

# BEA PROGRAM AWARD BOOK

FY 2014

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The CDFI Fund is an equal-opportunity provider.

# BANK ENTERPRISE AWARD PROGRAM

Through the Bank Enterprise Award Program (BEA Program), the CDFI Fund seeks to increase the dollar amount of investments in the most economically distressed communities in the nation; census tracts where at least 30 percent of residents have incomes less than the national poverty level and where the unemployment rate is at least 1.5 times the national unemployment rate.

By providing monetary awards in the form of grants to FDIC-insured depository institutions, the BEA Program leverages the CDFI Fund's dollars and puts more capital to work generating greater economic opportunity for those with limited access to financial products and services.

FDIC-insured depository institutions that demonstrate increased investments in Community Development Financial Institutions (CDFIs) or in their own, lending, investing or service-related activities in economically distressed communities can apply for a BEA Program Award. Award amounts are a percentage of the increase in qualified activities from one annual reporting period to the next. Institutions that receive awards must reinvest those award dollars in additional BEA Program qualified activities.

### QUALIFIED ACTIVITIES INCLUDE:

CDFI Financing: Providing equity, grants, equity-like loans, loans, deposits and technical assistance to CDFIs. CDFIs are financial institutions that specialize in serving individuals and communities that are underserved by traditional financial institutions. CDFIs include banks, credit unions, loan funds, and venture capital funds.

**Direct Financing:** Loans and investments to businesses and residents of distressed communities for a variety of purposes, including affordable mortgages, affordable housing development, home improvement, education, small businesses and commercial real estate development.

**Financial Services:** The provision of financial products and services such as checking and savings accounts, check cashing, financial counseling, etc. to the residents of distressed communities.

### **BEA PROGRAM HISTORY:**

Since the inception of the BEA Program in 1994, the CDFI Fund has awarded grants totaling over \$411 million.

FY 2012 BEA AWARDE		
CATEGORY		
CDFI-Related Activities		
Distressed Community Financing Activities		

Service Activities

Total

### IMPACT **OF BEA PROGRAM**:

### 38 eligible CDFI Partners received financial or technical assistance from FY 2014 BEA Program Applicants.

Past Awardee Impact: Since 2009, BEA Program Awardees that receive an award of \$50,000 or more have been required to deploy an amount equivalent to the award in qualified activities and report on the use of the award to the CDFI Fund.

In calendar year 2014, fiscal year (FY) 2012 BEA Program Awardees reported on the use of their awards to the CDFI Fund. According to the information reported to date, FY 2012 BEA Program Awardees used their awards to engage in a variety of BEA qualified activities.

The table below shows how FY 2012 BEA Program Awardees used their awards by category, activity type, and amount.

EES USE OF AWARDS				
ΑCΤΙVΙΤΥ ΤΥΡΕ	ACTIVITY AMOUNT			
CDFI Grants	\$411,404			
CDFI Deposits/Shares	\$977,038			
CDFI Loans	\$216,125			
Affordable Home Mortgage Loans	\$2,574,487			
Affordable Housing Development Loans and Project Investments	\$2,637,067			
Commercial Real Estate Loans and Project Investment	\$2,623,705			
Home Improvement Loans	\$54,225			
Small Business Loans and Project Investments	\$5,144,374			
Community Services	\$511,849			
Financial Services	\$49,150			
Targeted Financial Services	\$8,246			
Targeted Retail Savings/Investment Products	\$66,000			
	\$15,273,670			

## THE FY 2014 BEA PROGRAM AWARDEES ARE HEADQUARTERED IN 24 STATES AND THE DISTRICT OF COLUMBIA

### YEAR-OVER-YEAR COMPARISON

Comparing the Baseline Period to the Assessment Period, the FY 2014 BEA Program Awardees:

> INCREASED THEIR LOAN, DEPOSITS, AND TECHNICAL ASSISTANCE TO CERTIFIED CDFIS BY \$43.8 MILLION;

