

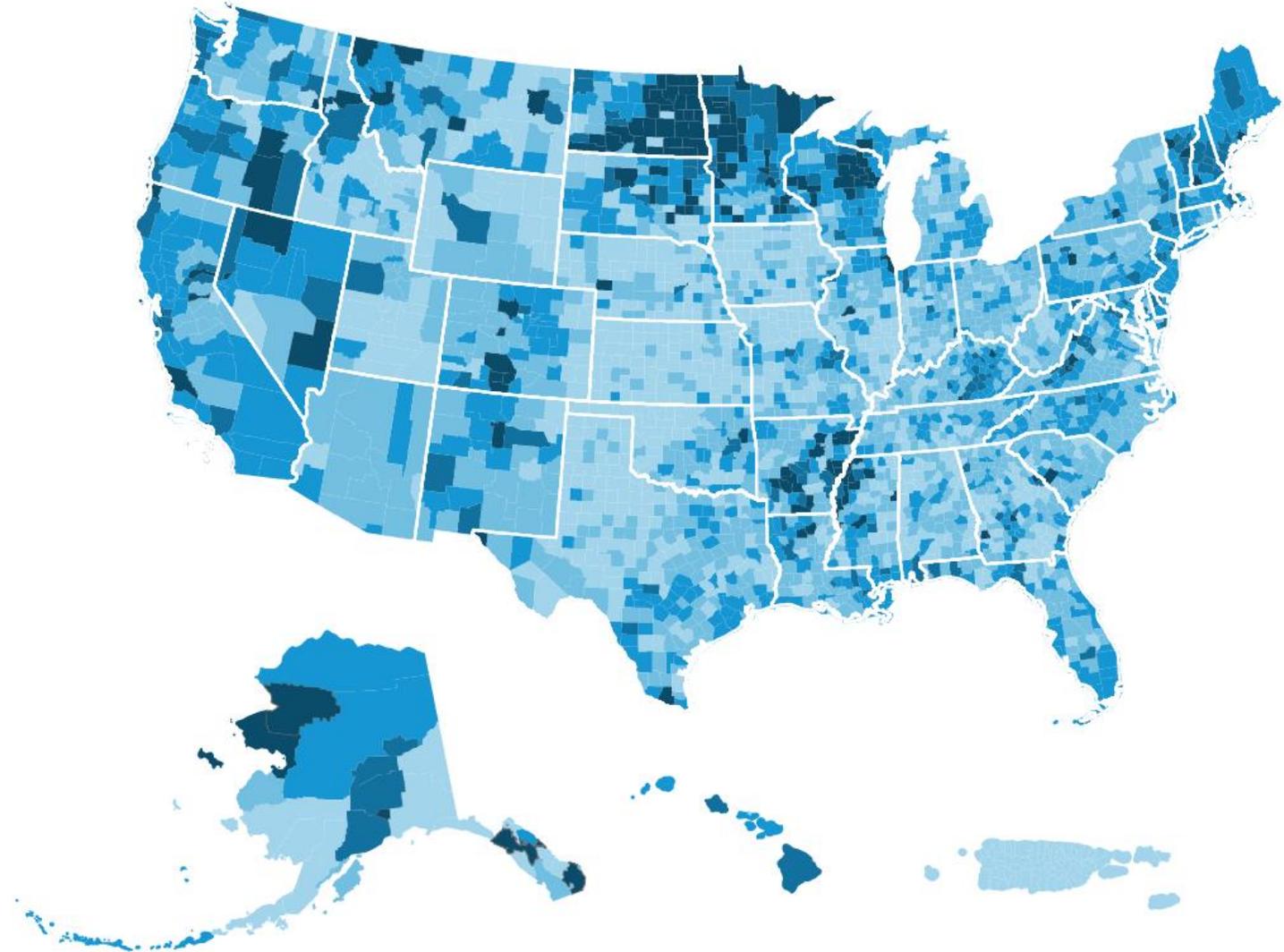


CDFIs and Local Capital Needs

Brett Theodos
September 23, 2019

CDFI loan volume per person under 200 percent of FPL, annual average 2011-15

0 1-20 21-100 101-200 201 or more



Sources: CDFI Fund, CoreLogic, OFN

Breakdown of CDFI lending for counties, annual average 2011-15

Percentile of counties	Annual average per person lending under 200 percent of FPL
10 th percentile	\$0
25 th percentile	\$0
50 th percentile	\$7
75 th percentile	\$37
90 th percentile	\$114

Sources: CDFI Fund, CoreLogic, OFN

Median amounts of community development funding by category and county population

County population	CDFI + NMTC finance investments per person below 200% of FPL
50,000 to 99,999	\$84
100,000 to 299,999	\$141
300,000 or more	\$333

Source: "Community Development Financial Flows," Urban Institute, June 26, 2018, <http://www.urban.org/cdff>

Note: FPL = federal poverty level

Median amounts of community development funding by category and county population

County population	CDFI + NMTC finance investments per person below 200% of FPL	Other federal housing funding per person below 200% of FPL	Other federal community development investments per person below 200% of FPL	Small business lending per small business employee
50,000 to 99,999	\$84	\$31	\$24	\$7,607
100,000 to 299,999	\$141	\$58	\$36	\$9,203
300,000 or more	\$333	\$100	\$62	\$9,525

Source: "Community Development Financial Flows," Urban Institute, June 26, 2018, <http://www.urban.org/cdff>

Note: FPL = federal poverty level

CDFI loan volume per person under 200% of FPL, annual average in Greater DC, 2011–15

