
2. Strengthen the organizational capacity and expertise of CDFIs to better serve their communities;

3. Expand financial service organizations' community development lending and investments; and
4. Strengthen and expand the network of microenterprise development organizations and promote microentrepreneurship.

FUND PROGRAMS

The Fund administers several programs that directly address the above goals. Fund programs put capital to work by providing financial assistance to both established and emerging CDFIs. The programs also strengthen relationships between CDFIs and mainstream financial institutions and help build the CDFI industry as a whole.

The Fund's programs are as follows:

Community Development Financial Institutions Fund Program — The CDFI program consists of the Core, Intermediary, and Technical Assistance components. The Core component provides financial assistance in the form of grants, loans, equity investments, shares, or deposits to certified CDFIs. The Fund also conducts an annual survey to gather performance and outcome data from its Core awardees.

The Intermediary component provides this same type of assistance to CDFIs that, in turn, provide financing primarily to other CDFIs and/or support the formation of CDFIs. Both Core and Intermediary awardees are required to obtain matching funds comparable in form and amount to the assistance they receive from the Fund.

The Technical Assistance component consists of grants provided to certified CDFIs and those in the process of becoming certified. These grants are used to build organizational capacity and to enhance an organization's ability to serve its target market.

Bank Enterprise Award Program — The BEA program provides financial awards to insured depository institutions in recognition of increased investments in CDFIs and increased lending services or investments in distressed communities within their service areas.

Training Program — The Training Program is designed to increase the capacity of the CDFI industry. This program was launched during FY 1999 to support the development and delivery of training products and services to CDFIs and other Financial Service Organizations (FSOs) engaged in community development finance. Under this program, the Fund contracts with other organizations to provide training to CDFIs and FSOs.

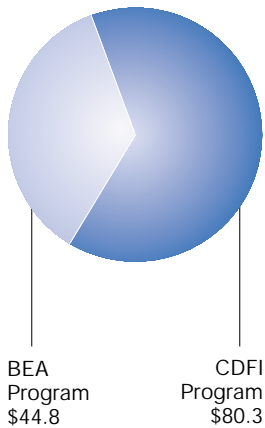
Microenterprise Development Program — Through annual, non-monetary Presidential awards, this program recognizes organizations that demonstrate excellence and leadership in promoting microenterprise development. A microenterprise organization is one that is either a sole proprietorship, partnership, family business, or incorporated entity that has no more than five employees (including the owner), does not have access

to the commercial banking sector, and has use for, or seeks, a loan of \$25,000 or less.

Native American Lending Study — In addition, the Fund is conducting a study on lending and investment practices on Indian reservations and other lands held in trust by the United States. Workshops are being held to identify barriers to lending and investment on Native American lands and to determine how to eliminate these barriers. The findings from these workshops will assist the Fund in developing a report to the President and Congress that will include recommendations designed to increase private investments on Native American lands.

Additional information on the above programs is provided in the Program Discussion and Analysis section of this report.

Allocation of FY 2000 Awards (amounts in millions)



ALLOCATION OF FUNDING

Total program amounts awarded (obligated) during FY 2000 totaled \$125.1 million.

Sources of Funding — Funds are appropriated annually to the CDFI Fund for two fiscal years. Therefore, each year's available funding may include unobligated funds from the prior year ("carryover" funding) plus the current year's appropriations. Sources of funding also include amounts borrowed from the Treasury Department for loans made to awardees.

SOURCES OF FUNDING (amounts in millions)

	FY 2000	FY 1999
Appropriations	\$95.5	\$95.0
Transfer Funding	20.0	—
Amounts Deobligated	3.3	.1
Carryover from Prior Year	6.1	36.0
Borrowings from Treasury	9.0	4.1
Total Sources of Funds	\$133.9	\$135.2

USES OF FUNDING

During FY 2000, the Fund incurred obligations totaling \$133.7 million. Unlike the prior year, the Fund was able to obligate virtually all of its funding, with amounts unobligated as of the end of FY 2000 totaling less than \$200,000.

USES OF FUNDING

(amounts in millions)

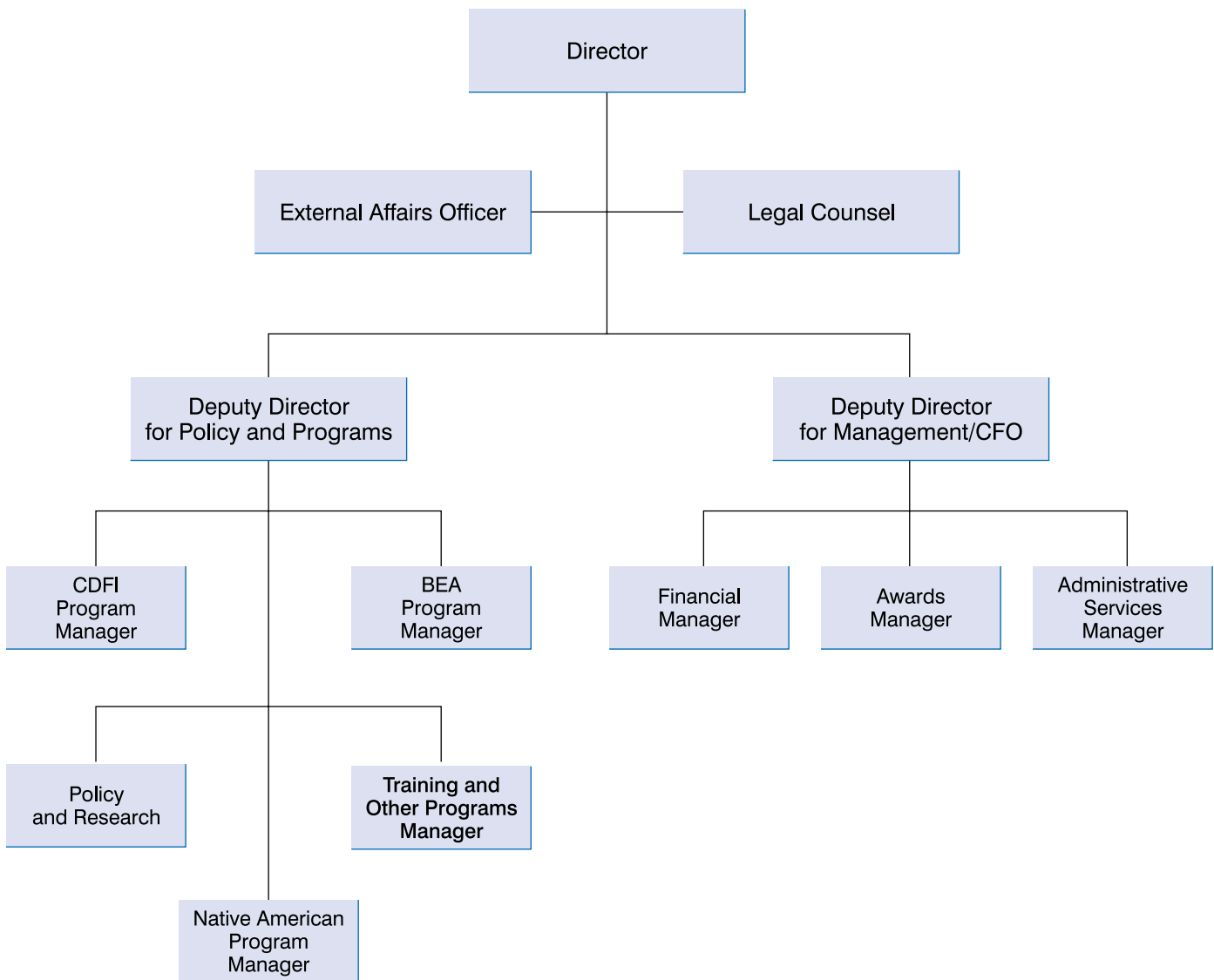
Awards	FY 2000	FY 1999
CDFI Program:		
Core and Intermediary*	\$77.3	\$86.3
Technical Assistance Grants	3.0	4.1
Bank Enterprise Awards	44.8	31.7
Total Awards	\$125.1	\$122.1
Program Management and Administration	8.0	7.0
Training Contracts	.6	—
Total Amounts Obligated	\$133.7	\$129.1
Amounts Not Obligated	.2	6.1
Total Uses of Funds	\$133.9	\$135.2

* includes loans made to awardees

ORGANIZATION OF THE FUND

The Fund's structure consists of a director, a deputy director for policy and programs, a deputy director for management/chief financial officer, and various program and administrative support offices. The organization chart of the fund is shown below.

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND SEPTEMBER 2000



PERFORMANCE HIGHLIGHTS

The vision of the CDFI Fund was further realized through significant accomplishments during FY 2000. The Fund continues to support an ever-increasing number of CDFIs and Financial Service Organizations (FSOs) in distressed communities throughout the country. Its efforts created greater access to

capital in these communities, resulting in increased employment, more affordable housing, revitalized neighborhoods, and strengthened local communities.

Highlights of the Fund's program and financial performance during FY 2000 are summarized below.

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS PROGRAM

(dollar amounts in millions)

	FY 1997	FY 1998	FY 1999	FY 2000
Number of certified CDFIs at year-end	188	262	334	415
Core Component				
Total amount of awards	\$33.3	\$44.3	\$78.1	\$74.2
Number of applications received	159	131	153	160
Number of awards	50	42	78	75
Intermediary Component				
Total amount of awards	\$0	\$7.1	\$8.2	\$3.1
Number of applications received	0	7	8	7
Number of awards	0	3	4	2
Technical Assistance Component				
Total amount of awards	\$0	\$3.0	\$4.1	\$3.1
Number of applications received	0	112	160	141
Number of awards	0	70	89	66
Number of awardees that are start-ups	0	10	19	15

BANK ENTERPRISE AWARD PROGRAM

(dollar amounts in millions)

	FY 1997	FY 1998	FY 1999	FY 2000
Total amount of awards	\$16.5	\$28.0	\$31.7	\$44.8
Number of awards	54	79	103	159
Amount of financial or technical assistance				
BEA awards provided to CDFIs	\$65	\$140	\$168	\$244
Amount of loans, investments, and services BEA				
awardees made in distressed communities	\$83	\$569	\$717	\$1,100
Number of CDFIs receiving assistance from banks	61	89	95	165

SUMMARIZED FINANCIAL DATA

(amounts in millions)

	FY 1999	FY 2000
Assets	\$184.6	\$215.6
Liabilities	\$52.9	\$72.4
Net Position	\$131.7	\$143.2
Revenue and Financing Sources	\$75.8	\$104.5
Expenses	\$76.0	\$104.7
Shortage of Revenue and Financing Sources Over Expenses	\$.2	\$.2



*The Study Hall Learning Center,
one of the beneficiaries of an
award to ACCION Texas.*

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS CERTIFICATION

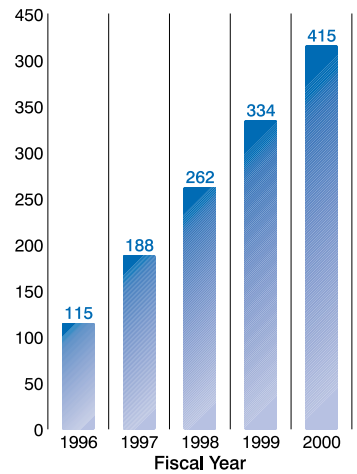
For an organization to be eligible to receive a Core or Intermediary award, it must be a certified Community Development Financial Institution (CDFI). A certified CDFI is one that has been certified by the Fund as meeting all of the following criteria:

- has a primary mission of promoting community development;
- serves principally an underserved investment area or a targeted population;
- makes loans or development investments as its predominant business activity;
- provides development services (such as technical assistance or counseling);
- maintains accountability to its target market; and
- is a non-governmental entity.

In addition to seeking certification to receive financial assistance from the Fund, organizations pursue CDFI certification to leverage funds from non-federal sources such as banks, foundations, and state and local governments.

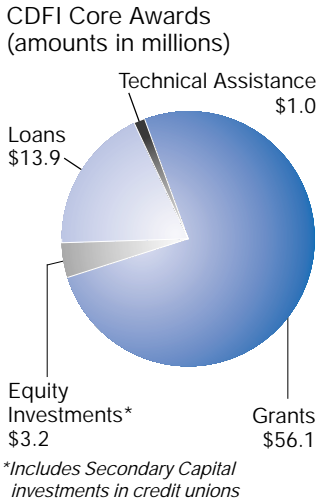
The certification of organizations as CDFIs has been a long-standing goal of the Fund. By the end of FY 2000, the Fund had certified a total of 415 CDFIs serving both rural and urban areas in 47 states and the District of Columbia, Puerto Rico, and the Virgin Islands.

Increase in CDFI Certifications



The Greenpoint Manufacturing and Design Center in Brooklyn, New York received a loan from the Nonprofit Facilities Fund – a CDFI located in New York.

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS PROGRAM



The Community Development Financial Institutions (CDFI) Program uses limited federal resources to invest in and build the capacity of private, for-profit and nonprofit financial institutions to provide capital and financial services to underserved people and communities. The Fund invests in CDFIs using flexible tools—such as equity investments, loans, grants, and deposits—depending on market and institutional needs. The applicant CDFI demonstrates these needs in a required business plan and in its ability to raise comparable non-federal matching funds, both requirements of the application process. The Fund evaluates each applicant CDFI in a manner similar to a private investor’s determining the investment-worthiness of an institution. This evaluation includes an assessment of the applicant’s financial performance, management capacity, market analysis, and potential community development impact. Thus, the Fund effectively assists these organizations in their ability to meet community needs, develop, and grow.

The FY 2000 CDFI Program had three separate components: the Core Component, the Intermediary Component, and the Technical Assistance Component.

CORE COMPONENT

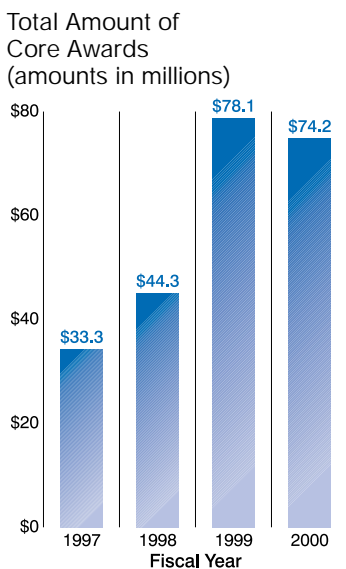
The Core Component is the Fund’s main program under which CDFIs, or entities proposing to become CDFIs, may apply for financial and technical assistance. Funding through this component supports CDFIs seeking to build their capacity and enhance their lending, investment, and community development activities. Selection of Core

awardees is based on several factors, including their financial track record, the capacity of their management, their strategy for achieving community development impact, their ability to obtain matching funds in a form and value similar to the Fund’s award, and their effective use of the Fund’s dollars.