INCREASED THEIR EQUITY, EQUITY-LIKE LOANS, AND GRANTS TO CERTIFIED CDFIS BY **\$4.7 MILLION**:

INCREASED THEIR LOANS AND INVESTMENTS IN DISTRESSED COMMUNITIES BY \$472.1 MILLION; AND,

**INCREASED THE PROVISION OF** FINANCIAL SERVICES IN DISTRESSED COMMUNITIES BY \$50.9 MILLION

### **AWARDEE QUALIFIED ACTIVITIES\* 25** PROVIDED **4** PROVIDED **\$4.7** MILLION **\$44.6** MILLION

IN QUALIFIED LOANS, DEPOSITS, AND **TECHNICAL ASSISTANCE TO CERTIFIED CDFIS** 

## **53** PROVIDED \$843.8 MILLION

IN QUALIFIED LOANS OR INVESTMENTS IN DISTRESSED COMMUNITIES

### FY 2014 BEA PROGRAM AWARDEE CHARACT

### CATEGORY

### Certified-CDFIs

Minority Depository Institutions

Small Banks (assets of less than \$300 million)

Intermediate Banks (assets of at least \$300 million than \$1.202 billion)

Large Banks (assets of \$1.202 billion or greater)

IN EQUITY, EQUITY-LIKE LOANS, AND GRANTS TO CERTIFIED CDFIS

## **4** PROVIDED **\$50.9** MILLION

IN QUALIFIED FINANCIAL SERVICES IN DISTRESSED COMMUNITIES

\*Some awardees performed activities in multiple categories

TERISTICS						
NUMBER OF AWARDEES	AWARD AMOUNT	PERCENTAGE OF AWARD DOLLARS				
48	\$15.4 million	86%				
21	\$6.5 million	30%				
35	\$9.9 million	55%				
24	\$6.8 million	38%				
10	\$1.2 million	7%				
	NUMBER OF AWARDEES   48   21   35   24	NUMBER OF AWARDEESAWARD AMOUNT48\$15.4 million21\$6.5 million35\$9.9 million24\$6.8 million				

### LIST OF AWARD RECIPIENTS

AWARDEE NAME	СІТҮ	STATE	TOTAL AWARD
ABC Bank	Chicago	IL	\$355,000
Albina Community Bank	Portland	OR	\$170,100
Bank 2	Oklahoma City	OK	\$88,200
Bank of Anguilla	Anguilla	MS	\$355,000
Bank of Kilmichael	Kilmichael	MS	\$355,000
BankFirst Financial Services	Macon	MS	\$355,000
BankPlus	Ridgeland	MS	\$355,000
Branch Banking and Trust Co.	Lumberton	NC	\$252,000
Broadway Federal Bank	Los Angeles	CA	\$355,000
Carver State Bank	Savannah	GA	\$38,107
Central Bank & Trust Company	Lexington	KY	\$89,400
Central Bank of Kansas City	Kansas City	MO	\$355,000
Citizens Trust Bank	Atlanta	GA	\$355,000
Citizens Union Bank	Shelbyville	KY	\$15,000
City First Bank of D.C., N.A.	Washington	DC	\$355,000
Commercial Capital Bank	Delhi	LA	\$355,000
Commonwealth National Bank	Mobile	AL	\$225,000
Community Bank of the Bay	Oakland	CA	\$355,000
Community Capital Bank of Virginia	Christiansburg	VA	\$355,000
Cross Keys Bank	Saint Joseph	LA	\$14,400
Edmonton State Bank	Tompkinsville	KY	\$12,000
Enterprise Bank & Trust	Clayton	MO	\$60,000
Farmers National Bank	Danville	KY	\$18,000
First American International Bank	Brooklyn	NY	\$355,000
First Choice Bank	Cerritos	CA	\$355,000
First Eagle Bank	Chicago	IL	\$355,000
First Independence Bank	Detroit	MI	\$355,000
First Security Bank	Batesville	MS	\$355,000
First United Bank of Hopkins County	Madisonville	KY	\$14,970
Gateway Bank, F.S.B.	Oakland	CA	\$355,000
Guaranty Bank & Trust	Belzoni	MS	\$355,000
Harbor Bank of Maryland	Baltimore	MD	\$355,000
Illinois Service Federal Savings and Loan Association	Chicago	IL	\$355,000