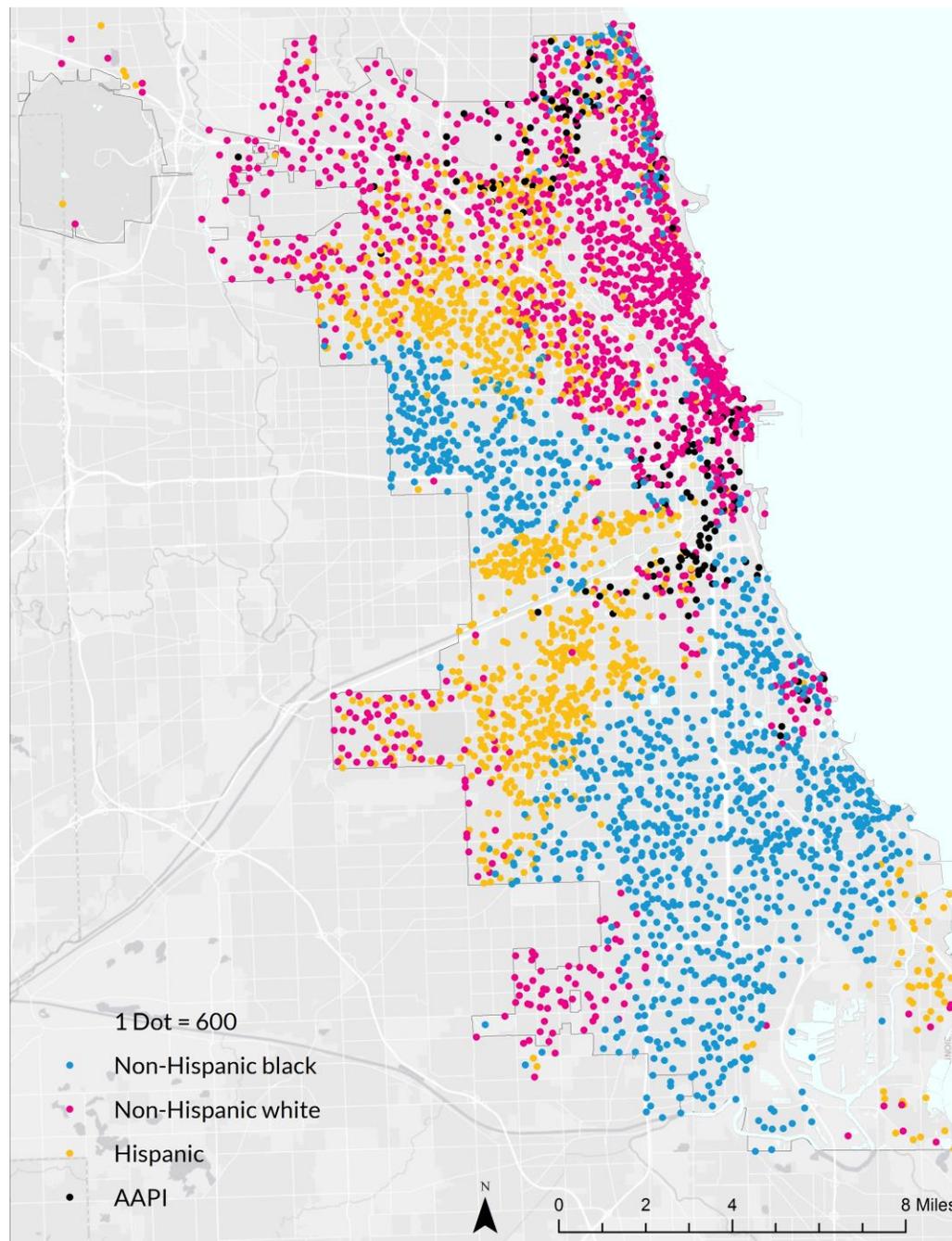
County, State	CDFI loan volume per person under 200% of FPL
Washington, DC	\$2,520
Arlington, VA	\$1,439
Fairfax, VA	\$605
Anne Arundel, MD	\$258
Prince George's MD	\$195
Montgomery, MD	\$157