During FY 2000, awards totaling \$74.2 million, funded from FY 2000 appropriations, were made to 75 organizations. The awards ranged from \$50,000 to \$3.03 million.

The \$74.2 million awarded during FY 2000 was \$3.9 million less than the \$78.1 million awarded during FY 1999. The 1999 award amount, however, included 12 awards totaling more than \$9 million that were obligated in FY 1999 from FY 1998 Core Component awards. Thus, the FY 2000 awards actually represent an increase over the dollar amount and number of awards obligated from the FY 1999 Core Component. The Fund expects to make additional awards under the 2000 Core Component in the first quarter of FY 2001.

Outreach Workshops — Before applications are due, the Fund conducts information sessions throughout the country to inform potential applicants about program requirements. During FY 2000, the Fund conducted 12 workshops and reached an additional 81 sites through the use of video broadcasts. The Fund received 160 Core applications, slightly more than the 153 applications received the previous year. Eleven of the awards made during FY 2000 were to start-up organizations that have been operating for two years or less.



Geographic Reach — The CDFIs selected for awards during FY 2000 are headquartered in 33 states and the District of Columbia, compared to 28 states for the FY 1999 awardees. This was the first year in which Core awards were made to organizations located in Tennessee, South Carolina, and West Virginia.

INTERMEDIARY COMPONENT

Under the Intermediary Component, the Fund provides financial assistance on a competitive basis to CDFIs that, in turn, provide financing to other CDFIs or support the formation of CDFIs—particularly those that are small, geographically isolated, or have other specialized needs. The Fund initiated this component to serve the CDFI industry more efficiently and effectively.

The application process for the Intermediary Component is comparable to that of the Core Component. However, the number of applications is far fewer because of the relatively small number of Intermediary CDFIs. In selecting awardees, the Fund considers the extent to which assistance would add substantially to the CDFI field—creating benefits beyond those that the Fund can accomplish through the Core Component.

Seven applications were received for FY 2000 Intermediary awards with awards totaling \$3.1 million made to two of these applicants.

TECHNICAL ASSISTANCE COMPONENT

The Technical Assistance (TA) Component provides grants on a competitive basis to CDFIs, and entities proposing to become CDFIs, to purchase services needed to build their capacity to better serve their target markets.

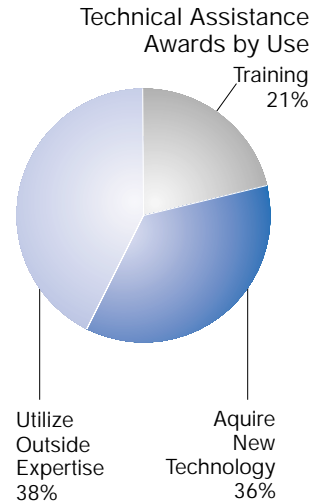
The Fund conducted six in-person information sessions and a video teleconference to provide potential applicants with information about the TA Component.

Most uses of TA Component grants fall into one of three categories: training staff and board members; acquiring new technology to improve financial management or internal operations; and obtaining outside expertise to build organizational capacity in specific areas.

Applicants selected for awards are in various stages of organizational growth. They include start-ups that need assistance in sharpening their focus on a target market; existing organizations that seek to define new loan products to better serve their clients; and mature organizations that need to improve efficiency in handling growing loan portfolios.

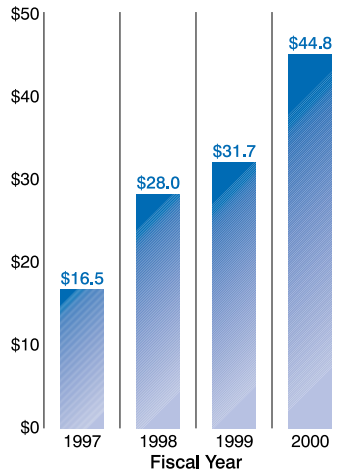
The application evaluation criteria are similar to those of the Core Component; however, predominant consideration is given to the extent of the applicant’s demonstrated capacity needs and the extent and nature of the community development impact that will be achieved relative to the amount of TA to be provided. Matching funds are not required for the TA Component.

During FY 2000, 141 applications were received, of which 66 were approved for a total of \$3.1 million. Fifteen of the organizations selected for an award were start-up organizations (representing 23 percent of the total), compared to 19 start-up organizations that received awards the previous year. The TA Component awardees are located in 32 states and the District of Columbia, and they include the CDFI Program’s first awards (four) to organizations headquartered in Iowa.



BANK ENTERPRISE AWARD PROGRAM

Total Amount of BEA Awards (amounts in millions)



The Bank Enterprise Award (BEA) Program recognizes the key role played by traditional financial institutions in community development lending and investing. It provides incentives for these regulated banks and thrifts to invest in CDFIs and to increase their lending and financial services in distressed communities. Providing monetary awards for community reinvestment leverages the Fund's dollars and puts more capital to work in distressed communities throughout the nation.

All depository institutions insured by the Federal Deposit Insurance Corporation are eligible to apply for a BEA Program award. The Fund determines awards based on the increase in the total dollar value of activities within an assessment period compared with the value of the activities during the same period in the previous year. Awards range from five percent to 33 percent of the dollar value of the increased activities, depending on the type of activity and whether the applicant is a certified CDFI. Eligible activities include providing financial or technical assistance to CDFIs, as well as lending, investing, and providing services in distressed communities. Distressed communities are geographic areas, including Indian reservations, which meet certain criteria of economic distress.

Over the last four years, there has been a significant increase in the number of financial institutions applying for a BEA Program award and a corresponding increase in the

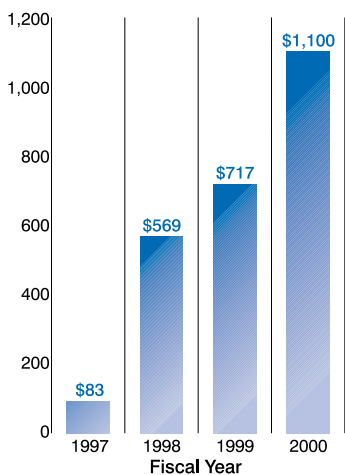
number and amount of awards. In FY 1997, there were 75 applicants for a BEA Program award, of which 54 received awards totaling \$16.5 million. In FY 2000, there were 229 applicants of which 159 received awards totaling \$44.8 million, funded from FY 2000 appropriations. The FY 2000 awards ranged from \$900 to \$3.3 million.

This growth is primarily due to an increase in the amount of dollars appropriated to the Fund over this period; however, the Fund has also engaged in significant outreach efforts to make financial institutions more aware of the BEA Program and how it can be used.

Total lending, investments, and services by banks and thrifts in distressed communities have steadily increased from \$83 million in FY 1997 to \$1.1 billion in FY 2000. There has also been a significant increase in the amount of financial support provided by banks and thrifts to CDFIs over this same period, from \$65 million in FY 1997 to \$244 million in FY 2000. The number of CDFIs receiving financial assistance from banks and thrifts has increased from 61 in FY 1997 to 165 in FY 2000.

This growth is due to an increased awareness within the CDFI industry regarding how the BEA program can be used as a tool for raising financial resources from banks and thrifts. Some of the growth can also be attributed to an increased awareness within the financial services industry of the BEA Program.

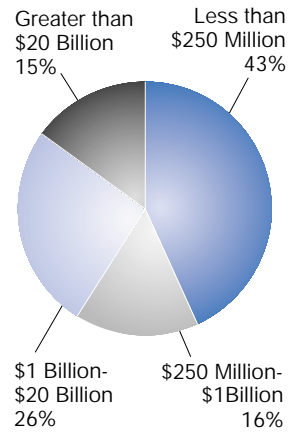
BEA Loans, Investments, and Services in Distressed Communities (amounts in millions)



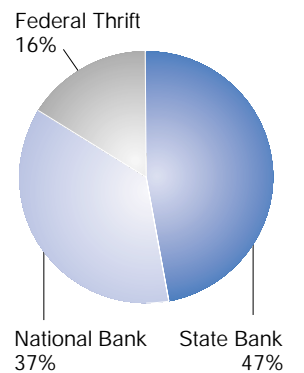
The Fund attempts to ensure that a variety of banks and institutions—in terms of asset size and type—participate in the BEA Program. Over the last several years, awards provided to the smallest banks and thrifts have increased from 27 percent in FY 1998 to 43 percent in FY 2000. This growth is most likely attributable to outreach efforts and increased awareness within the financial services industry of the BEA Program.

Participation by type of organization (bank or thrift) has varied each year. The most significant change is the steady increase in the total number of state-chartered banks, from 25 percent of the FY 1997 awardees to 47 percent of the FY 2000 awardees. This trend is most likely related to the increase in small bank participation because small banks often use state-chartered banks.

FY 2000 BEA Awardees by Asset Size



FY 2000 BEA Awardees by Type



National Federation of Community Development Credit Unions – signing of its assistance agreement with the Fund.

TRAINING PROGRAM

Increasing the supply and accessibility of training services can enhance the capacity



Site visit to ACCION Chicago, an FY 2000 awardee.

of the CDFI industry. Toward this end, the Fund launched the Training Program in FY 1999 to fund the development and delivery of training products and services to CDFIs and financial service organizations (FSOs) engaged in community development. In particular, the Training Program is expected to address curriculum development and training delivery, including such diverse methods as classroom instruction, Web-based distance learning, and structured intern-

ship-based training. The Training Program is capable of reaching a very broad market since non-CDFI FSOs are among the training audience.

The Training Program began in FY 1999 with the awarding of a contract to Arthur Andersen, LLP to perform a market analysis of the training needs and resources of CDFIs and community-focused FSOs. The analysis also included entities that are providers of training to these organizations. The purpose of the market analysis was to obtain sufficient

data to determine: 1) the quality and extent of training available for CDFIs and FSOs focused on community development; 2) the training needs of such organizations; 3) impediments to obtaining training for such organizations; and 4) strategies for eliminating these impediments.

During FY 1999, the Fund designed materials to solicit proposals for the development and delivery of specific training to help CDFIs and FSOs. This included training in analyzing markets, projecting financial positions, and developing organizational infrastructures for effective community development lending. The focus in developing these three curricula was derived from the Arthur Andersen market analysis and the Fund's direct experience in evaluating business plans received through the CDFI Program.

As part of the Fund's capacity-building efforts, the training design tends toward a very practical, "how-to" format. During FY 1999, the Fund reviewed training proposals and selected four applicants to provide the required training. Of the four training providers selected, at least one will focus on the unique training needs of community development credit unions. The delivery of curricula will include Web-based distance learning as well as traditional classroom approaches. Training will be available at little or no cost to CDFIs and FSOs. The low cost and Web availability of the training should address all access issues. The total to be paid to these vendors will be approximately \$1,250,000, and the training will begin in FY 2001.

INTERAGENCY WORKGROUP ON MICROENTERPRISE DEVELOPMENT

Following the United Nations' Beijing Conference on Women in 1995, the President directed the Fund to establish an Interagency Workgroup on Microenterprise Development to better coordinate the work of federal agencies involved in microenterprise efforts and to develop a coherent framework for federal government efforts to promote microenterprise.

The Workgroup was launched in 1998 and has been co-chaired by the Fund director and the associate deputy administrator of the Small Business Administration. Its mission is accomplished through the efforts of three committees established by the Workgroup: Policy, Regulatory, and Education. Each committee has a discrete area with specific tasks:

- The Education Committee launched a Web site that receives 16,000 hits per month. The site, www.sba.gov/microenter, is currently being updated. Links to federal agencies are in place, and links to other related sites are being explored.
- The Policy Committee's "Policy Paper" has been finalized and distributed to all federal agencies to use as a guide on future programs and current collaborations. It is also posted on the Web site.
- The Regulatory Committee has worked with the Policy Committee to finish the "comparisons matrix" of federal programs and make recommendations for using common terms and making regulatory changes to ease application and reporting burdens on constituents.

In addition, the Education and Policy committees are jointly developing a publication of case studies of federal microenterprise programs.

NATIVE AMERICAN LENDING STUDY

In FY 2000, the Fund continued to conduct the Native American Lending Study. The purpose of the study is to identify the barriers to capital and private financing and the impacts of such barriers on access to capital and credit for Native American communities.

A final report on the results of the study will be presented to the President and to Congress and will (1) identify barriers to private financing and the impact of such barriers on access to capital and credit for Native American populations; (2) recommend statutory and regulatory changes to existing federal programs; and (3) recommend policy changes regarding community development financial institutions, insured depository institutions, secondary market institutions, and private-sector capital institutions.

To assist the study, the Fund has incorporated a strategy and action plan to address key financing issues as defined by the local community. The information on these issues was collected through a series of 13 facilitated regional workshops conducted during FY 1999 and FY 2000.

STUDY WORKSHOPS

The final four workshops were conducted in November and December 1999. Each workshop consisted of a 1½-day session designed to identify barriers, impacts, strategies, and action plans to improve access to credit and capital in Indian, Alaska Native and Native Hawaiian communities. These sessions involved a broad cross section of participants, such as tribal representatives, private financial institutions, and federal and state agencies.

The sessions provided opportunities for these various stakeholders to work together throughout the day and a half in defining financing issues, strategies, and action plans.

The workshops included a variety of participants: 43 percent were from Native American organizations; 24 percent were from financial institutions; and 33 percent were from federal, state, and nonprofit organizations.

NATIONAL FINANCIAL SURVEY

In addition to the workshops, the Fund conducted a National Financial Survey and an Equity Investment Roundtable meeting.

Several hundred financial surveys were sent to tribal, Alaska Native, and Native Hawaiian organizations, as well as to financial institutions located near Indian reservations, Alaska Native villages, and Native Hawaiian communities.

Themes of the survey were:

- Accessibility of bank branches, ATMs, loan products, equity investment products, and investors;
- Effectiveness of bank product offerings and outreach efforts with Native American communities;
- Barriers to financial products and services;
- Breakdown of barrier prioritization by respondent type;
- Availability of technical assistance;
- Industrial-sector financing gaps;

- Strength of internal tribal resources and policies; and
- Level of financial activity in Native American communities by type of financial institution.

The survey was completed in December 2000 and the results will be incorporated in the Fund's final report to the President and Congress.

EQUITY INVESTMENT ROUNDTABLE MEETING

The Fund conducted the Equity Investment Roundtable meeting in November 2000 with various types of equity investors, tribal leaders, Native American entrepreneurs, federal agencies, and other interested parties. The

purpose for the meeting was to bring together tribal and business leaders, federal agencies with equity enhancement or direct funding programs, private-sector equity providers, and experts who have studied the issue of accessing equity capital. Emerging domestic markets include Native American communities and appear to be a major engine of growth for job creation and innovation in rural America and must have access to equity capital. The meeting was designed to view the landscape of equity alternatives and criteria/needs, identify barriers to investing more equity into these communities, strategies to overcome the barriers, and specific actions that can be taken to improve access to equity capital. The conclusions from this meeting will be incorporated into the Fund's final report to the President and Congress.

