

**EXAMPLE CDFI
3-Year Capitalization Projections**

Operating Capital

	<u>2020</u>	<u>2021</u>	<u>2022</u>	
Operating Capital Needs*	\$125,000	\$175,000	\$200,000	
Funding In Hand/Earned	\$40,000	\$50,000	\$65,000	
Amount to Be Raised	\$85,000	\$125,000	\$135,000	
Funding Sources				
Tribe	\$75,000	\$50,000		App Deadlines September
USDA RBDG		\$50,000		Q1 (Feb/Mar)
Administration for Native Americans			\$75,000	Q2 (Apr/May)
CDFI Fund			\$25,000	Q1 (Jan-Feb)
Bank Grants	\$10,000	\$20,000	\$20,000	Varies
Foundations	\$20,000	\$40,000	\$50,000	Varies
Total Op Funding Applications	\$105,000	\$160,000	\$170,000	
<i>% of Funds Needed</i>	124%	128%	126%	
<i>% Federal</i>	0%	29%	50%	

Loan Capital

	<u>2020</u>	<u>2021</u>	<u>2022</u>	
Equity Loan Capital Needs*	\$75,000	\$40,000	\$60,000	
Debt Loan Capital Needs*		\$200,000	\$300,000	
Equity Capital - Grants				
Tribe	\$50,000	\$40,000	\$25,000	Current App Deadlines
USDA RBEG	\$50,000			Q1 (Feb/Mar)
Bank Grants	\$10,000	\$10,000	\$10,000	Varies
Foundations	\$15,000	\$0	\$50,000	Varies
Total Additions to Equity:	\$125,000	\$50,000	\$85,000	
Debt Capital - Loans				
CDFI Fund	\$0	\$0	\$300,000	Q4 (Oct-Dec)
Regional Banks	\$0	\$250,000	\$0	Varies
Other	\$0	\$0	\$75,000	Varies
Total Additions to Debt:	\$0	\$250,000	\$375,000	
Total Loan Capital Applications	\$125,000	\$300,000	\$460,000	
<i>% of Funds Needed</i>	167%	125%	128%	

**Based on financial projections*