Sources: CDFI Fund, CoreLogic, OFN

CHICAGO

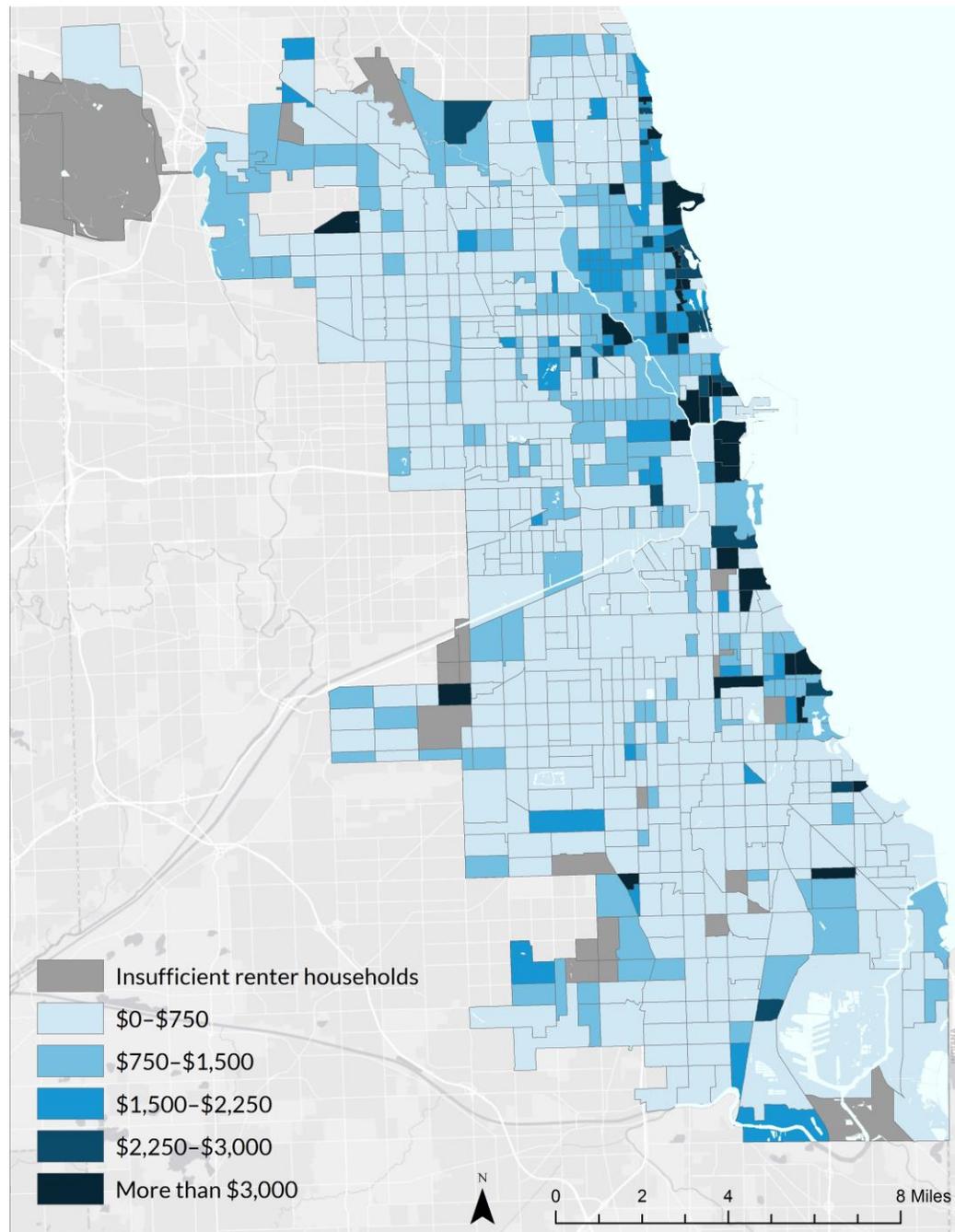


Population distribution of residents by race or ethnicity in Chicago, 2013-17



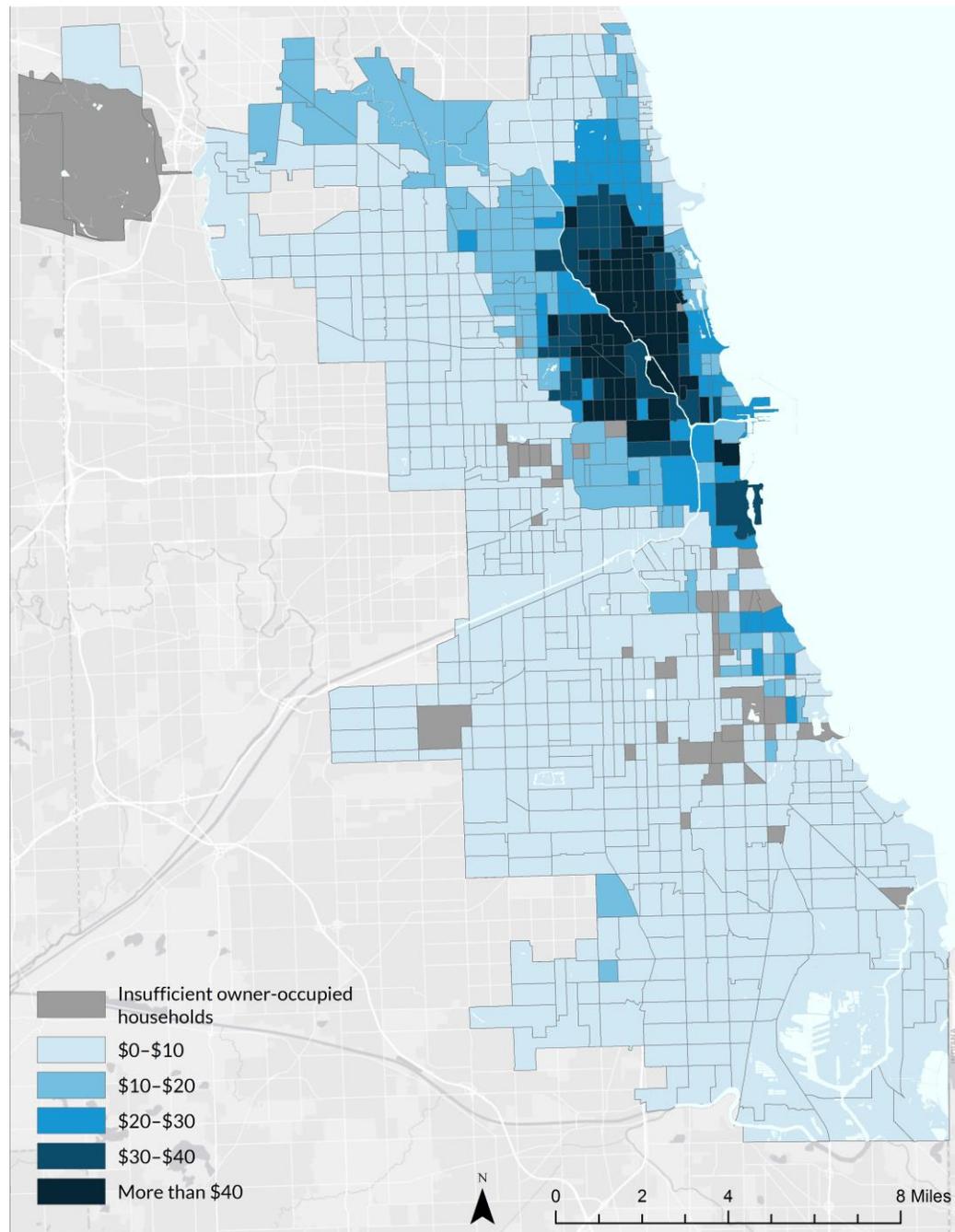
Source: ACS