POLICY AND RESEARCH INITIATIVES

The Fund represents the largest single source of capital and technical assistance funds available to established and emerging CDFIs. As such, the Fund's policy and research agenda plays a vital role in building the CDFI industry. The Policy and Research Unit of the CDFI Fund collects and disseminates data on Fund awardees, and facilitates the development of CDFI industry-wide research initiatives. During FY 2000, the Policy and Research Unit: 1) expanded the collection of data from its Core awardees; 2) worked with the CDFI industry on a common data collection project; and 3) began to collect data from its BEA Program awardees.

CORE AWARDEE DATA

For the second consecutive year, the Fund administered a survey to collect performance and outcome data from our Core awardees. The results of these surveys are presented in the following two tables.

The following table shows results for 72 of the 78 CDFIs that received Core Awards in FY 1996 and FY 1997. These 72 institutions received awards totaling \$68 million in these two years. Between the time the awardees were notified of the Fund's award and 1999, they doubled their annual lending and investing, from \$529 million in the year of award notification to over \$1 billion in FY 1999. Total financing during this period reached nearly \$3 billion. During the same time period, these institutions grew significantly, increasing their combined total assets from \$1.6 billion to \$2.6 billion.

PERFORMANCE OF FY 1996 AND 1997 CORE AWARDEES FROM THE TIME THEY RECEIVED NOTIFICATION OF AWARD THROUGH FY 1999

#/dollar amount of loans and investments closed	46,191/\$3.0 billion
#/dollar amount of checking and savings accounts	174,519/\$442.5 million
# of enterprises financed	6,116
# of jobs created or retained	41,128
# of affordable housing units to be developed or rehabilitated	51,623
# of community development facilities financed	823
Demographics of Awardees:	
% that are low-income	72%
% that are minorities	65%
% that are women	53%

Through the annual survey, the Fund collects years of data from each Core awardee. This data allows the Fund to track trends in awardees' performance and outcomes over time. The following table shows three years of longitudinal data for 40 of the 50 FY 1997 awardees, showing their performance in the year before they were notified of the Fund's award and in the two years after. Together, these 40 CDFIs received \$30 million in Fund assistance, for an average of \$750,000 per awardee. As this table shows, these CDFIs increased their annual lending by 77% in the two years after being notified of the Fund's award. This increased financing means that, during this period, 29% more microenterprises and businesses received loans or investments, 36% more affordable housing units were developed or rehabilitated, and 32% more community facilities such as health centers, childcare centers and charter schools were financed. In the same time period, these awardees grew in size, increasing their total assets by 48%.

COMMON DATA COLLECTION PROJECT

As part of our commitment to strengthen the CDFI field, the Fund began working with trade associations, private funders and other key players in the industry to develop a common set of industry data. This effort is intended to support the industry in several ways. It is expected to reduce the reporting burdens on individual CDFIs who currently spend valuable time and resources reporting different data to their various investors. It should provide CDFIs with data they can use to analyze and improve their own practices. And it is intended to provide current and potential investors with the types of information they need to increase their support of the CDFI industry. This common data

PERFORMANCE OF FY 1997 AWARDEES OVER TIME

(Dollar amounts in millions)

	FY 1997	FY 1998	FY 1999
Number of loans and investments closed	5,047	5,277	6,327
Dollar amount of loans and investments closed	\$140.8	\$173.9	\$249.1
Number of microenterprises financed	812	862	1,050
Number of affordable housing units to be developed or rehabilitated	6,464	7,342	8,809
Number of community facilities financed	69	68	91
Awardee total assets	\$679.9	N/A	\$1,005.7

project is ongoing and we anticipate it will take several years to perfect. It is an ambitious effort that requires a high degree of coordination and cooperation among the trade associations and funders as we all strive to create a system that meets our needs and those of the field.

BEA AWARDEE DATA

In FY 2000, the Fund developed a pilot survey and administered it to a sample of 30 banks and thrifts that received BEA awards in 1998. The primary goals of this survey were to determine the impact that the BEA Program is having on the activities of participating institutions, and to determine how awardees are utilizing their award monies. Results of this pilot survey indicate that the BEA Program has been successful in helping banks to offer products and services that they may not have otherwise offered, and that BEA award monies are typically reinvested into the awardee's community development programs. Based upon feedback received from participants in this pilot survey, the Fund designed a survey that was administered to all FY 2000 BEA Program awardees. Findings from this survey will be available early in calendar year 2001.

STATUS OF FINANCIAL MANAGEMENT

This section includes the assurance statement as required under the Federal Managers' Financial Integrity Act, a summary of the results of the FY 2000 financial statement

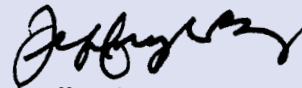
audit, a summary of the financial management initiatives of the Fund during FY 2000, and a discussion of our financial position and results of operations during the past fiscal year.

FEDERAL MANAGERS' FINANCIAL INTEGRITY ACT ANNUAL ASSURANCE STATEMENT

DEPARTMENT OF THE TREASURY COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND ANNUAL ASSURANCE STATEMENT FOR FY 2000

As the Acting Director of the Community Development Financial Institutions Fund, I have established management controls that reasonably ensure that the Fund's obligations and costs comply with applicable laws and regulations; assets are safeguarded against waste, loss, and unauthorized use; and revenues and expenditures are properly recorded and accounted for. During FY 2000, these controls were in place and were operating effectively.

In addition, I can provide reasonable assurance that the objectives of Sections 2 and 4 of the Federal Managers' Financial Integrity Act were achieved and that the Fund's financial management systems comply substantially with the federal financial management systems requirements, applicable federal accounting standards, and the United States Standard General Ledger at the transaction level.



Jeffrey C. Berg
Acting Director

Description of the CDFI Fund Financial Management System — Since the inception of the Fund, accounting services have been performed outside of the Fund by other Treasury Offices. For FY 2000, accounting services were contracted under a franchise agreement with the Bureau of the Public Debt's Administrative Resource Center (ARC) in Parkersburg, West Virginia. While the ARC maintains this accounting system as it relates to the Fund's transactions, the Fund is responsible for the accuracy of this information.

The Fund's Financial Management System includes the records and transactions maintained by ARC in their Federal Financial System (FFS), as well as procedures performed by the Fund's financial management staff in Washington, D.C. The Fund's financial management staff is directly responsible for the administrative control of its funds; financial planning, budget formulation, and execution; and review and analysis of financial information.

RESULTS OF FY 2000 FINANCIAL STATEMENT AUDIT

The Fund received an unqualified opinion on its FY 2000 financial statements. In addition, the auditors did not identify any material weaknesses, reportable conditions, nor any areas of non-compliance with laws and regulations.

As the Fund was preparing its FY 2000 financial statements, it noted that prior year financial statements included two accounting errors relating to the following:

- Appropriated Capital Used in certain prior years per the Statement of Operations incorrectly included amounts invested in awardees. Since a portion of appropriations received by the Fund is invested in awardees, in certain prior years the Fund reflected these amounts in Appropriated Capital Used to the extent investments were made. These amounts should not have been reflected in this manner; and
- Appropriated Capital Used in prior years did not include the amount of appropriations received relating to bad debt expense. A portion of the appropriations received by the Fund relate to projected losses estimated to result from loans made to awardees. Accordingly, to the extent an estimate of the amount of current year losses is reflected as an expense on the Statement of Operations, a corresponding amount should also be included in Appropriated Capital Used.

The financial statements for FY 1999 have been restated to reflect the effect of the above. This restatement has no effect on any prior year auditor opinion. Additional information on this issue can be found in the footnotes to the financial statements.

FY 2000 FINANCIAL MANAGEMENT INITIATIVES

Information Technology (IT) — In FY 2000, the Fund established a Technology Investment Board Executive Committee to promote the effective design and operation of major IT processes and systems. This Committee has the responsibility to review and approve the long-term capital plan for upgrading the Fund's hardware and software equipment needs.

In addition, during FY 2000, CDFI management approved funding for the design, development, and implementation of an electronic handbooks system that will allow applicant organizations to apply for CDFI funding on-line. In the near future, award recipients will be able to use this system to submit CDFI required technical and financial reports, as well as check on the status of an application prior to award. This system will meet requirements under the Government Paperwork Reduction Act and the Federal Financial Assistance Management Improvement Act. Both of these acts require federal grant-making agencies to provide on-line access to potential applicants and award recipients. Implementation of this new system is scheduled for early FY 2002.

Compliance Monitoring — During FY 2000, the Fund hired additional staff and established an in-house Compliance Monitoring team to enforce CDFI performance requirements. The Compliance Monitoring team reviews awardee performance, financial soundness, audited financial reports, and other data submitted by award recipients to determine whether they are in compliance with the terms of their assistance agreements. During FY 2000, the Fund also established an in-house portfolio committee to review cases

of awardee noncompliance. The committee meets monthly to review cases of noncompliance and recommend corrective action by the Fund. The Compliance Monitoring team and the portfolio committee maintain a list of noncompliant awardees and closely monitor their progress in reestablishing compliance with the terms of their assistance agreement.

Management Responsibilities — The CDFI Fund management is responsible for the fair presentation of information contained in the principal financial statements, in conformity with generally accepted accounting principles. Management is also responsible for the fair presentation of the Fund’s performance measures in accordance with Office of Management and Budget requirements. The quality of the Fund’s internal control structure rests with management, as does the

responsibility for identification and compliance with applicable laws and regulations.

Limitations of the Financial Statements — The financial statements included as part of this report present the financial position and results of operations of the Community Development Financial Institutions Fund for the years ended September 30, 2000, and 1999 in conformity with generally accepted accounting principles. The statements are different from the financial reports used to monitor and control budgetary resources that are prepared from the same records and are subsequently presented in federal budget documents. Therefore, readers are advised that direct comparisons are not possible between figures found in this report and similar financial concepts found in the FY 2000 Budget of the United States Government.

ANALYSIS OF FINANCIAL POSITION AND RESULTS OF OPERATIONS

SUMMARIZED FINANCIAL DATA

(amounts in millions)

	FY 2000	FY 1999*
Assets	\$215.6	\$184.6
Liabilities	\$72.4	\$52.9
Net Position	\$143.2	\$131.7
Revenue and Financing Sources	\$104.5	\$75.8
Expenses	\$104.7	\$76.0
Shortage of Revenue and Financing Sources Over Expenses	\$.2	\$.2

*Certain amounts have been restated as explained in the footnotes to the financial statements.

Assets increased during the year from \$184.6 million to \$215.6 million. This \$31 million increase consists primarily of a \$23 million increase in fund balance with Treasury, a \$3 million increase in loans receivable, and a \$6 million increase in investments, offset by a small decrease in advances and prepayments.

During FY 2000, the Fund received approximately \$122.4 million in new funding (appropriations, transfer funding, and amounts borrowed from Treasury) and had net disbursements of approximately \$99.5 million. The difference of \$22.9 million represents funds received during the year but not disbursed by year-end. The bulk of this amount consists of an increase in awards payable of \$13.2 million and an increase in undelivered orders of \$5.0 million as of the end of the year.

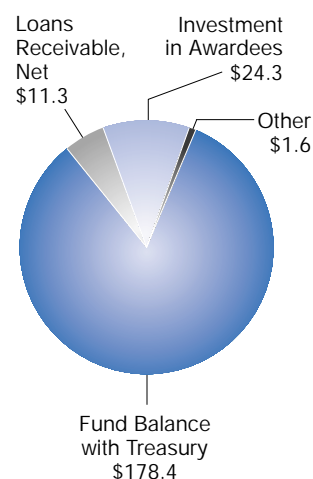
The allocation of loans, investments, and grants provided to the Fund's awardees during any given year is based primarily on the type of matching funds an awardee is able to obtain, and is outside the control of the Fund. Accordingly, there is no specific reason for a change in the Fund's investments and loans receivable during any given year.

Liabilities and Net Position — The increase in liabilities during the year of approximately \$20 million consisted of an increase in awards payable of \$13.2 million and in increase in long-term debt of \$6.4 million. The increase in awards payable relates to awards under the Fund's Bank Enterprise Awards (BEA) program. The Fund received a \$20 million appropriation transfer from the Department of Housing and Urban Development during July, 2000.¹ Much of this funding was used to provide for BEA awards which were not awarded until September 2000 because of the lateness of the funding provided. Amounts awarded but not disbursed as of the end of the year are treated as liabilities under this program.

The net increase in debt of \$6.4 million was used to fund loans to awardees during the year. Any loans disbursed to awardees are to be funded in part by borrowings from Treasury.

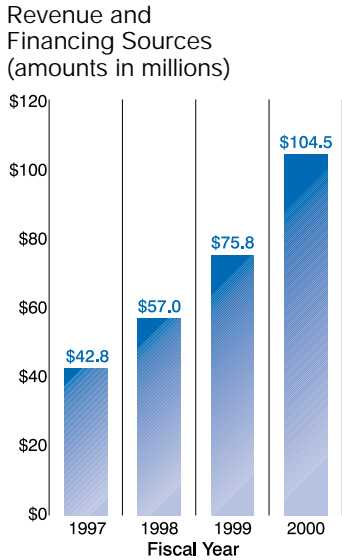
The \$11.5 million increase in net position consisted primarily of the excess of appropriations received and transfers-in totaling \$115.5 million, over appropriations used of \$103.8 million. The shortage of total revenue and financing sources over expenses reduced net position by \$.2 million.

Allocation of Fund Assets
September 30, 2000
(amounts in millions)



¹The Veterans Affairs, Housing and Urban Development and Independent Agencies Appropriation bill for FY 2000 included \$20 million provided to HUD relating to the cost of guaranteed loans under the America's Private Investment Companies (APIC) program. The bill stated that if the related authorizing legislation were not enacted by June 30, 2000, then this amount would be transferred to the Fund to be used for grants and loans.

REVENUE AND FINANCING SOURCES, EXPENSES, AND SHORTAGE OF REVENUE AND FINANCING SOURCES OVER EXPENSES



Expenses for the year ended September 30, 2000, were approximately \$29 million higher than the previous year. This increase in expenses relates primarily to an increase in grant expenses, which were higher than the prior year because the Fund was able to obligate virtually all of its funding during the year. Although the FY 2000 appropriations were approximately the same as that of the prior year, the Fund received a transfer from HUD of the APIC funding discussed above in the amount of \$20 million, and had carryover funds from the prior year (amounts not previously obligated) of \$6.1 million. The increase in amounts obligated related primarily to grants. Amounts expended on grants are expensed, with a corresponding amount of

appropriations received being treated as revenue. This explains why both revenue and expenses increased by so much (and in the same amount) during the year.