### AWARDEE NAME

International Bank of Chicago Liberty Bank and Trust Company Luther Burbank Savings Mechanics and Farmers Bank Merchants & Planters Bank Metro Bank **Mission Valley Bank** Mt. Washington Savings and Loan Native American Bank, N.A. Noah Bank North Milwaukee State Bank Northern Trust Company, The **Old National Bank** One PacificCoast Bank, FSB Oxford University Bank Pan American Bank ProAmerica Bank **Regions Bank** Seaway Bank & Trust Company Security Federal Bank Security State Bank of Wewoka, Okl Signature Bank (Chicago, IL) Signature Bank (New York, NY) Southern Bancorp Bank Spring Bank Springfield State Bank Start Community Bank State Bank & Trust Company State Bank of India - California The Bank of Vernon The First, A National Banking Associ Traditional Bank, Inc. Tri-State Bank of Memphis Union Bank, N.A. United Bank Urban Partnership Bank

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	CITY	STATE	TOTAL AWARD
	Stone Park	IL	\$355,000
	New Orleans	LA	\$355,000
	Santa Rosa	CA	\$105,000
	Durham	NC	\$355,000
	Raymond	MS	\$163,925
	Louisville	KY	\$111,956
	Sun Valley	CA	\$355,000
	Cincinnati	ОН	\$120,000
	Denver	CO	\$355,000
	Elkins Park	PA	\$355,000
	Milwaukee	WI	\$355,000
	Chicago	IL	\$19,118
	Evansville	IN	\$15,000
	Oakland	CA	\$355,000
	Oxford	MS	\$355,000
	Chicago	IL	\$355,000
	Los Angeles	CA	\$355,000
	Birmingham	AL	\$270,000
	Chicago	IL	\$355,000
	Aiken	SC	\$355,000
lahoma	Wewoka	0K	\$355,000
	Chicago	IL	\$217,404
	New York	NY	\$22,800
	Arkadelphia	AR	\$31,787
	Bronx	NY	\$355,000
	Springfield	KY	\$15,000
	New Haven	СТ	\$355,000
	Greenwood	MS	\$355,000
	Los AngeleS	CA	\$355,000
	Vernon	AL	\$98,108
ciation	Hattiesburg	MS	\$355,000
	Mt. Sterling	KY	\$61,126
	Memphis	TN	\$355,000
	San Francisco	CA	\$355,000
	Atmore	AL	\$355,000
	Chicago	IL	\$355,000

# KEY **HIGHLIGHTS**:

In the fiscal year (FY) 2014 BEA Program funding round, 98 Applicants submitted applications requesting more than \$211 million in awards, which is the largest amount in requested awards since the inception of the program. It is also an increase of approximately \$120 million from the \$91 million requested in the FY 2013 funding round.

The CDFI Fund awarded \$17.9 million in BEA Program Awards **AWARD AMOUNTS BY CATEGORY:\*** to 69 FDIC Insured Depository Institutions. The average award was \$258,962.

BRANCH HOURS 9:00am – 4 Thursday 9:00am –

Closed

- 31 awards in the CDFI Related Category totaling \$3.4 million.
- 50 awards in the Distressed **Community Financing Activities** Category totaling \$14.4 million.

\*Some awardees received awards in multiple categories.





# ADDITIONAL RESOURCES

Learn more about the BEA Program: www.cdfifund.gov/bea

View profiles of all of the awardees: www.cdfifund.gov/awards

Visit **www.cdfifund.gov** to learn about other CDFI Fund programs and how to apply.