Average annual multifamily loan volume per renter household, 2011-17



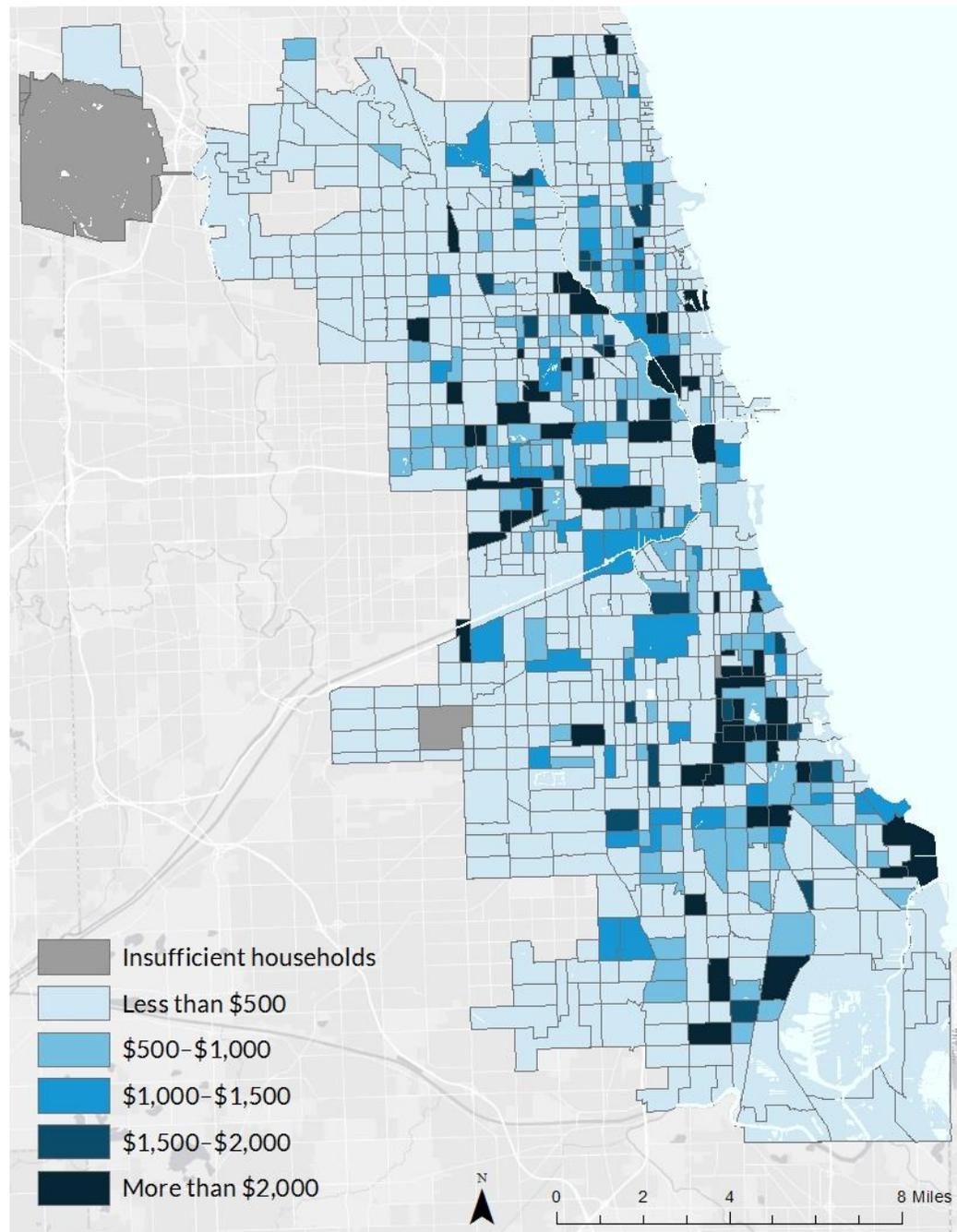
Sources: ACS, CoreLogic

Average annual single-family loan volume per owner-occupied household, 2011-17



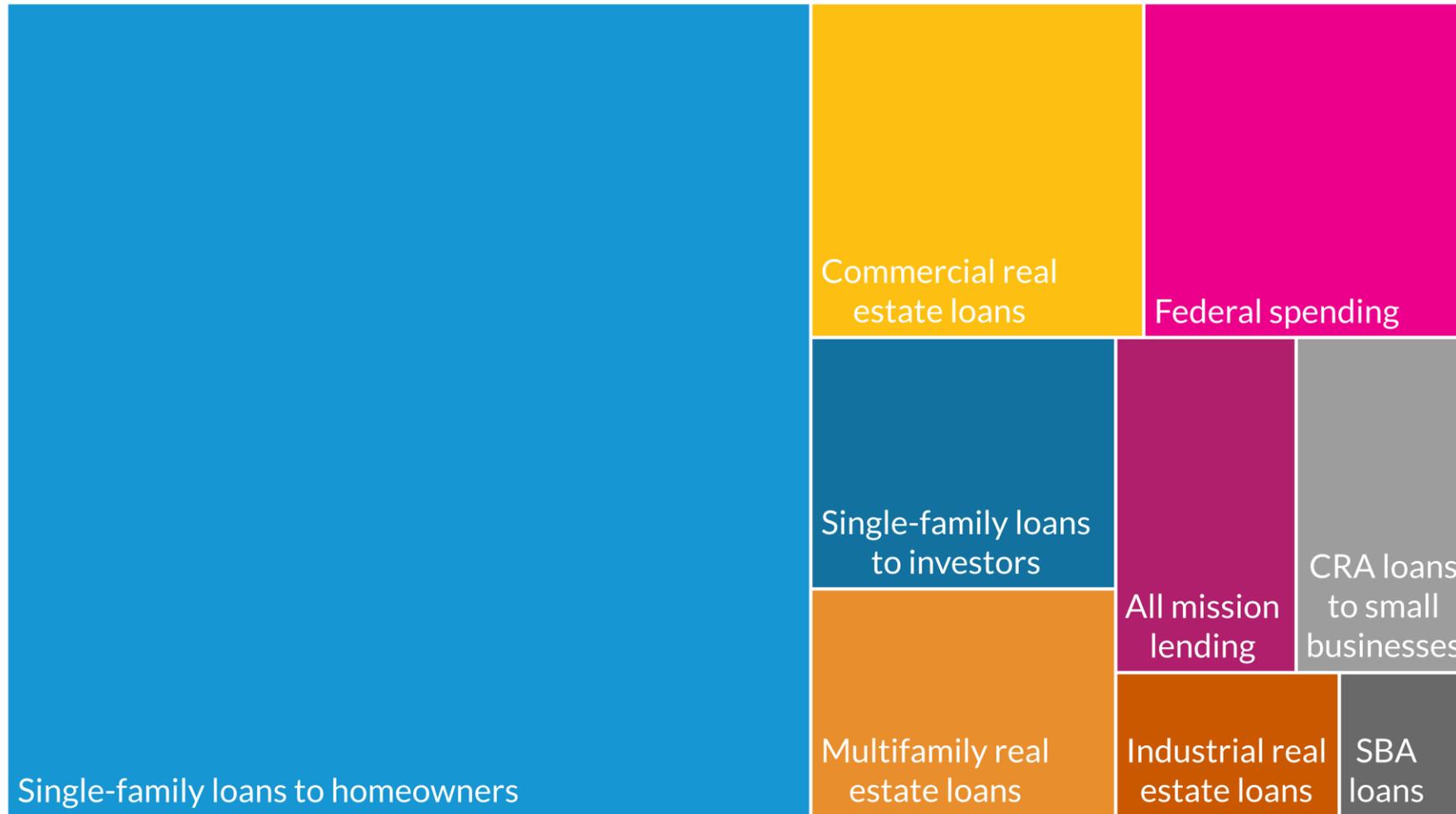
Sources: ACS, HMDA