There was virtually no change in the shortage of revenue and financing sources over expenses for FY 2000 and FY 1999. As stated above, appropriated capital used relating to grant programs is recognized at the time grant amounts are expensed. Accordingly, there will be no excess or shortage of revenue over expenses relating to the Fund's grant programs. The shortage of revenue and financing sources over expenses in both years consists of the excess of interest expense over interest and dividend income, and the amount of administrative expenses for which an appropriation was not received in the current year (which relates to the increase in accrued annual leave). This explains why the shortage of revenue and financing sources over expenses was consistent between both years and relatively small. We expect this trend to continue in future years.



*Fiscal Year 2000
Award Recognition Event –
Washington D.C.*

REPORTS FROM THE AUDITORS



2001 M Street, N.W.
Washington, D.C. 20036

Independent Auditors' Report on Financial Statements

The Inspector General, U.S. Department of the Treasury, and
Director, Community Development Financial Institutions Fund:

We have audited the accompanying statements of financial position of the U.S. Department of the Treasury's Community Development Financial Institutions Fund (the CDFI Fund) as of September 30, 2000 and 1999, and the related statements of operations and changes in net position, and cash flows for the years then ended. These financial statements are the responsibility of the CDFI Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and applicable provisions of Office of Management and Budget (OMB) Bulletin No. 01-02, *Audit Requirements for Federal Financial Statements*. Those standards and OMB Bulletin No. 01-02 require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures relating to the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the U.S. Department of the Treasury's Community Development Financial Institutions Fund at September 30, 2000 and 1999, and the results of its operations and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued reports dated December 21, 2000 on our consideration of the CDFI Fund's internal control over financial reporting and its compliance with certain provisions of laws and regulations. Those reports are an integral part of an audit performed in accordance with *Government Auditing Standards* and should be read in conjunction with this report in considering the results of our audit.

Our audits were conducted for the purpose of forming an opinion on the financial statements taken as a whole. The information preceding the financial statements, and presented in the appendices, is not a required part of the financial statements. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of this information. However, we did not audit this information and, accordingly, we express no opinion on it.

KPMG LLP

December 21, 2000



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2001 M Street, N.W.
Washington, D.C. 20036

Independent Auditors' Report on Internal Control over Financial Reporting

The Inspector General, U.S. Department of the Treasury, and
Director, Community Development Financial Institutions Fund:

We have audited the Statements of Financial Position of the U.S. Department of the Treasury's Community Development Financial Institutions Fund (the CDFI Fund) as of and for the year ended September 30, 2000 and the related Statements of Operations and Changes in Net Position and Cash Flows for the year then ended, and have issued our report thereon dated December 21, 2000. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and applicable provisions of Office of Management and Budget (OMB) Bulletin No. 01-02, *Audit Requirements for Federal Financial Statements*.

In planning and performing our audit, we considered the CDFI Fund's internal control over financial reporting by obtaining an understanding of the CDFI Fund's internal control, determining whether internal controls had been placed in operation, assessing control risk, and performing tests of controls in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements. We limited our internal control testing to those controls necessary to achieve the objectives described in OMB Bulletin No. 01-02, as applicable to the CDFI Fund, and *Government Auditing Standards*. We did not test all internal controls as defined by the Federal Managers Financial Integrity Act of 1982. The objective of our audit was not to provide assurance on the CDFI Fund's internal control over financial reporting. Consequently, we do not provide an opinion on internal control over financial reporting.

Our consideration of internal control over financial reporting would not necessarily disclose all matters in the internal control over financial reporting that might be material weaknesses, under standards issued by the American Institute of Certified Public Accountants. Material weaknesses are conditions in which the design or operation of one or more of the internal control components does not reduce to a relatively low level the risk that misstatements, in amounts that would be material in relation to the financial statements being audited, may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. Because of inherent limitations in any internal control, misstatements due to error or fraud may occur and not be detected. We noted no matters involving the internal control and its operation that we consider to be material weaknesses as defined above.

However, we noted other matters involving internal control and its operation that we have reported to the management of the CDFI Fund in a separate letter dated December 21, 2000.

This report is intended solely for the information and use of the CDFI Fund's management, the U.S. Department of the Treasury's Office of Inspector General, OMB, and Congress, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

December 21, 2000



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a member of KPMG International, a Swiss association.



2001 M Street, N.W.
Washington, D.C. 20036

Independent Auditors' Report on Compliance with Laws and Regulations

The Inspector General, U.S. Department of the Treasury, and
Director, Community Development Financial Institutions Fund:

We have audited the Statements of Financial position of the U.S. Department of the Treasury's Community Development Financial Institutions Fund (the CDFI Fund) as of and for the year ended September 30, 2000, and have issued our report thereon dated December 21, 2000. We conducted our audit in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and applicable provisions of Office of Management and Budget (OMB) Bulletin No. 01-02, *Audit Requirements for Federal Financial Statements*.

The management of the CDFI Fund is responsible for complying with laws and regulations applicable to the entity. As part of obtaining reasonable assurance about whether the CDFI Fund's financial statements are free of material misstatement, we performed tests of the CDFI Fund's compliance with certain provisions of laws and regulations, noncompliance with which could have a direct and material effect on the determination of the financial statement amounts, and certain provisions of other laws and regulations specified in OMB Bulletin No. 01-02, including certain requirements referred to in the Federal Financial Management Improvement Act (FFMIA) of 1996. We limited our tests of compliance to the provisions described in the preceding sentence, and did not test compliance with all laws and regulations applicable to the CDFI Fund. However, providing an opinion on compliance with laws and regulations was not an objective of our audit, and, accordingly, we do not express such an opinion.

The results of our tests of compliance with the laws and regulations described in the preceding paragraph of this report, exclusive of FFMIA, disclosed no instances of noncompliance that are required to be reported herein under *Government Auditing Standards* or OMB Bulletin No. 01-02.

Under OMB Bulletin No. 01-02 and FFMIA, we are required to perform tests of compliance with FFMIA section 803(a) requirements, which indicate whether the CDFI Fund's financial management systems substantially comply with (1) Federal financial management systems requirements, (2) applicable Federal accounting standards, and (3) the United States Standard General Ledger at the transaction level. The results of our tests disclosed no instances in which the CDFI Fund's financial management systems did not substantially comply with the three requirements discussed in the preceding sentence.

This report is intended solely for the information and use of the CDFI Fund's management, the U.S. Department of the Treasury Office of the Inspector General, OMB, and Congress, and is not intended to be and should not be used by anyone other than these specified parties.

KPMG LLP

December 21, 2000



FINANCIAL STATEMENTS AND NOTES

STATEMENTS OF FINANCIAL POSITION

As of September 30, 2000 and 1999

Assets	2000	1999
Current assets:		
Fund balance with Treasury (note 2)	\$178,442,285	\$155,468,946
Advances and prepayments	1,570,255	2,498,726
Accounts receivable	48,504	33,854
Total current assets	180,061,044	158,001,526
Long-term assets:		
Loans receivable, net of allowance for bad debts of \$3,753,889 in 2000 and \$2,737,035 in 1999	11,261,668	8,211,106
Investments (note 3)	24,323,347	18,383,447
Total long-term assets	35,585,015	26,594,553
Total assets	\$215,646,059	\$184,596,079

Liabilities and Net Position

Current liabilities:		
Accounts payable	\$726,203	\$1,008,988
Awards payable	44,498,396	37,408,030
Accrued payroll	322,625	209,601
Accrued annual leave	272,251	216,200
Total current liabilities	45,819,475	38,842,819
Long-term liabilities:		
Debt (note 4)	14,971,707	8,569,939
Awards payable	11,610,984	5,455,223
Total long-term liabilities	26,582,691	14,025,162
Total liabilities	72,402,166	52,867,981
Commitments (note 5)		
Net position (notes 6 and 7)	143,243,893	131,728,098
Total liabilities and net position	\$215,646,059	\$184,596,079

The accompanying notes are an integral part of these statements.

**STATEMENTS OF OPERATIONS
AND CHANGES IN NET POSITION**

Years Ended September 30, 2000 and 1999

	2000	1999 (Restated – Note 8)
Revenue and financing sources:		
Appropriated capital used	\$103,799,441	\$75,455,125
Interest, non-federal	179,488	136,922
Interest, federal	485,449	217,355
Dividends	20,864	7,828
Total revenue and financing sources	\$104,485,242	\$75,817,230
Expenses:		
CDFI grants	\$48,903,531	\$35,970,658
BEA grants	44,867,389	31,079,892
Native American Lending Study	787,638	429,764
Administrative	8,190,465	6,885,497
Bad debt expense	1,016,927	1,170,535
Total operating expenses	103,765,950	75,536,346
Federal Financing Bank/Treasury borrowing interest	945,73	513,807
Other Interest	1,820	408
Total expenses	104,713,509	76,050,561
Shortage of revenue and financing sources over expenses	\$(228,267)	\$(233,331)
Net position, beginning of year	\$131,728,098	\$112,424,554
Shortage of revenue and financing sources over expenses	(228,267)	(233,331)
Other changes (notes 7 and 8)	11,744,062	19,536,875
Net position, end of year	\$143,243,893	\$131,728,098

The accompanying notes are an integral part of these statements.

STATEMENTS OF CASH FLOWS

Years Ended September 30, 2000 and 1999

	2000	1999 (Restated)
Cash flows from operations:		
Shortage of revenue and financing sources over expenses	\$(228,267)	\$(233,331)
Adjustments affecting cash flow:		
Appropriated capital used	(103,799,441)	(75,455,125)
(Increase) decrease in advances and prepayments	928,471	(2,257,819)
Increase in accounts receivable	(14,650)	(11,034)
Increase in allowance for bad debts	1,016,854	1,170,535
Increase (decrease) in accounts payable and accrued payroll	(169,763)	414,778
Increase (decrease) in awards payable	13,246,128	(44,874)
Increase in accrued annual leave	56,051	81,221
Net cash used by operations	\$(88,964,617)	\$(76,335,649)
Cash flows from investing activities:		
Investments in awardees	\$(5,939,900)	\$(7,701,547)
Loans disbursed	(4,128,541)	(4,705,558)
Collection of loan principal	61,126	23,417
Net cash used by investing activities	\$(10,007,315)	\$(12,383,688)
Cash flows from financing activities:		
Appropriations received	\$95,543,503	\$94,992,000
Appropriations transfers-in	20,000,000	—
Borrowings from Treasury	6,922,680	4,123,913
Repayments to Treasury	(520,912)	(146,185)
Net cash provided by financing activities	121,945,271	98,969,728
Net change in Fund balance with Treasury	22,973,339	10,250,391
Fund balance with Treasury, beginning of year	155,468,946	145,218,555
Fund balance with Treasury, end of year	\$178,442,285	\$155,468,946
Supplemental disclosure – interest paid	\$947,559	\$514,215

The accompanying notes are an integral part of these statements.

NOTES TO FINANCIAL STATEMENTS

September 30, 2000 and 1999

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

(a) Basis of Presentation

CDFI Fund has historically prepared its financial statements in accordance with generally accepted accounting principles, based on accounting standards issued by the Financial Accounting Board (FASB), the private-sector standards-setting body. In October 1999, the Federal Accounting Standards Advisory Board (FASAB) was designated by the American Institute of Certified Public Accountants (AICPA) as the standards-setting body for financial statements of federal government entities, with respect to the establishment of generally accepted accounting principles. FASAB has indicated, however, that financial statements prepared based upon accounting standards published by the FASB may also be regarded as in accordance with generally accepted accounting principles for those federal entities, such as the CDFI Fund that have issued financial statements based upon FASB accounting standards in the past. Accordingly, consistent with historical reporting the CDFI Fund financial statements are presented in accordance with accounting standards published by the FASB.

(b) Reporting Entity

The Fund was created as a bipartisan initiative in the Riegle Community Development and Regulatory Improvement Act of 1994 (Public Law No. 103-325). The Fund was originally created to be a separate, independent wholly owned government corporation subject to the audit and reporting requirements of the Government Corporation Control Act. However, the Fund was placed in the Department of the Treasury and began operations on July 27, 1995.

The Fund operates various programs aimed at expanding the availability of credit, investment capital, and financial and other services in distressed urban, rural, and Native American communities. The Fund is intended to help create a national network of financial institutions dedicated to community development that leverages private resources (financial and human) to address community development needs.

The Fund operates two major programs, the CDFI Program and the Bank Enterprise Awards (BEA) Program. The CDFI Program uses limited public resources to invest in private, for-profit and non-profit financial institutions. This investment helps build the capacity of local CDFIs by leveraging large amounts of private capital and builds on private sector talent, creativity, and leadership. CDFI program awards may take the form of grants, direct loans, equity investments, or technical assistance to eligible financial institutions.

The Bank Enterprise Awards (BEA) Program provides incentives to insured depository institutions (banks and thrifts) to invest in CDFIs and to increase their lending and financial services in distressed communities. Program participants are selected based on projected achievements. The awards are disbursed only after the activities have been implemented successfully, to ensure that only completed activities are recognized and that the Fund's limited dollars are effectively leveraged with private capital.

The Fund has developed the Presidential Awards for Excellence in Microenterprise Development under the authority of a 1995 Presidential Memorandum to the Secretary of the Treasury. This Microenterprise initiative is designed to help improve the quality of organizations that provide financing and services to the nation's smallest businesses. These non-monetary awards are designed to provide recognition and share lessons learned from outstanding programs in the field of microenterprise development.

(c) Revenue and Financing Sources

The Fund receives the majority of its funding through appropriations from the U.S. Congress. The Fund receives two-year appropriations that may be used, within statutory limits, for operating expenditures. Appropriations are recognized as revenues to the extent the Fund's grant programs, administrative expenses, and provision for bad debts covered by budgetary resources are incurred.

Occasionally the Fund receives dividends on its equity investments and may use those funds for operating expenditures. Additional revenue is obtained from interest received on direct loans to the public and on uninvested funds in the direct loan financing account held by the U.S. Department of the Treasury.

(d) Fund Balance with Treasury

The Fund does not maintain cash in commercial bank accounts. The Treasury Department processes cash receipts and disbursements. Fund Balance with Treasury is comprised primarily of appropriated and borrowed funds (financing and program accounts) which are available to pay liabilities and finance authorized award and purchase commitments.

(e) Investments

The Fund provides assistance to certain for-profit CDFI Program awardees by purchasing non-voting equity and convertible debt securities. The Fund considers convertible subordinated debentures to be equity investments because they exhibit sufficient characteristics of equity securities. For example, convertible subordinated debentures entitle the Fund to any dividends in the non-voting common stock into which it is convertible as if the Fund had converted the debentures into such stock prior to the declaration of the dividend. The Fund is restricted from owning more than 50 percent of the equity of awardees and cannot control their operations.

