



CDFI Fund NMTC Program Native Initiative Training Technical Workshop I

September 21 – 22, 2022
Embassy Suites Denver Downtown
1420 Stout St, Denver, CO

Agenda

Day One: Wednesday, September 21, 2022

Room: Crestone A

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| 8:00 AM | Group Introductions |
| 8:45 AM | Benediction

<i>Roman Bitsuie, Navajo Nation</i> |
| 8:55 AM | CDFI Fund Opening Remarks

<i>Welcome, Goal of the Training</i> |
| 9:10 AM | Keynote: Chairman John A. Barrett, Citizen Potawatomi Nation

<i>Native Governments as Facilitators of Entrepreneurship</i> |
| 9:40 AM | NMTCs for Native CDEs, Projects Discussion

<i>Introduction to the NMTC Native Initiative</i> |
| 10:10 AM | B R E A K |
| 10: 25 AM | Module 1: Program Overview

<i>What are New Markets Tax Credits?</i>

<i>How does it work? Who is involved, and what are their goals?</i>

<i>Where does the subsidy come from?</i> |
| 11:25 AM | Module 2: Community Outcomes—Why we do this; Strategic Planning and Community Outcomes

<i>The Four Legs of the Economic Development Stool: Land, Capital, Workforce, Infrastructure</i> |



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12: 30 PM

L U N C H

1:45 PM

Module 3: How NMTC Can Support Economic and Community Development for Native America

Learning from success, case studies

2:45 PM

B R E A K

3:00 PM

Module 4: Financial Products

Subsidized financing, not a grant Typical Leverage Loans; Small dollar / revolving loan product

4:00 PM

Module 5: Underwriting a Project for Outside Capital

Examining Cash Flow

Providing Lender Security—HEARTH Act

Sovereign Immunity Assuring Community Benefits through Leases and Loan Covenants

5:00 PM Adjourn

6:30 PM Networking Dinners at area restaurants

Day Two: Thursday, September 22, 2022

Room: Crestone A

8:00 AM Group Recap, Questions and Discussion

8:30 AM Module 6: The Participants—Profit-motivated Capital

Doing Good While Doing Well

The CDE

The Investor

The QALICB Project or Sponsor

Lender(s) and Other Capital

9:00 AM Thinking About the Right Role for You



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Group Discussion

9:15 AM Break-outs:

Sponsor Discussion

CDE Discussion

10:00 AM B R E A K

10:15 AM Group Discussion

Economic and Community Development Obstacles, Tools and Methods

11:45 AM Wrap-up: Group Questions and Comments; Preview of Workshop 2

12:15 PM Adjourn

Zoom Information:

Day 1

Join Zoom Meeting

<https://us06web.zoom.us/j/84014140546?pwd=REIBNzhvYWlnN2treXZpTFZTcklwZz09>

Meeting ID: 840 1414 0546

Passcode: 006514

Day 2

Join Zoom Meeting

<https://us06web.zoom.us/j/84227706545?pwd=aG1VNGVRYlVYRUc3RWFOeGNmTUhuQT09>

Meeting ID: 842 2770 6545

Passcode: 255700