Average annual mission lending volume per household in Chicago, 2011-17



Sources: CDFI Fund, CoreLogic, OFN

Aggregate lending in Chicago, 2011-17



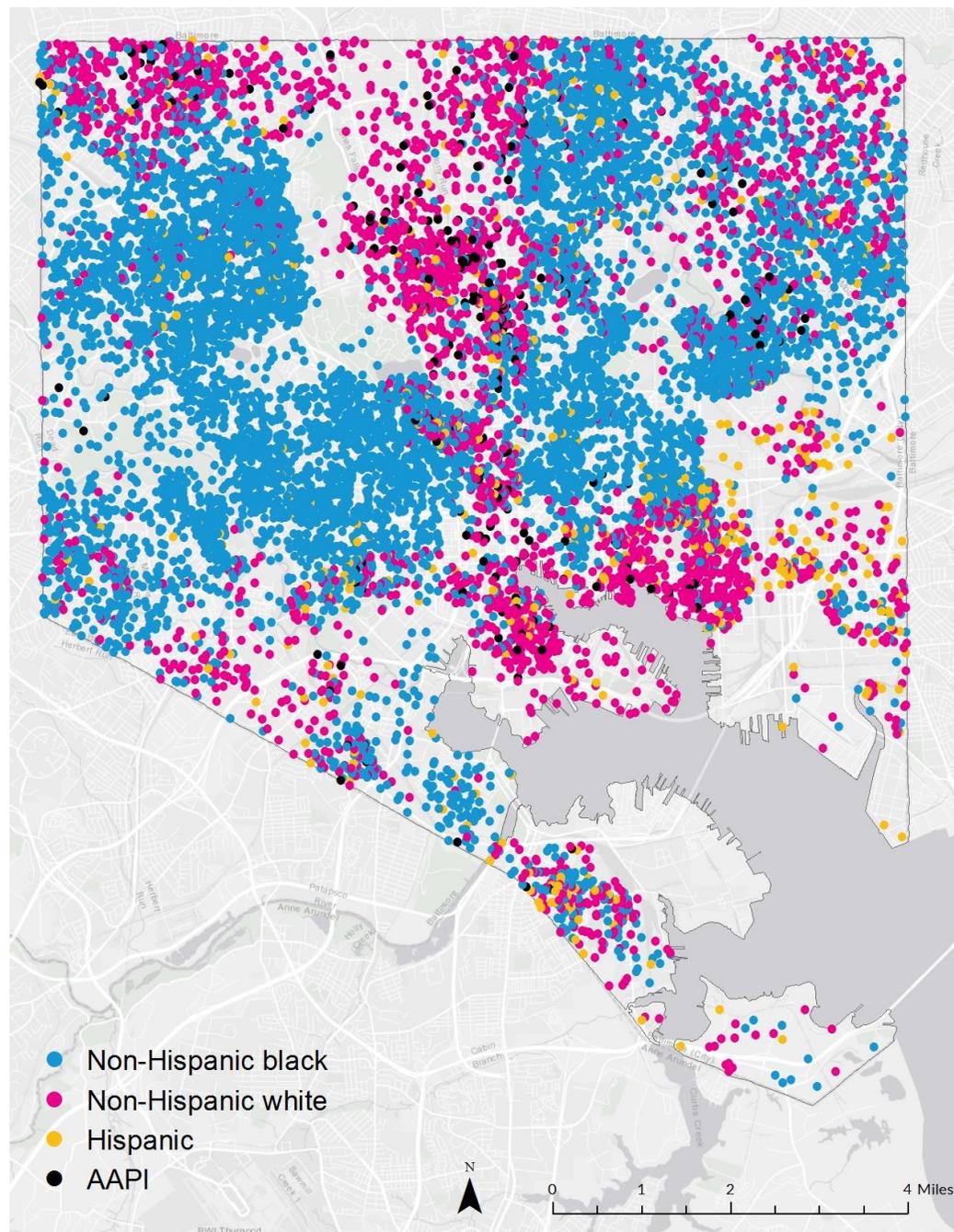
Sources: ACS, CDFI Fund, CRA, CoreLogic, HMDA, HUD, OFN, SBA