Equity investments are recorded and carried at cost. None of the related securities are publicly traded, and no market has been established for the securities.

(f) Loans Receivable

The Fund provides assistance by making direct loans to certain CDFI Program awardees. Loans are reported as receivables when disbursed, reduced by a 25 percent default allowance. The Office of Management and Budget negotiated a 25 percent default allowance with the Fund to estimate future losses if adequate historical information is not available. Historical information is not available, and will not be available for some time due to the following: 1) the short length of time the loans have been outstanding; and 2) the majority of loans made by the Fund require either balloon payments at maturity, or principal payments commencing shortly before the maturity date. With few exceptions, no principal payments are required for several years.

(g) Interest Receivable

Interest income is accrued on the outstanding loan receivable principal balances at the rate stated in the promissory notes.

(h) Property and Equipment

Administrative offices are located in office space leased through the General Services Administration. GSA charges the Fund rent that approximates the commercial rental for similar properties. Equipment purchased, transferred or donated with a cost greater than or equal to \$50,000 per unit and a useful life of two years or more is capitalized at cost and depreciated. Other equipment is expensed when purchased. The Fund had no capitalizable equipment or other property as of September 30, 2000. Normal maintenance and repairs are expensed as incurred.

(i) Debt

Debt represents borrowings payable to the Treasury Department which were made to fund direct loans made by the CDFI Program. Principal repayments to the Treasury Department are required to be made based on the collections of loans receivable.

(j) Annual, Sick and Other Leave

Annual leave and compensatory leave is accrued as a liability when earned by the employee, and the accrual is reduced as leave is taken. The balance in this accrued liability account is computed using current pay rates. Sick leave and other types of non-vested leave are expensed as the leave is taken.

(k) Retirement Plans

CDFI Fund employees participate in the Civil Service Retirement System (CSRS) or the Federal Employees' Retirement System (FERS). The FERS was established by the enactment of Public Law 99-335. Pursuant to this law, FERS and Social Security automatically cover most employees hired after December 31, 1983. Employees hired prior to January 1, 1984, were provided an opportunity to join either FERS and Social Security or remain in CSRS.

All employees are eligible to contribute to the Thrift Savings Plan (TSP). For those employees participating in the FERS, a TSP account is automatically established, and the Fund makes a mandatory one percent contribution to this account. In addition, the Fund makes matching contributions ranging from one to four percent for FERS eligible employees who contribute to their TSP account. Matching contributions are not made to the TSP accounts established by CSRS employees.

FERS employees and certain CSRS reinstatement employees are eligible to participate in the Social Security program for retirement. In these instances, the Fund remits the employer's share of the required contribution. For CDFI Fund employees participating in CSRS, the Fund makes matching contributions to CSRS equal to 8.51 percent of base pay.

(l) Awards Payable

CDFI Program grant expense is recognized and awards payable are recorded when the Fund is made aware, in writing, of the awardee’s matching funds commitment and the fund approves a grant disbursement to be made. BEA grants expense is recognized and awards payable are recorded when the Fund approves the BEA award to be made (i.e. at the time the funds are obligated).

The current and long-term portions of awards payable represent amounts estimated to be paid within the next twelve months (current portion) and thereafter (long-term portion) based on prior award payment experience.

(m) Tax Status

The Fund, as a government corporation, is not subject to federal, state, or local income taxes and, accordingly, no provision for income tax is recorded.

(n) Contingencies

The Fund may be a party in various administrative proceedings, legal actions, and claims brought by or against it. The Fund’s management and legal counsel are unaware of any contingencies that would materially affect the CDFI’s financial position or results of operations.

(o) Use of Estimates

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosures of contingencies at the date of the financial statements, and the reported amounts of revenues and expenses during the period. Actual results could differ from these estimates.

(p) Reclassification

Certain 1999 amounts have been reclassified to conform to the 2000 presentation.

(2) FUND BALANCE WITH TREASURY

Fund balance with Treasury as of September 30, 2000 and 1999 consisted of the following components:

	2000	1999
Available	\$173,536	\$16,499,458
Obligated	176,336,694	137,225,200
Expired	1,932,055	1,744,288
Fund Balance with Treasury	\$178,442,285	\$155,468,946

Fund balance with Treasury includes appropriated and borrowed funds available to pay liabilities and to finance authorized award and purchase commitments.

(3) INVESTMENTS

Investments relate to capital provided to Fund awardees. The Fund is prohibited from owning more than a 50 percent interest in any awardee, and cannot control the operations of any awardee.

Investments consists of the following as of September 30, 2000 and 1999:

	2000	1999
Non-voting equity securities	\$18,209,465	\$15,059,565
Convertible debt securities	2,573,882	2,573,882
Limited partnership interest	2,000,000	—
Certificates of deposit	1,540,000	750,000
	<u>\$24,323,347</u>	<u>\$18,383,447</u>

Non-voting equity securities consist of non-voting common stock held in for-profit Fund awardees (preferred non-voting stock is held in one awardee).

Debt securities consist of non-interest bearing convertible subordinated debentures. As of September 30, 2000 and 1999 one debenture was valued at \$2 million and matures January 2048 with the option to convert into 200,000 shares of non-voting class B common stock at a \$10 per share conversion price. The other was valued at \$573,882 to mature December 2013 with an option to convert to 1,434,706 shares of non-voting class E common stock. These securities are valued at acquisition cost.

The Limited Partnership interest consists of a Class B limited partnership interest in Sustainable Jobs Fund, LP.

Certificates of deposits are investments made in awardees which are federal credit unions, and have dividend rates ranging from 0 percent to 5 percent.

(4) DEBT

Debt consists of amounts borrowed from the Treasury Department and included the following activity:

	2000	1999
Beginning balance	\$8,569,939	\$4,592,211
New borrowings	6,922,680	4,123,913
Repayments	(520,912)	(146,185)
Ending balance	<u>\$14,971,707</u>	<u>\$8,569,939</u>

As of September 30, 2000, principal repayments of debt due in each of the following five years and thereafter was as follows:

2001	\$ —
2002	—
2003	396,424
2004	—
2005	—
Thereafter	14,575,283
	<hr/>
	\$14,971,707
	<hr/> <hr/>

During fiscal year 2000, the Fund borrowed \$6,769,268 to finance current year direct loan commitments and \$153,412 to meet annual interest payments due to the Treasury Department, at interest rates ranging from 6.36 percent to 6.40 percent, depending on maturity dates. Principal of \$520,912 was repaid based on collection of direct loans receivable, a deobligation of a previous loan obligation and a direct loan subsidy reestimate in the FY96 cohort.

During fiscal year 1999, the Fund borrowed \$3,966,285 to finance current year direct loan commitments and \$157,628 to meet annual interest payments due to the Treasury Department, at interest rates ranging from 5.11 percent to 5.81 percent, depending on maturity dates. Principal of \$146,185 was repaid based on collection of direct loans receivable and deobligation of a previous loan obligation.

(5) COMMITMENTS

(a) Operating Leases

The Fund leases office space from the General Services Administration in the Homer Building located in Washington DC under the terms of an operating lease which expires in January 2007. The Fund also leases equipment from the Xerox Corporation under the terms of an operating lease which expires in August 2001.

Future minimum payments due under these operating leases as of September 2000 were as follows:

Fiscal Year	Minimum Lease Payments
2001	\$817,343
2002	973,642
2003	1,037,446
2004	1,037,446
2005	1,037,446
Thereafter	1,296,808
	<hr/>
	\$6,200,131
	<hr/> <hr/>

(b) Award and Purchase Commitments

As of September 30, 2000 and 1999, award commitments amounted to \$125,492,450 and \$116,263,403, respectively. Award commitments relate to awards which were approved by Fund management but not disbursed as of the end of the year. These commitments are not considered liabilities at year-end because the awardees have not met all conditions required for payment. Purchase commitments were \$3,221,658 and \$1,587,136 as of September 30, 2000 and 1999, respectively. These commitments relate to the unexpired portion of contracts, and purchase orders relating to goods and services not yet received.

(6) NET POSITION

Net position as of September 30, 2000 and 1999 consisted of the following:

	2000	1999 (Restated)
Unexpended appropriations:		
Unobligated available	\$17,159,718	\$14,267,128
Unobligated expired	1,932,055	1,744,288
Undelivered orders	103,279,208	97,818,731
Total unexpended appropriations	122,370,981	113,830,147
Cumulative results of operations	20,872,912	17,897,951
	<u>\$143,243,893</u>	<u>\$131,728,098</u>

(7) OTHER CHANGES IN NET POSITION

Other changes in net position for the years ended September 30, 2000 and 1999 were as follows:

	2000	1999 (Restated)
Increases:		
Appropriations received	\$95,543,503	\$94,992,000
Appropriation transfers-in	20,000,000	—
Decreases – appropriations used	(103,799,441)	(75,455,125)
Changes in net position	<u>\$11,744,062</u>	<u>\$19,536,875</u>

(8) RESTATEMENT

For the year ended September 30, 1999, the Fund’s financial statements reflected the purchase of investments in Fund awardees as appropriated capital used (revenue) at the time of purchase, rather than when the investment declines in value. In addition, prior to FY 2000, appropriated capital used did not include an amount equal to bad debt expense. The FY 1999 financial statements have been restated to adjust for these accounting errors as follows:

	Appropriated Capital Used	Excess of Revenue and Financing Sources Over Expenses	Other Changes in Net Position
Balances at September 30, 1999:			
As previously reported	\$81,986,544	\$6,298,088	\$13,005,456
Adjustments for:			
Investments	(7,701,547)	(7,701,547)	7,701,547
Allowance for bad debts	1,170,535	1,170,535	(1,170,535)
Other Interest	(407)	(407)	407
As restated	\$75,455,125	\$(233,331)	\$19,536,875

	Unexpended Appropriations	Net Position Cumulative Results of Operations	Total
Balances at September 30, 1999:			
As previously reported	\$116,566,775	\$15,161,323	\$131,728,098
Adjustments for:			
Allowance for bad debts	(2,737,035)	2,737,035	—
Other Interest	407	(407)	—
As restated	\$113,830,147	\$17,897,951	\$131,728,098

APPENDICES

Appendix A

LISTING OF FY 2000 AWARDS

Core and Intermediary Component Awardees

\$700,000	AAFE Community Development Fund New York, NY	\$500,000	Corporation for Economic Development of Harris County, Inc. Houston, TX
\$1,100,000	ACCION Chicago Chicago, IL	\$550,000	Development Credit Fund, Inc. Baltimore, MD
\$1,500,000	ACCION New York Brooklyn, NY	\$600,000	East Harlem Business Capital Corporation New York, NY
\$1,500,000	ACCION Texas San Antonio, TX	\$295,000	Economic Opportunities Fund Philadelphia, PA
\$2,000,000	Alaska Growth Capital BIDCO, Inc. Anchorage, AK	\$2,000,000	Enterprise Corporation of the Delta Jackson, MS
\$588,000	Austin Community Development Corporation Austin, TX	\$1,235,500	Fairbanks Neighborhood Housing Services, Inc. Fairbanks, AK
\$150,000	Business Invest in Growth, Inc. Austin, TX	\$1,100,000	Federation of Appalachian Housing Enterprises, Inc. Berea, KY
\$630,000	Camacol Loan Fund, Inc. Miami, FL	\$660,000	Great Rivers Community Capital (GRCC) St. Louis, MO
\$530,000	Capital District Community Loan Fund, Inc. Albany, NY	\$50,000	Greenwood Community Development Corporation Tulsa, OK
\$500,000	Carolina Capital Investment Corporation Columbia, SC	\$1,000,000	Hawaii Community Reinvestment Corporation Honolulu, HI
\$600,000	CDCLI Funding Corporation, Inc. Centereach, NY	\$500,000	Hopi Credit Association Keams Canyon, AZ
\$2,000,000	Chattanooga Neighborhood Enterprise, Inc. Chattanooga, TN	\$735,000	Housing Assistance Council Washington, DC
\$1,150,000	Chicago Community Loan Fund Chicago, IL	\$2,000,000	Illinois Facilities Fund, The Chicago, IL
\$500,000	Colorado Housing Enterprises, LLC Westminster, CO	\$80,000	Impact Seven, Inc. Almena, WI
\$505,000	Community and Shelter Assistance Corporation Newberg, OR	\$2,250,000	Kentucky Highlands Investment Corporation London, KY
\$2,000,000	Community Development Ventures, Inc. Baltimore, MD	\$330,000	Lakota Fund Kyle, SD
\$500,000	Community First Fund Lancaster, PA	\$1,000,000	Lenders for Community Development San Jose, CA
\$3,030,000	Community Loan Fund of New Jersey, Inc. Trenton, NJ	\$270,000	Lightstone Community Development Corporation Moyers, WV
\$910,000	Connecticut Housing Investment Fund, Inc. Hartford, CT		

\$1,250,000	Los Angeles Community Reinvestment Committee Los Angeles, CA	\$500,000	Project Enterprise New York, NY
\$1,000,000	Low Income Housing Fund San Francisco, CA	\$150,000	Rowan-Iredell Area Credit Union Salisbury, NC
\$337,000	Lower East Side People's Federal Credit Union New York, NY	\$300,000	Rural Opportunities Enterprise Center, Inc. Rochester, NY
\$1,549,610	McAuley Institute Silver Spring, MD	\$500,000	Sacramento Neighborhood Housing Services, Inc. Sacramento, CA
\$2,000,000	Nashville Housing Fund, Inc. Nashville, TN	\$600,000	Santa Cruz Community Credit Union Santa Cruz, CA
\$1,500,000	Neighborhood Housing Services of Chicago, Inc. Chicago, IL	\$650,000	Seattle Economic Development Fund/ dba Community Capital Development Seattle, WA
\$1,000,000	Neighborhood Housing Services of San Antonio, Inc. San Antonio, TX	\$3,000,000	Self-Help Ventures Fund Durham, NC
\$237,000	Neighborhood Trust Federal Credit Union New York, NY	\$500,000	Shorebank BIDCO, Inc. Marquette, MI
\$1,000,000	Neighborhoods Inc. of Battle Creek Battle Creek, MI	\$1,000,000	Southern Development Bancorporation Arkadelphia, AR
\$530,000	New Orleans Community Development Fund New Orleans, LA	\$3,000,000	The Reinvestment Fund Philadelphia, PA
\$230,000	Northcountry Cooperative Development Fund, Inc. Minneapolis, MN	\$2,275,000	Vermont Development Credit Union Burlington, VT
\$980,000	Northeast South Dakota Economic Corporation Sisseton, SD	\$310,000	Victory – Masonic Mutual Credit Union Winston-Salem, NC
\$2,000,000	Northeast Ventures Corporation Duluth, MN	\$1,500,000	Village Capital Corporation Cleveland, OH
\$1,500,000	Northern California Community Loan Fund San Francisco, CA	\$250,000	Virginia Community Development Loan Fund Richmond, VA
\$625,000	Northern Community Investment Corporation St. Johnsbury, VT	\$200,000	Washington Community Alliance for Self-Help Seattle, WA
\$760,000	Northern Economic Initiatives Corporation/dba Northern Initiatives Marquette, MI	\$500,000	Washington County Council on Economic Development Washington, PA
\$750,000	Northland Foundation Duluth, MN	\$2,000,000	Ways to Work , Inc. Milwaukee, WI
\$700,000	Nuestra Development Fund Roxbury, MA	\$2,030,000	North Carolina Minority Support Center, Inc. Raleigh, NC
\$550,000	Piedmont Housing Alliance Charlottesville, VA	\$1,037,000	RNA Community Builders, Inc. West Rutland, VT
\$1,050,000	Progressive Neighborhood Federal Credit Union Rochester, NY		