BALTIMORE



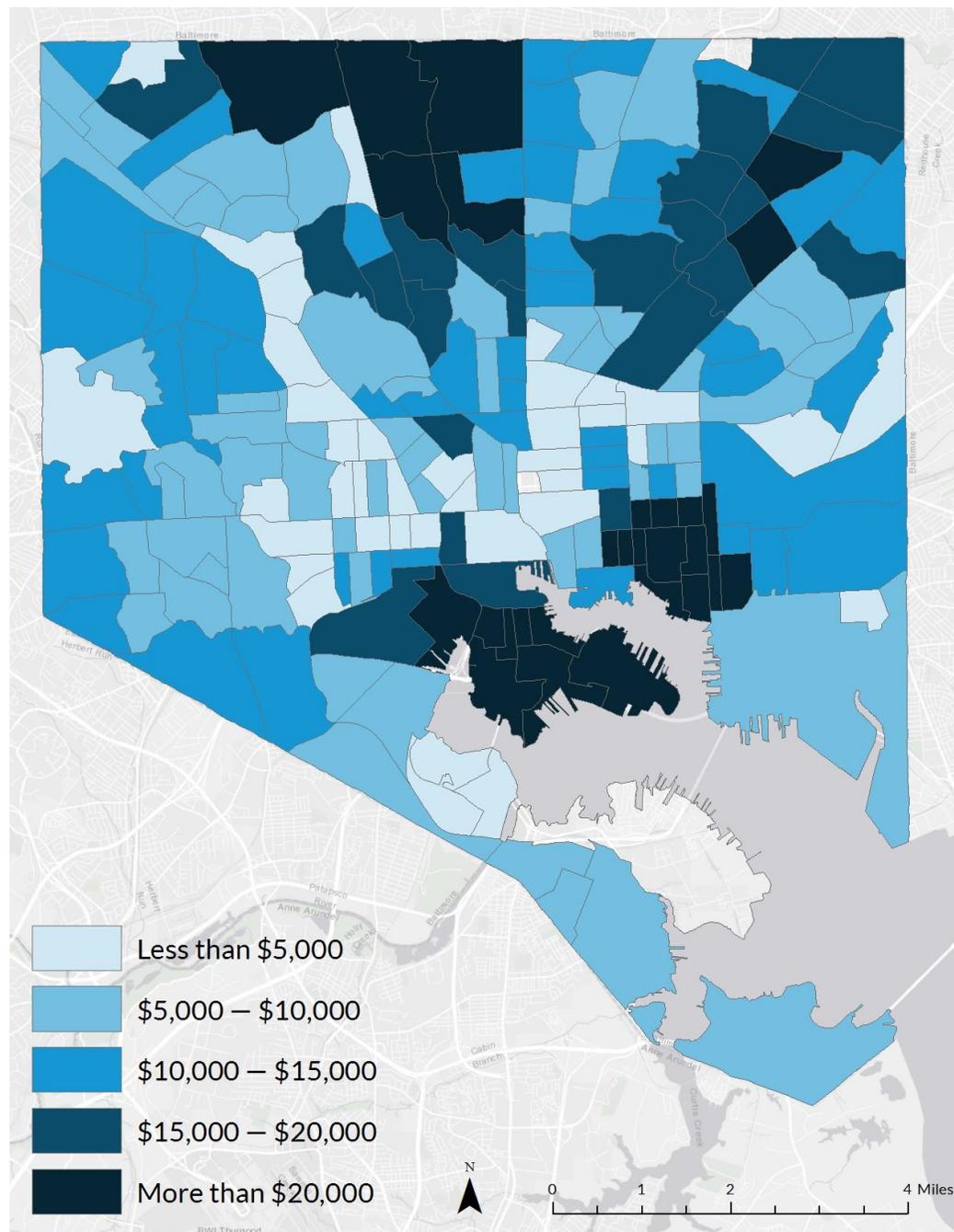
Photo by Eli PoussounFlickr

Population distribution of residents by race or ethnicity in Baltimore, 2012-16



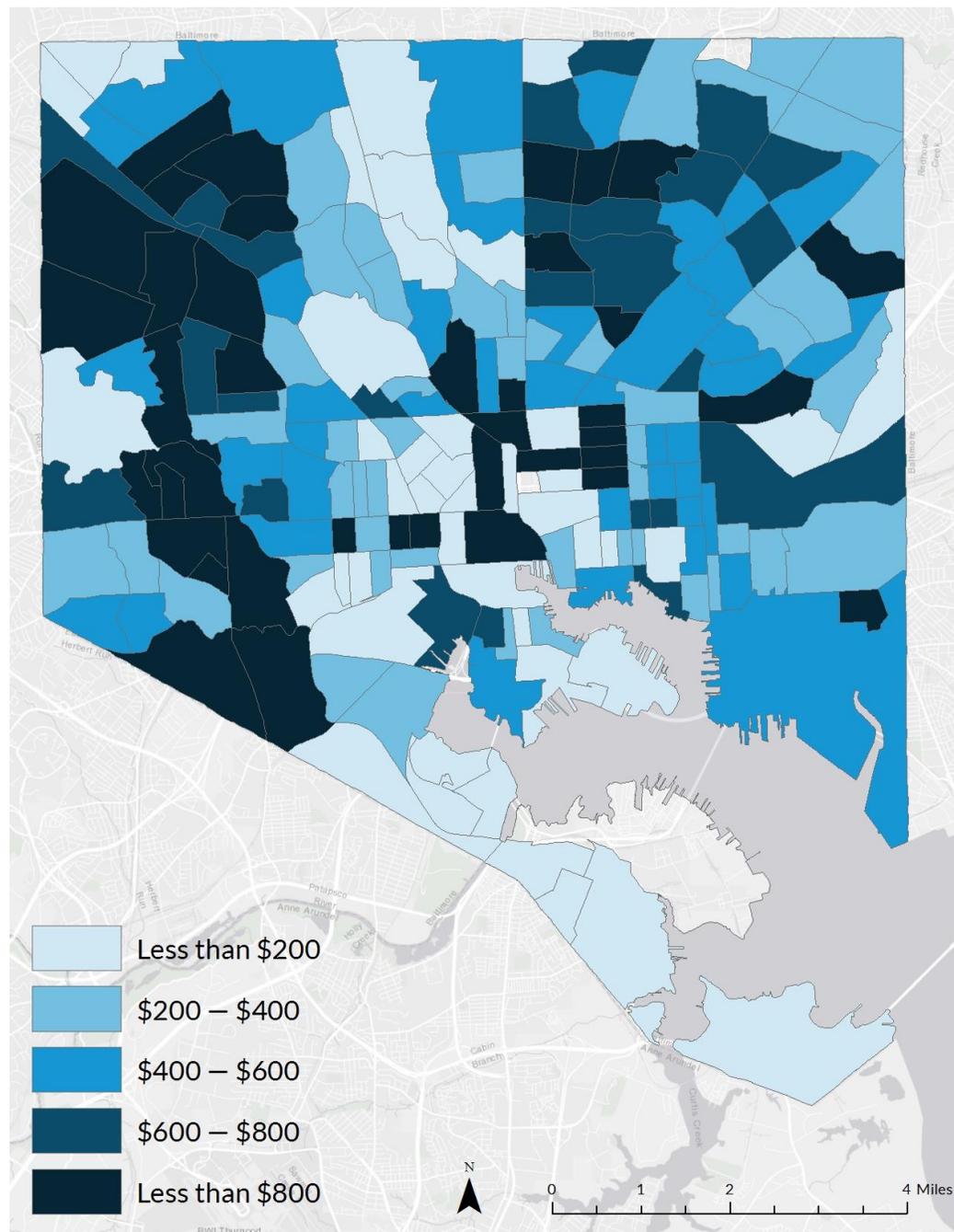
Source: ACS

Average annual single-family and multifamily lending volume per household in Baltimore, 2004-16



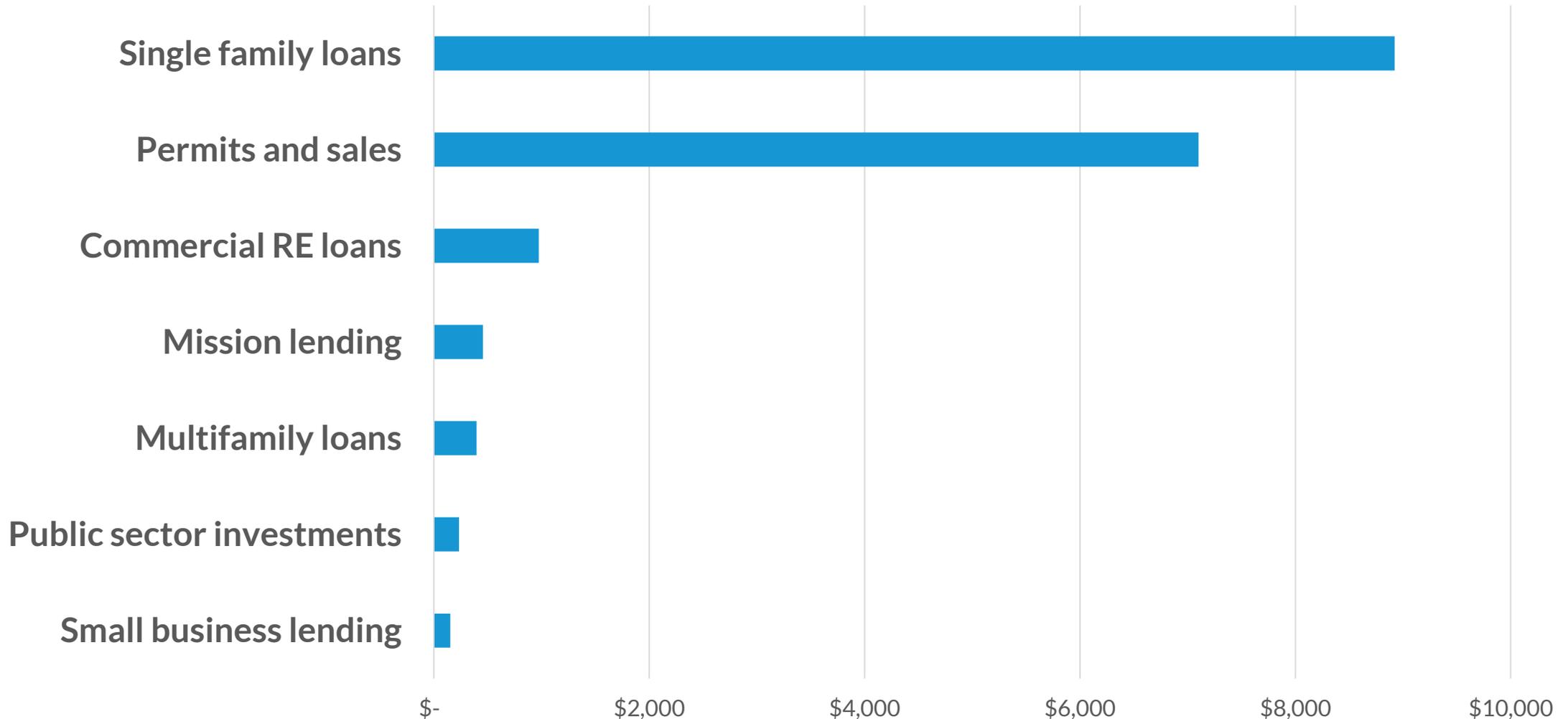
Sources: ACS, CoreLogic, HMDA

Average annual mission lending volume per household in Baltimore, 2004-16



Sources: ACS, CDFI Fund, CoreLogic, OFN

Median annual per household investment by investment category in Baltimore, 2004-16