Bank Enterprise Award Program Awardees

\$171,217	Albina Community Bank Portland, OR	\$742,170	Boston Bank of Commerce Boston, MA
\$15,000	American Savings Bank, FSB Honolulu, HI	\$1,100,000	Branch Banking and Trust Company Charlotte, NC
\$22,000	Associates National Bank, Delaware Newark, DE	\$125,517	Branch Banking and Trust Company of South Carolina Charlotte, NC
\$11,000	Bank Calumet, N.A. Hammond, IN	\$611,725	California Bank & Trust San Diego, CA
\$26,675	Bank of America Community Development Bank Sarasota, FL	\$1,099,868	California Federal Bank, F.S.B. San Francisco, CA
\$403,358	Bank of America, N.A. Sarasota, FL	\$11,000	Capital One, F.S.B Falls Church, VA
\$11,000	Bank of Brinkley Brinkley, AR	\$191,010	Central Bank of Kansas City Kansas City, MO
\$330,000	Bank Of Cherokee County Park Hill, OK	\$1,100,000	Central Carolina Bank Durham, NC
\$60,000	Bank of Cushing and Trust Company Cushing, OK	\$15,000	Central National Bank and Trust Company of Enid Enid, OK
\$444,239	Bank of Hawaii Honolulu, HI	\$163,817	Centura Bank Rocky Mount, NC
\$22,000	Bank of the Ozarks Little Rock, AR	\$11,000	Century National Bank Washington, DC
\$250,623	Bank One, Illinois Chicago, IL	\$110,000	Charter One Bank, F.S.B. Cleveland, OH
\$35,760	Bank One, Louisiana New Orleans, LA	\$978,187	Chase Manhattan Bank New York, NY
\$185,200	Bank One, N.A. Columbus, OH	\$195,255	Chevy Chase Bank, F.S.B. Chevy Chase, MD
\$670,291	Bank One, Texas, N.A. Dallas, TX	\$815,728	Citibank, FSB New York, NY
\$75,000	Bank Plus Belzoni, MS	\$75,000	Citizens Bank and Trust Company of Ardmore Ardmore, OK
\$30,000	Bankers Bank Oklahoma, OK	\$571,278	Citizens Savings Bank & Trust Company Nashville, TN
\$2,000	Bankers Trust (Delaware) Wilmington, DE	\$297,000	Citizens Trust Bank Alanta, GA
\$99,212	Blackfeet National Bank Browning, MT	\$1,516,916	City First Bank of D.C., N.A. Washington, DC
\$18,000	Blue Ball National Bank Blue Ball, PA	\$1,170,546	City National Bank of New Jersey Newark, NJ
\$72,031	Borrego Springs Bank, N. A. La Mesa, CA	\$156,434	Cole Taylor Bank Skokie, IL

\$778,342	Community Bank of Lawndale Chicago, IL	\$38,143	First Bank of Oak Park Oak Park, IL
\$103,998	Community Bank of Ravenswood Chicago, IL	\$935,684	First Bank of the Americas, SSB Chicago, IL
\$1,161,630	Community Capital Bank Brooklyn, NY	\$62,100	First Bethany Bank & Trust, N.A. Bethany, OK
\$82,700	Community Savings Bank Chicago, IL	\$550,000	First Citizens Bank & Trust Company Raleigh, NC
\$1,068,089	Compass Bank Houston, TX	\$75,000	First Commonwealth Bank Indiana, PA
\$326,447	Continental National Bank of Miami Miami, FL	\$11,000	First Community Bank, FSB Keokuk, IA
\$55,000	Dacotah Bank Sisseton, SD	\$1,851	First Farmers and Merchants National Bank Columbia, TN
\$11,000	Dewitt Bank & Trust Dewitt, AR	\$112,500	First Fidelity Bank NA Oklahoma City, OK
\$468,900	Douglass National Bank Kansas City, KS	\$75,000	First National Bank Midwest City, OK
\$1,125	Downey Savings and Loan Association, F.A. Newport Beach, CA	\$15,000	First National Bank and Trust Company Shawnee, OK
\$583,406	Dryades Savings Bank, F.S.B. New Orleans, LA	\$218,435	First National Bank of Phillips County Helena, AR
\$11,000	Dubuque Bank and Trust Company Dubuque, IA	\$52,793	First Professional Bank, N.A. Santa Monica, CA
\$11,000	EagleBank Bethesda, MD	\$927,675	First Republic Bank Los Angeles, CA
\$5,600	Eastman National Bank of Newkirk Newkirk, OK	\$15,000	First Security Bank and Trust Company Oklahoma, OK
\$33,000	Elk Horn Bank & Trust Company Arkadelphia, AR	\$11,000	First State Bank of DeQueen DeQueen, AR
\$11,000	Enterprise Federal Savings Bank Largo, MD	\$5,500	First State Bank of Fort Collins Fort Collins, CO
\$35,766	Evergreen Bank, N.A. Latham, NY	\$40,399	First State Bank of Kansas City Kansas City, KS
\$56,250	Exchange Bank and Trust Company Perry, OK	\$3,350,500	First Union National Bank Charlotte, NC
\$11,000	Farmers & Merchant Bank Stuttgart, AR	\$45,875	Frost National Bank – Galveston Galveston, TX
\$250,000	Farmers & Merchants Bank of Long Beach Long Beach, CA	\$2,177,625	Fuji Bank and Trust Company New York, NY
\$15,000	Farmers Exchange Bank Cherokee, OK	\$11,000	Galena State Bank and Trust Company Galena, IL
\$12,788	Farmers National Bank Cynthiana, KY	\$98,200	General Bank Los Angeles, CA
\$47,904	First American National Bank of Pennsylvania Everett, PA	\$126,690	Harbor Bank of Maryland Baltimore, MD

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

\$97,725	Harris Trust and Savings Bank Chicago, IL	\$1,244,952	Neighborhood National Bank San Diego, CA
\$1,192,826	Hawthorne Savings Bank El Segundo, CA	\$11,000	New Mexico Bank & Trust Albuquerque, NM
\$25,500	Household Bank, F.S.B. Wood Dale, IL	\$27,500	New Washington State Bank New Washington, IN
\$644,925	HSBC Bank USA Buffalo, NY	\$389,431	New York National Bank Bronx, NY
\$71,400	Hudson River Bank & Trust Company Hudson, NY	\$29,495	Northern Trust Bank of Arizona Phoenix, AZ
\$16,308	Illinois Service Federal Savings & Loan Association Chicago, IL	\$14,530	Northern Trust Bank Of Florida, N.A. Miami, FL
\$11,000	Independence Federal Savings Bank Washington, DC	\$616,382	Northern Trust Company Chicago, IL
\$44,218	Inter National Bank McAllen, TX	\$218,979	Park Federal Savings Bank Chicago, IL
\$652,407	International Bank of Chicago Chicago, IL	\$12,500	Parkvale Savings Bank Monroeville, PA
\$250,000	Jackson Federal Bank San Bernadino, CA	\$11,000	Peoples State Bank Chaplin, KY
\$668,500	Keybank, N.A. Cleveland, OH	\$11,300	Pioneer Savings Bank Troy, NY
\$768,354	Laredo National Bank Laredo, TX	\$44,682	Plantation Federal Savings Bank, Inc. Pawleys Island, SC
\$107,426	Liberty Federal Bank Hinsdale, IL	\$28,250	PNC Bank, F.S.B Philadelphia, PA
\$150,000	Local Oklahoma Bank, N.A. Oklahoma, OK	\$894	PNC Bank, N.A. Louisville, KY
\$46,200	Lone Star National Bank Pharr, TX	\$56,788	Pulaski Bank & Trust Company Little Rock, AR
\$195,752	Manufacturers and Traders Trust Company (M&T Bank) Buffalo, NY	\$24,563	Quail Creek Bank, N.A. Oklahoma City, OK
\$244,100	Mellon First Business Bank Los Angeles, CA	\$75,000	Regions Bank Birmingham, AL
\$11,000	Merchants and Planters Bank Clarendon, AR	\$161,485	Republic Bank & Trust Company Louisville, KY
\$82,500	Mid America Bank, FSB Clarendon Hills, IL	\$75,000	Republic Bank of Norman Norman, OK
\$135,000	MidFirst Bank Oklahoma City, OK	\$51,900	Ridgewood Savings Bank Ridgewood, NY
\$466,844	Mutual Bank Harvey, IL	\$11,000	Riverside Community Bank Rockford, IL
\$18,750	NBC Bank Pawhuska, OK	\$389,727	Roslyn Savings Bank Garden City, NY
		\$280,000	San Diego National Bank San Diego, CA

\$5,200	Santa Barbara Bank & Trust Santa Barbara, CA
\$858,231	Shorebank, Cleveland Cleveland, OH
\$362,790	South Shore Bank of Chicago Chicago, IL
\$150,000	SpiritBank, N.A. Tulsa, OK
\$140,000	Stillwater National Bank and Trust Company Stillwater, OK
\$11,000	Stock Yards Bank & Trust Company Louisville, KY
\$11,000	Strata Bank Medway, MA
\$146,224	SunTrust Bank, Atlanta Atlanta, GA
\$124,810	TCF National Bank, Illinois Burr Ridge, IL
\$62,643	Tokai Bank of California Los Angeles, CA
\$11,000	Union Bank of Florida Plantation, FL
\$130,000	Union Planters Bank National Association Cordova, TN
\$11,000	United Citizens Bank & Trust Co. Campbellsburg, KY
\$249,342	United Commercial Bank San Francisco, CA
\$990,000	Unity National Bank of Houston Houston, TX
\$23,500	Universal Federal Savings Bank Chicago, IL
\$124,430	Viking Community Bank Seattle, WA
\$1,100,000	Wachovia Bank Raleigh, NC
\$275,333	Wainwright Bank and Trust Boston, MA
\$3,289,00	Washington Mutual Bank Stockton, CA
\$150,000	Wells Fargo Bank Minnesota, N.A. Minneapolis, MN
\$31,500	Wells Fargo Bank, N.A. Los Angeles, CA
\$248,670	Western Financial Bank Irvine, CA

\$19,991	Williamsport National Bank Williamsport, PA
\$11,000	Wisconsin Community Bank Cottage Grove, WI

FY 2000 Technical Assistance Awardees

\$53,000	ACEnet Ventures Athens, OH
\$61,000	Alaska Growth Capital BIDCO, Inc. Anchorage, AK
\$50,000	Berean Federal Savings Bank Philadelphia, PA
\$52,000	Berlin Economic Development Corporation Berlin, NH
\$32,000	Biddeford Saco Area Economic Development Corporation Saco, ME
\$65,000	Central Brooklyn Federal Credit Union Brooklyn, NY
\$30,000	Chicago Community Loan Fund Chicago, IL
\$37,500	Cincinnati Development Fund Cincinnati, OH
\$40,000	Community Assets for People Stevens Point, WI
\$38,000	Community Lending & Investment Corporation Jersey City, NJ
\$65,000	Community Transportation Development Lending Services Washington, DC
\$50,000	Community Trust Federal Credit Union Apopka, FL
\$25,000	Denver Neighborhood Housing Fund Denver, CO
\$50,000	EFN Housing Development Fund, L.L.C. Omaha, NE
\$25,000	Enterprise Funding Corporation Atlanta, GA
\$40,000	Family Assets, L.L.C. Bridgeport, CT
\$28,000	First State Community Loan Fund, Inc. Wilmington, DE
\$50,000	Florida Community Loan Fund, Inc. St. Petersburg, FL

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

\$37,000	Gateway Credit Union Henderson, NC	\$59,000	Neighborhoods Inc. of Battle Creek Battle Creek, MI
\$30,000	Gateway Economic Development Corporation Helena, MT	\$40,000	New York Community Investment Company L.L.C. New York, NY
\$47,500	Grow Iowa Foundation, Inc. Orient, IA	\$50,000	NHS of Davenport Davenport, IA
\$44,000	Hope Community Credit Union Jackson, MS	\$50,000	North Dade Community Development Federal Credit Union Miami, FL
\$30,000	Housing Development Loan Fund of Fairfield City, Inc. Stamford, CT	\$40,000	Northeast Credit Union Kansas City, MO
\$46,000	Housing Resources of Columbia County, Inc. Hudson, NY	\$35,000	Northern Economic Initiatives Corporation d/b/a Northern Initiatives Marquette, MI
\$50,000	Impact Loan Fund, Inc. Philadelphia, PA	\$50,000	Northside Community Development Fund Pittsburgh, PA
\$95,000	Institute for Community Economics Springfield, MA	\$40,000	O.U.R. Federal Credit Union Eugene, OR
\$80,000	Iowa Community Capital Iowa City, IA	\$35,000	Portage Area Development Corporation Ravenna, OH
\$25,000	Kahuku Federal Credit Union Kahuku, HI	\$39,000	PPEP Microbusiness and Housing Development Corporation, Inc. Tucson, AZ
\$61,000	Latino Community Credit Union Durham, NC	\$69,000	Quitman County Federal Credit Union Marks, MA
\$47,500	Lenders for Community Development San Jose, CA	\$38,000	Restoration Capital Fund, Inc. Brooklyn, NY
\$20,000	May Coalition, Inc. SprucePine, NC	\$58,000	Rowan-Iredell Area Credit Union Salisbury, NC
\$27,000	McAllen Affordable Homes McAllen, TX	\$43,500	Seattle Economic Development Fund d/b/a Community Capital Development Seattle, WA
\$39,850	Metropolitan Community Credit Union Washington, NC	\$50,000	Shorebank Enterprise Pacific Ilwaco, WA
\$52,000	Mountain Assoc. for Community Economic Development, Inc. Berea, KY	\$41,000	South East Community Credit Union Wilmington, NC
\$50,000	Native American Development Corporation Billings, MT	\$28,000	Southeast Rural Community Assistant Project, Inc. Roanoke, VA
\$42,550	Neighborhood Finance Corporation Des Moines, IA	\$40,000	Springfield Neighborhood Housing Services, Inc. Springfield, MA
\$50,000	Neighborhood Housing Services of New Britain, Inc. New Britain, CT	\$64,500	Syracuse Cooperative Federal Credit Union Syracuse, NY
\$50,000	Neighborhood Housing Services of San Antonio San Antonio, TX		

\$50,000	The Illinois Facilities Fund Chicago, IL
\$48,000	The Southbank Fund, Inc. Newport, KY
\$42,475	Tri-County Community Loan Fund Bridgeton, NJ
\$47,500	Union Settlement FCU New York, NY
\$44,500	Unitarian Universalist Affordable Housing Corporation Washington, DC
\$70,000	Vermont Development Credit Union Burlington, VT
\$50,000	West Philadelphia Financial Services Institution Philadelphia, PA
\$46,500	YWCA of Birmingham/YW Homes Birmingham, AL

Appendix B CERTIFIED CDFIs AS OF SEPTEMBER 30, 2000

ALASKA

Alaska Growth Capital BIDCO, Inc.	Anchorage
Anchorage Neighborhood Hsing Services Inc.	Anchorage
Fairbanks Neighborhood Hsing Services, Inc.	Fairbanks
Haa Yakaawu Financial Corporation	Juneau
Rural Alaska Investment and Finance Corp.	Anchorage
Tinaa Corporation	Juneau
Tlingit-Haida Regional Hsing Authority	Juneau

ALABAMA

Birmingham Community Dev.Corp, Inc.	Birmingham
Demopolis Federal Credit Union	Demopolis
Federation of Greene County Emp. FCU	Eutaw
New Hope Community Development FCU	Birmingham
Prichard Federal Credit Union	Prichard
Stillman Community Development FCU	Tuscaloosa

ARKANSAS

Arkansas Enterprise Group	Arkadelphia
College Station Community FCU	College Station
Elk Horn Bank & Trust Company	Arkadelphia
First National Bank of Phillips County	Arkadelphia
Phillips County Self-Help Federa	Helena
Southern Development Bancorporation	Arkadelphia

ARIZONA

Arizona Multibank, CDC	Phoenix
Neighborhood Hsng Services of Phoenix Inc.	Phoenix
PPEP Microbsness and Hsing Dev. Corp., Inc.	Tucson
Self-Employment Loan Fund, Inc.	Phoenix

CALIFORNIA

ACCION San Diego	San Diego
Asian Pacific Revolving Fund of Los Angeles	Los Angeles
California Coastal Rural Dev. Corp	Salinas
California Community Reinvestment Corp.	Glendale
Clearinghouse Community Dev. Fin. Inst.	Lake Forest
Community Bank of the Bay	Oakland
Community Commerce Bank (formerly Community Thrift and Loan)	Los Angeles
Episcopal Community Federal Credit Union	Los Angeles
Inglewood Neighborhood Hsing Services Inc.	Inglewood
Lenders for Community Development	San Jose
Los Angeles Comm. Reinvestment Comm. (dba Community Financial RC)	Los Angeles
Low Income Housing Fund	Oakland

Mission Area Federal Credit Union	San Francisco
Mission Community Bank, N.A.	San Luis Obispo
Neighborhood National Bank	San Diego
NHS Neighborhood Lending Services Inc.	Los Angeles
Northeast Community Federal Credit Union	San Francisco
Northern California Community Loan Fund	San Francisco
Pasadena Development Corporation	Pasadena
Riverside County Comm Invest. Corporation	Riverside
Rural Community Assistance Corporation	West Sacramento
Sacramento Neighborhood Hsing Serv., Inc.	Sacramento
Santa Cruz Community Credit Union	Santa Cruz
South Central People's Federal Credit Union	Los Angeles
Valley Small Business Dev. Corporation	Fresno
Women's Ec. Ventures of Santa Barbara	Santa Barbara

COLORADO

Colorado Enterprise Fund (formerly Greater Denver Local Dev. Corp)	Denver
Colorado Housing Assistance Corporation	Denver
Colorado Housing Enterprises, Inc.	Westminster
Denver Neighborhood Housing Fund	Denver
Funding Partners for Housing Solutions, Inc.	Loveland
Mutual Financial Services, Inc.	Denver
Saguache County Credit Union	Moffat

CONNECTICUT

Bridgeport Neighborhood Fund, Inc.	Bridgeport
Connecticut Housing Investment Fund, Inc.	Hartford
Cooperative Fund of New England, Inc.	Hartford
Greater New Haven Comm Loan Fund Inc.	New Haven
Hsng Dev Fund of Lower Fairfield County	Stamford
Need Action Federal Credit Union	Waterbury
Neighborhd Hsing Services of New Britain, Inc.	New Britain

DISTRICT OF COLUMBIA

CityFirst Bank of D.C. N.A.	Washington
Cornerstone Inc.	Washington
FINCA USA Inc.	Washington
H Street Finance Corporation	Washington
National Economic Opportunity Fund	Washington
Raza Development Fund Inc.	Washington

Unitarian Universalist Affordable Hsng Corp	Washington		
Washington Area Community Invest Fund	Washington		
DELAWARE			
Delaware Comm Investmt Corp (DCIC)	Wilmington		
Intrust USA, Ltd.	Wilmington		
FLORIDA			
BAC Funding Corporation		Miami	
Business Loan Fund of the Palm Beaches Inc.	West Palm Beach		
Community Equity Investments, Inc.		Pensacola	
Community Trust Federal Credit Union		Apopka	
Continental National Bank of Miami		Miami	
Florida Community Capital Corporation		Orlando	
Florida Community Loan Fund, Inc.		Orlando	
Lee County Emp. and Economic Dev		Ft. Myers	
Metro Broward Economic Dev. Corp		Ft. Lauderdale	
Metro Savings Bank F.S.B.		Orlando	
Neighborhood Housing & Dev. Corp		Gainesville	
Partners for Self-Employment (d.b.a. Working Capital Florida)		Miami	
Tampa Bay Black Business Investment Corp.		Tampa	
Tampa Bay Community Reinvestment Corporation		Tampa	
GEORGIA			
Carver State Bank		Savannah	
Citizens Trust Bank		Atlanta	
Community Redev. Loan & Investment Fund		Atlanta	
Fulton County Development Corporation (d.b.a. Enterprise Funding Corp)		Atlanta	
Savannah Community Development Corporation		Savannah	
Unified Singers Federal Credit Union		Thomasville	
HAWAII			
Hawaii Community Loan Fund		Honolulu	
Hawaii Community Reinvestment Corporation		Honolulu	
Kahuku Federal Credit Union		Kahuku	
Ka'u Federal Credit Union		Na'alehu	
Kekaha Federal Credit Union		Kekaha	
MEO Business Development Corporation		Wailuku	
Pacific Gateway Center (formerly The Immigrant Center)		Honolulu	
IOWA			
Grow Iowa Foundation, Inc.		Orient	
Neighborhood Finance Corporation		Des Moines	
Neighborhood Hsng Services of Davenport		Davenport	
IDAHO			
Neighborhood Housing Services Inc.		Boise	
ILLINOIS			
ACCION Chicago			Chicago
Austin/West Garfield Federal Credit Union			Chicago
CEDA Community Development Fund			Chicago
Chicago Assoc. of Neighborhood Dev. Organizations City-Wide CDC			Chicago
Chicago Community Loan Fund			Chicago
Christian Hope Credit Union			Chicago
Community Bank of Lawndale			Chicago
Community Collaboration for Ec. Dev.			Champaign
Community Investment Corporation			Chicago
FBA Bancorp, Inc.			Chicago
First Mutual Bancorp of Illinois, Inc.			Harvey
IBC Bancorp, Inc.			Chicago
Illinois Facilities Fund			Chicago
Illinois Ventures for Comm. Action (IVCA)			Springfield
International Bank of Chicago			Chicago
Mutual Bank			Harvey
National Equity Fund Inc.			Chicago
Neighborhood and Family Investment Fund			Harvey
Neighborhood Hsng Services of Chicago, Inc.			Chicago
Neighborhood Lending Services			Chicago
Nonprofit Financial Center			Chicago
NorthSide Community Federal Credit Union			Chicago
Pan American Bank			Chicago
Partners for Comm.Inv. (d.b.a. FaithCorp Fund)			Chicago
Sable Bancshares Inc.			Chicago
Shorebank Corporation			Chicago
South Shore Bank of Chicago			Chicago
Women's Self-Employment Project			Chicago
INDIANA			
Eastside Community Fund Inc.			Indianapolis
Indianapolis Nhbrhd Housing Partnership, Inc.			Indianapolis
Lafayette Nhbrhd Housing Services, Inc.			Lafayette
Near Eastside Comm. Federal Credit Union			Indianapolis
KANSAS			
Communities United Credit Union			Wichita
Community Hsng Services Wichita/Sedgwick County			Wichita
Douglass National Bank			Kansas City
KENTUCKY			
Central Appalachian Peoples FCU			Berea
Community Ventures Corporation			Lexington
Federation of Appalachian Hsng Enterprises			Berea
Housing Foundation Inc.			Marion

COMMUNITY DEVELOPMENT FINANCIAL INSTITUTIONS FUND

Human/Economic Development Corporation Berea
 Kentucky Highlands Investment Corporation London
 Louisville Central Development Corporation Louisville
 Louisville Community Development Bank Louisville
 Louisville Development Bancorp Inc. Louisville
 Mountain Association for Community
 Economic Development Berea
 Southern Kentucky Economic Dev. Corp. Somerset

LOUISIANA

ASI Federal Credit Union Harahan
 Dryades Savings Bank, F.S.B. New Orleans
 Gulf Coast Business and Industrial Dev. Corp. Baton Rouge
 Louisiana Community Development
 Capital Fund BIDCO Inc. Baton Rouge
 Neighborhood Hsng Svcs. of New Orleans. New Orleans
 Northeast Louisiana Delta Comm. Dev. Tallulah

MASSACHUSETTS

Boston Bank of Commerce Boston
 Boston Community Capital Inc. Boston
 Boston Community Loan Fund Boston
 Boston Community Ventures Fund Boston
 Cape and Islands Comm. Dev Inc. Hyannis
 D. Edward Wells Federal Credit Union Springfield
 Dorchester Bay Neighborhood Loan Fund Dorchester
 Institute for Community Economics Springfield
 Jobs for Fall River, Inc. Fall River
 Local Enterprise Assistance Fund Boston
 Massachusetts Housing Invstmt. Corp. Boston
 Nuestra Development Fund Roxbury
 Peer Partnerships, Inc.
 (d.b.a. Working Capital) Cambridge
 South End Federal Credit Union Boston
 Springfield Neighborhood Hsng Svcs Inc. Springfield
 WCHR Securities, Inc. Worcester
 Western Massachusetts Enterprise Fund Inc. Greenfield

MARYLAND

Baltimore Regional Community Development Baltimore
 Calvert Social Investment Foundation Bethesda
 Comm. Development Financing Corporation Baltimore
 Community Development Ventures, Inc. Baltimore
 Enterprise Foundation Inc. Columbia
 Enterprise Social Investment Corporation Columbia
 First Combined Community FCU Landover
 McAuley Institute Silver Spring
 Salisbury Neighborhood Housing Services Salisbury
 St. Mary's County Community Dev. Corp. California

MAINE

Biddeford-Saco Area Economic
 Development Corporation Saco
 Coastal Enterprises, Inc. Wiscasset
 LaVallee Federal Credit Union Madawaska
 Western Maine Finance
 (formerly Growth Council of Oxen Hills) South Paris

MICHIGAN

Community Capital Development Corporation Flint
 Greater Detroit BIDCO Inc. Detroit
 Michigan Housing Trust Fund Lansing
 Neighborhoods Inc. of Battle Creek Battle Creek

MINNESOTA

Anoka Sherburne County Capital Fund Coon Rapids
 Initiative Foundation (formerly
 Central Minnesota Initiative Fund) Little Falls
 Midwest Minnesota Community
 Development Corporation Detroit Lakes
 Minneapolis Consortium of Comm. Devlprs Minneapolis
 Minnesota Investment Network Corporation Minneapolis
 Neighborhood Development Center, Inc. St. Paul
 North Star Community Development Corp. Duluth
 Northcountry Cooperative Development Fund Minneapolis
 Northeast Entrepreneur Fund Inc. Virginia
 Northland Foundation Duluth
 Southside Neighborhood Housing Services
 of Minneapolis Inc. Minneapolis
 Wendell Phillips Community Dev. FCU Minneapolis

MISSOURI

Central Bank of Kansas City Kansas City
 Great Rivers Community Capital St. Louis
 Housing and Economic Dev. Financial Corp. Kansas City
 Northeast Credit Union Kansas City

MISSISSIPPI

Delta Foundation, Inc. Greenville
 East Mississippi Development Corporation Meridian
 ECD Investments, LLC Jackson
 Enterprise Corporation of the Delta Jackson
 Minority Capital Fund of Mississippi, Inc. Jackson
 Quitman County Federal Credit Union Marks

MONTANA

Blackfeet National Bank Browning
 Gateway Economic Development Corporation Helena
 Montana Comm. Development Corporation Missoula
 Native American Development Corp. Billings

NORTH CAROLINA

Charlotte-Mecklenburg Hsng Partnership Inc.	Charlotte
College Heights Credit Union	Fayetteville
East Carolina Community Development, Inc.	Beaufort
MAY Coalition, Inc.	Spruce Pine
Metropolitan Community Credit Union	Washington
Micro-Enterprise Loan Program of Winston-Salem	Winston-Salem
Forsyth County Inc.	
Neighborhood Housing Services of Asheville Carolina	Asheville
North Carolina Comm. Dev Initiative Capital, Inc.	Raleigh
North Carolina Institute of Minority Economic Development, Inc	Raleigh
North Carolina Minority Support Center, Inc.	Durham
Rowan-Iredell Area Credit Union	Salisbury
School Workers Federal Credit Union	Charlotte
Self-Help Credit Union	Durham
Self-Help Ventures Fund	Durham
South East Community Credit Union	Wilmington
St. Luke Credit Union	Windsor
Sustainable Jobs Fund, LP	Durham
Tri County Credit Union	Ahoskie
Victory - Masonic Mutual Credit Union	Winston-Salem
Lake Agassiz Regional Dev. Corp	Fargo

NEBRASKA

Nebraska Microenterprise Partnership Fund	Walthill
Omaha 100 Incorporated	Omaha

NEW HAMPSHIRE

Berlin Economic Dev. Council, Inc. (BEDCO)	Berlin
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NEW JERSEY