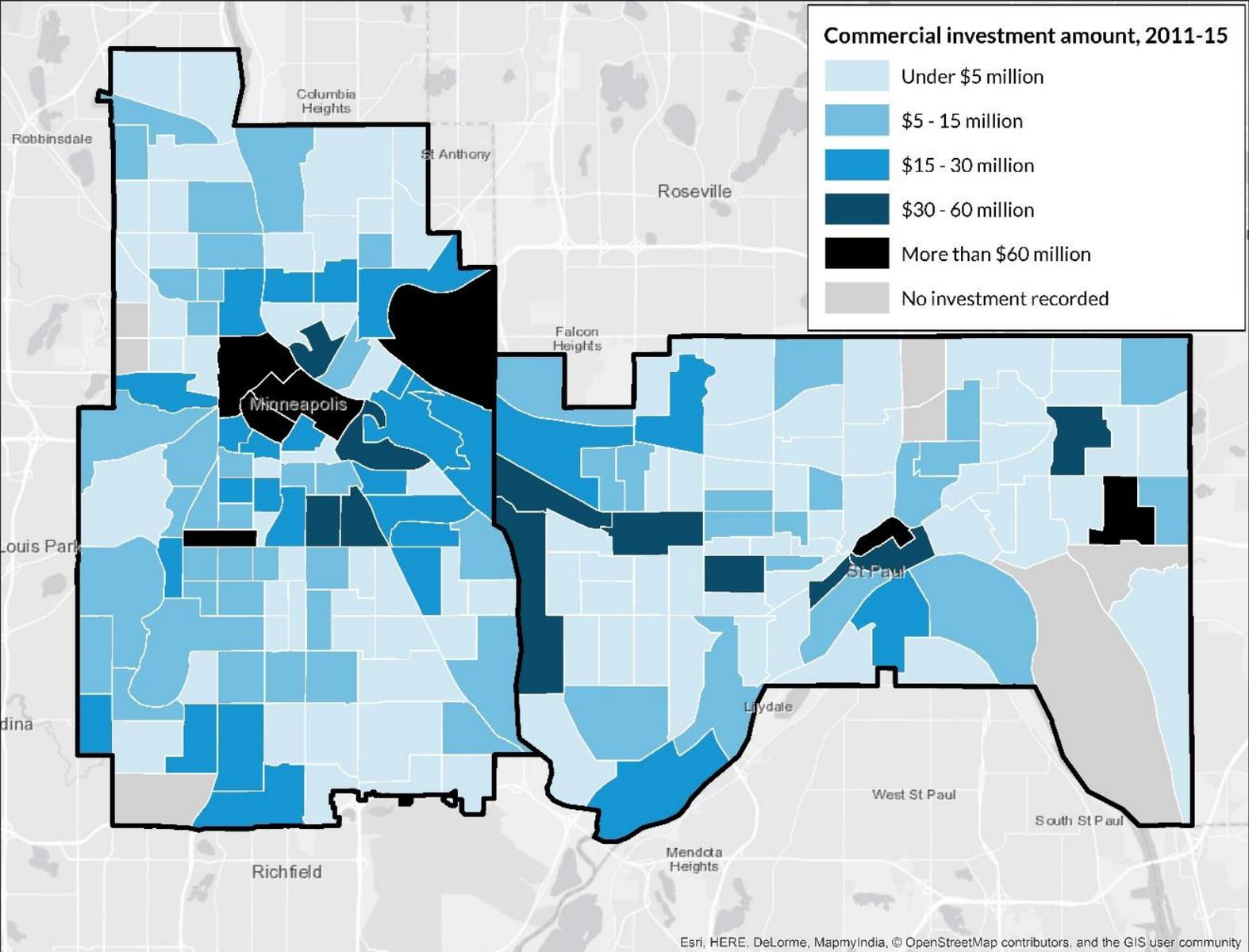
Sources: ACS, Baltimore City Planning Department, CDFI Fund, CoreLogic, CRA, HMDA, HUD, MD Department of Education, OFN, SBA