Camden Community Credit Union	Camden
City National Bank of New Jersey	Newark
Comm. Lending & Investment Corporation of Jersey City	Jersey City
Community Loan Fund of New Jersey, Inc.	Trenton
Cooperative Business Assistance Corporation	Camden
La Casa Federal Credit Union	Newark
Nghrbd.Housing Services of Trenton, Inc.	Trenton
New Comm. Development Loan Corporation	Newark
New Community Federal Credit Union	Newark
Union County Ec. Development Corporation	Union

NEW MEXICO

ACCION New Mexico	Albuquerque
Neighborhood Hsng Services of Santa Fe, Inc.	Santa Fe
Santa Fe Community Housing Trust	Santa Fe
Women's Economic Self-Sufficiency Team	Albuquerque

NEVADA

Enterprise Community Federal Credit Union	Las Vegas
Rural Nevada Development Corp.	Ely

NEW YORK

ACCION New York	Brooklyn
Adirondack Economic Dev. Corp	Saranac Lake
Alternatives Federal Credit Union	Ithaca
Audubon Partnership for Ec Dev LDC	New York
Bethex Federal Credit Union	Bronx
Bridge Street AWME Church FCU	Brooklyn
Brooklyn Ecumenical Federal Credit Union	Brooklyn
Buffalo Economic Renaissance Corporation	Buffalo
CAMBA Economic Development Corporation	Brooklyn
Capital District Community Loan Fund, Inc.	Albany
CDCLI Funding Corporation, Inc.	Centereach
Central Brooklyn Federal Credit Union	Brooklyn
Central Harlem Local Dev Corporation	New York
Community Dev Venture Capital Alliance	New York
Community Partnership Dev Corp	New York
Community Preservation Corporation	New York
Corporation for Supportive Housing	New York
Credit Incorporated	Bronx
East Harlem Business Capital Corporation	New York
Genesee Co-Op Federal Credit Union	Rochester
Greater Jamaica Local Development Co., Inc.	Jamaica
Greater Rochester Housing Partnership	Rochester
Grow America Fund, Inc.	New York
Home Headquarters Inc.	Syracuse
Homesteaders Federal Credit Union	New York
Housing Resources of Columbia County, Inc.	Hudson
Jubilee Community Loan Fund Inc.	Buffalo
Local Initiatives Support Corporation	New York
Long Island Small Bus Assistance Corporation	Plainview
Lower East Side People's FCU	New York
Manhattan Borough Development Corporation	New York
Nassau-Suffolk Business Dev Fund LLC	Centereach
National Federation of Comm. Dev Credit Unions	New York
Neighborhood Hsing Svcs of New York City	New York
New York National Bank	Bronx

SOUTH DAKOTA

Lakota Fund	Kyle
Northeast South Dakota Ec. Corp	Sisseton
South Dakota Rural Enterprise Inc.	Sioux Falls

TENNESSEE

Bethlehem Community Development CU	Chattanooga
Chattanooga Community Dev Financial Institution	Chattanooga
Chattanooga Neighborhood Enterprise	Chattanooga
Citizens Savings Bank & Trust Co.	Nashville
Nashville Housing Fund, Inc.	Nashville

TEXAS

ACCION Texas, Inc	San Antonio
Austin Community Development Corporation	Austin
Businesses Invest in Growth (BIG)	Austin
CEN-TEX Certified Development Corporation	Austin
Corp. for Economic Development of Harris County, Inc.	Houston
Council for South Texas Economic Progress	McAllen
East Austin Community Federal Credit Union	Austin
Greater Brownsville Comm. Dev. Corp	Brownsville
Greater Houston Small Business Eq Fund, Inc.	Houston
Heart of Texas Business Resource Center	Waco
Laredo – Webb Neighborhood Hsng Svcs, Inc.	Laredo
McAllen Affordable Homes, Inc.	McAllen
Mexican American Network of Odessa Inc.	Odessa
Neighborhood Housing Services of Dimmit County Inc.	Carrizo Springs
Neighborhood Housing Services of San Antonio, Inc.	San Antonio
Neighborhood Housing Services of Waco	Waco
Rural Development & Finance Corporation	San Antonio
San Antonio Business Development Fund	San Antonio
Southern Dallas Development Corporation	Dallas
Unity National Bank of Houston	Houston
Weslaco Catholic Federal Credit Union	Weslaco
William Mann Jr. Community Dev. Corp	Fort Worth

UTAH

Neighborhood Housing Services of Provo, Inc.	Provo
Salt Lake Neighborhood Hsng Services, Inc.	Salt Lake City
Utah Microenterprise Loan Fund	

VIRGINIA

Ethiopian Comm. Dev. Council Inc.	Arlington
NCP Community Development FCU	Norfolk
Neighborhood Housing Services of Richmond	Richmond
New Enterprises Fund, Inc.	Christiansburg
Newport News Neighborhood FCU	Newport News
Piedmont Housing Alliance	Charlottesville
Richmond Economic Development Corp	Richmond
Southeast Rural Comm. Assistance Project.	Roanoke
Virginia Community Development Fund, Inc.	Richmond
Virginia Community Development Loan Fund	Richmond
Virginia Foundation for Housing Preservation	Richmond

VIRGIN ISLANDS

Virgin Islands Capital Resources, Inc.	St. Thomas
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VERMONT

RNA Community Builders, Inc.	West Rutland
Vermont Community Loan Fund	Montpelier
Vermont Development Credit Union	Burlington

WASHINGTON

Cascadia Revolving Fund	Seattle
Seattle Economic Development Fund (d.b.a Community Capital Development)	Seattle
Shorebank Enterprise Pacific	Ilwaco
Snohomish County Private Industry Council	Everett
Timber Country Community FCU	Morton
Washington Association of Minority Entrepreneurs	Yakima
Wash Community Alliance for Self-Help	Seattle
Wash Community Development Loan Fund	Seattle
Wash Community Reinvestment Association	Seattle

WEST VIRGINIA

Community Works in West Virginia, Inc.	Big Chimney
Lightstone Community Dev. Corp	Moyers

WISCONSIN

Dane Fund	Madison
Impact Seven, Inc.	Almena
Legacy Bancorp Inc.	Milwaukee
Legacy Bank	Milwaukee
Martin Luther King Ec Dev Corporation	Milwaukee
Racine Development Group	Racine
Ways to Work	Milwaukee
Wisconsin Women's Business Initiative Corp	Milwaukee
Salt Lake City	

Appendix C

GLOSSARY OF TERMS

BANK

Any organization engaged in any or all of the various functions of banking, i.e., receiving, collecting, transferring, paying, lending, investing, dealing, exchanging, and servicing (safe deposit, custodianship, agency, trusteeship) money and claims to money both domestically and internationally. In its more specific sense, the term bank refers to institutions providing deposit facilities for the general public, including insured depository institutions. Banking institutions may be classified into two broad groups: (1) commercial banks and their central banks; and (2) noncommercial bank institutions. Included in the latter group are such institutions as savings and loan associations, mutual savings banks, and credit unions. These institutions are often referred to as thrift institutions, although commercial banks also provide savings and time deposit accounts.

BEA PROGRAM

The Bank Enterprise Award (BEA) Program provides awards to insured depository institutions that increase their level of activities in the form of loans, investments, services, and technical assistance within distressed communities. The program also provides financial assistance to CDFIs through grants, stock purchases, loans, deposits, and other forms of financial and technical assistance. In general, an award is made based on the lender's success in certain BEA Program-qualified activities that were projected in the application for BEA funds. The BEA Program regulations are found at 12 CFR Part 1806.

CAPITAL

In general, the amount invested in a business, which may include, among other things, owner's equity, the total assets of the business, credit or funds available for investment or funds invested in a business, and the total of corporate stock.

CDFI

Community Development Financial Institution – a non-governmental entity that meets the following eligibility criteria and is certified by the CDFI Fund as such: (i) it must have a primary mission of promoting community development; (ii) it must serve an eligible investment area or targeted population; (iii) its predominant business activity must be the provision of loans or certain equity investments; (iv) in conjunction with its loans or development investments, it must provide activities and services that promote community development (financial management technical assistance, financial or credit counseling, for example); and

(v) it must maintain accountability to residents of the investment area or targeted population through representation on its governing board. Certain additional eligibility criteria apply if the entity is a depository institution holding company or an insured depository institution. The CDFI Fund's requirements for CDFI certification and eligibility are found at 12 CFR 1805.200.

CDFI FUND

A wholly owned government corporation in the Department of the Treasury, created to promote economic revitalization and community development through investment in and assistance to CDFIs, including enhancing their liquidity. It was created by, and has the specific legal duties and responsibilities specified in, the Riegle Community Development and Regulatory Improvement Act of 1994.

CDFI FUND ADVISORY BOARD

The Community Development Advisory Board advises the CDFI Fund director on the policies of the CDFI Fund. It consists of 15 members, including the secretaries of Agriculture, Commerce, Housing and Urban Development, Interior, and Treasury, or their designees; the administrator of the Small Business Administration or designee; and nine private citizens appointed by the president of the United States to represent a national geographic representation and racial, ethnic, and gender diversity.

DISTRESSED COMMUNITY

For the CDFI Program, a group of people living within a geographic area (or areas), including an Indian reservation, that meet certain criteria of economic distress. Determining factors include the percentage of the population living in poverty, median family income levels, unemployment rates, the percentage of occupied substandard housing, and/or the level of an area's population loss.

For the BEA Program, a group of people living within a geographic area (or areas), including an Indian reservation, that meet certain criteria of economic distress. Determining factors include the percentage of the population living in poverty and rates of unemployment.

EQUITY

The raising of capital by a corporation issuing or selling its stock (in contrast with "debt," which is the raising of capital by issuing bonds or borrowing money).

FINANCIAL SERVICES ORGANIZATION (FSO)

A financial institution that provides a variety of financial services to the public. Under the CDFI and BEA Programs, financial services are defined to include check-cashing, providing money orders and certified checks, automated teller machines, safe deposit boxes, and other comparable services to low- and moderate-income people in distressed communities or enterprises integrally involved with the distressed community.

INTERMEDIARY CDFI

A CDFI meeting the criteria for certification (see CDFI) that provides financing primarily to other CDFIs and supports the formation of other CDFIs. These Intermediary CDFIs play a critical role in providing financial and technical assistance to CDFIs and CDFIs in formation, especially those that are new, small, or geographically isolated.

MICROENTERPRISE

A sole proprietorship, partnership, family business, or incorporated entity that has no more than five employees, including the owner(s), does not generally have access to the commercial banking sector, and has use for and/or seeks a loan of \$25,000 or less.

MICROENTERPRISE DEVELOPMENT

Activities to support or strengthen microenterprises, including the provision of credit, training, counseling, and technical assistance.

ROUND

Each application and award is identified with a funding round that corresponds to the year a Notice of Funds Availability (NOFA) is issued. For example, the Fund issued three NOFAs that are identified as the 1996 Round, the 1997 Round, and the 1998 Round. A round is not tied to one fiscal year or one calendar year. In other words, the Fund may make awards and obligations for a round in the fiscal year after the issuance of the NOFA, and obligations may be incurred in more than one appropriation and operating level for a given round.

TECHNICAL ASSISTANCE

Activities that enhance the capacity of an organization to carry out its business and purpose, such as training of management and other personnel; developing programs and loan or investment loan products; improving financial management and internal operations; and enhancing an organization's community impact.

UNDERSERVED MARKETS

A distressed community or a group of people or entities, not necessarily in one geographic area, that meets the CDFI Fund's criteria of economic distress (see Distressed Community above).

Appendix D CDFI FUND ADVISORY BOARD

Clara G. Miller, Chair

Member of the Board
National Community Capital Association

Gregory Baer

Assistant Secretary, Financial Institutions
US Department of the Treasury

Frank T. Ballesteros

Deputy Chief Executive Officer
PPEP Microbusiness and Housing Development
Corporation, Inc.

Arthur C. Campbell

Deputy Under Secretary for Rural Economic
& Community Development
US Department of Agriculture

Cardell Cooper

Assistant Secretary, Office of Community Planning
and Development
US Department of Housing and Urban Development

Connie Evans

President
Women's Self-Employment Project

George Gover

Assistant Secretary for Indian Affairs
US Department of Interior

John A. Litzenberg

Program Officer
Charles Stewart Mott Foundation

Chester Straub

Deputy Assistant Secretary, Office of Program Operations
US Department of Commerce

George P. Surgeon

Chief Financial Officer
Shorebank Corporation

Charles Tansey

Associate Deputy Administrator
US Small Business Administration

John E. Taylor

President and CEO
National Community Reinvestment Coalition



*An award to the Rural Development and Finance Corporation
helped finance construction of this development*

Appendix E

CDFI FUND STAFF — ALPHABETICAL LISTING

Lehn Benjamin Financial and Programs Analyst	Edward Kane Attorney Advisor	Enitza Rodriquez Accounting Technician
James Berg Financial and Program Analyst	Terry Keyfauber Computer Specialist	LaQuita Sanders Budget Analyst
Jeffrey Berg Legal Counsel/Acting Director – January 20, 2001-present	Patricia Krackov Financial and Programs Advisor	Carolyn Smith Contract Specialist
David Bowers Financial and Programs Advisor	Steven Laughton Deputy Legal Counsel	Deborah Smith External Affairs Specialist
Rodger Boyd Native American Programs Manager	William Luecht External Affairs Specialist	John Smith Office Support Assistant
Barbara Brennan Budget Analyst	Rosa Martinez Financial and Programs Analyst	Paula Smith Arrigoni Financial and Programs Analyst
Ronald Chung-A-Fung Attorney Advisor	Ashanti McCallum Legal Assistant	Shamla Smith Accounting Technician
Fredric Cooper Programs Manager	Caroline McComber Management Analyst	Kyle Stentiford Office Support Assistant
Donna Fabiani Financial and Programs Advisor	Jean Morrow Awards Manager	Lori Stormer Financial and Programs Analyst
Joseph Firschein Program Manager	Yoo Jin Na Financial and Programs Analyst	Yvette Toliver Office Support Assistant
Larry Green Financial Manager	Margaret Nilson Financial and Programs Advisor	Michael Troop Legislative Affairs
Janis Hockenberry Awards Management Specialist	Deatra Perkins Financial and Programs Analyst	Alice Veenstra Financial and Programs Analyst
Jeannine Jacokes Program Manager	Donna Prokop Assistant Awards Manager	Jennifer Westerbeck Financial and Programs Analyst
Matthew Josephs Financial and Programs Analyst	Louisa Quittman Financial and Programs Advisor	Pamela Williams Financial and Programs Analyst
Maurice Jones Director – October 1, 2000- January 19, 2001	Kurt Rakouskas Administrative Services Specialist	LaSean Young Administrative Services Specialist
Owen Jones Deputy Director for Management/ CFO	Tovah Redwood Financial and Programs Analyst	Sean Zielenbach Financial and Programs Analyst
	Dawn Reiff Financial and Programs Analyst	



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