MINNEAPOLIS & ST. PAUL

COMMUTATOR
FOUNDRY CO.
ALUMINUM
CASTINGS

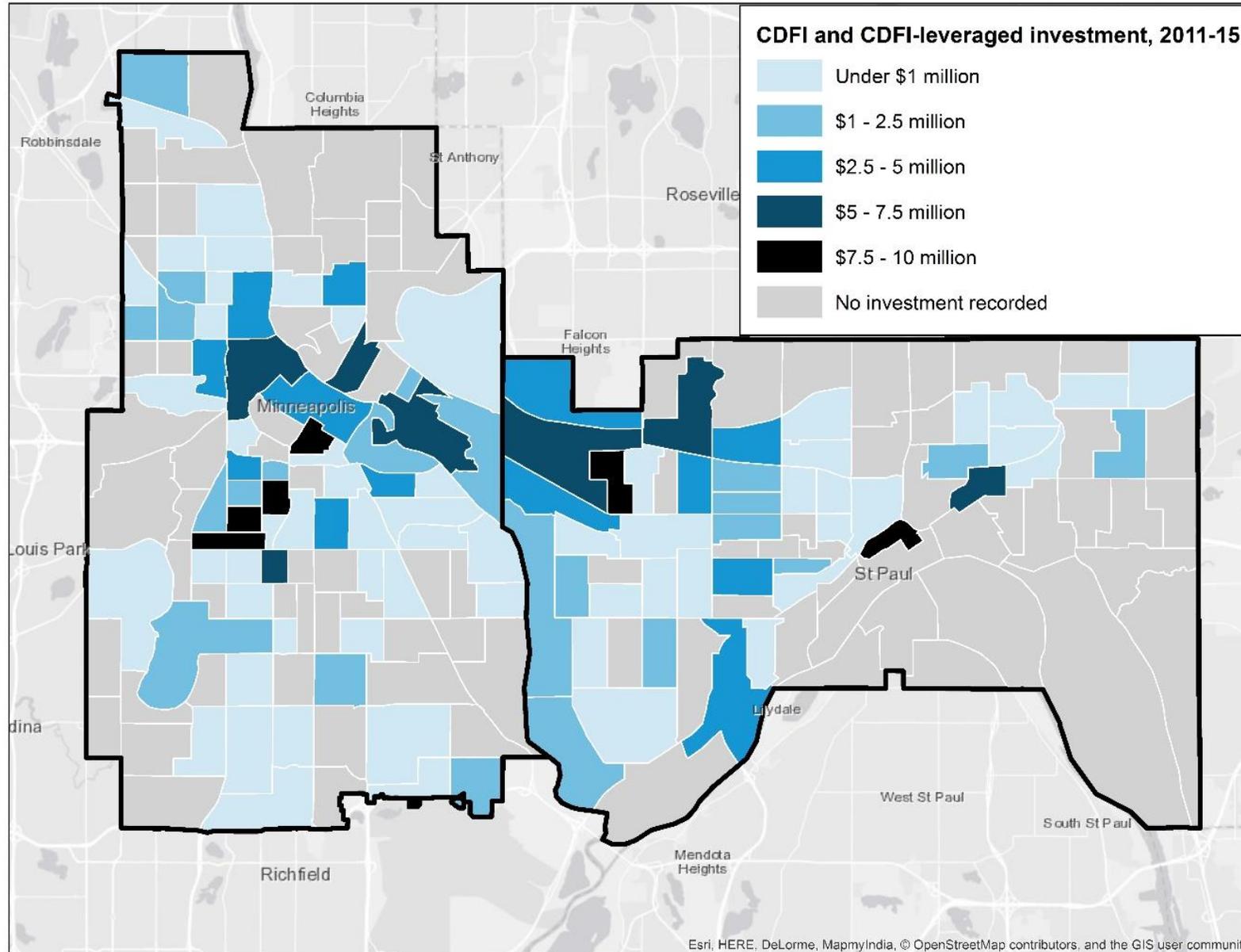
THE FOUNDRY
HOME GOODS

Commercial RE lending in Minneapolis & St. Paul, 2011-15



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CDFI and CDFI-leveraged investment in Minneapolis and Saint Paul, 2011-15



DETROIT

MIDTOWN
Zef's

Zef's

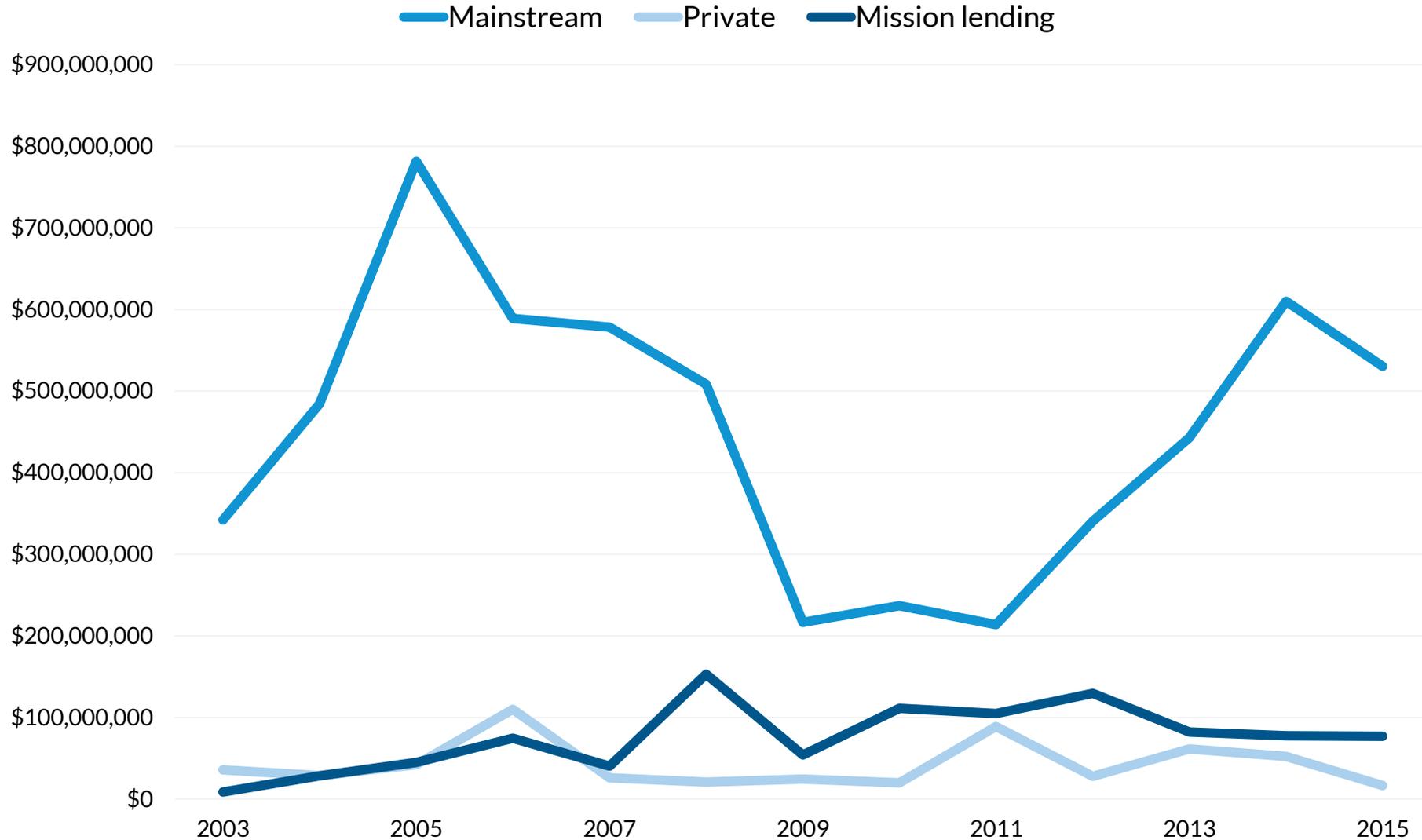
Willis E



Commercial RE, industrial, multifamily, and institutional loan volume in Detroit, 2003–15



Commercial, industrial, multifamily, and institutional lending volume for mainstream, private, and mission lenders in Detroit



Sources: City of Detroit Assessor's Office, Motor City Mapping, CoreLogic, and Real Capital Analytics, and CDFI and other loans data providers

Note: Volumes are adjusted for inflation (2015 dollars)

Case study: Mission lending in Detroit

42%

Share of commercial, industrial, multifamily, and institutional real estate in Detroit from 2013–15 made up of mission capital, subsidy programs, and leveraged private financing for the same projects